

# FACT BOOK 2016

2016年3月期 第2四半期

Second quarter of the year ended March 31, 2016

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注) 本資料は百万円未満を切捨てて表示しております。  
Note: All figures in this report are rounded down to the nearest million yen.



第一実業株式会社  
DAIICHI JITSUGYO CO., LTD.

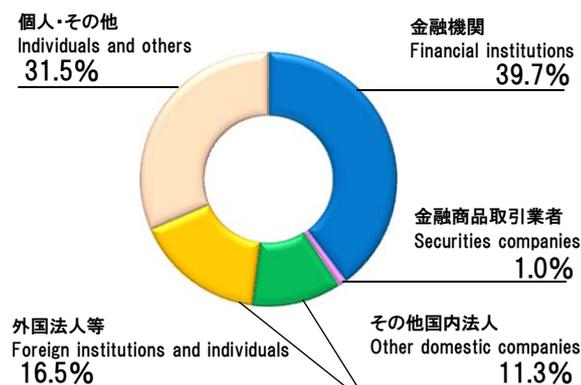
# 会社概要 / Company profile

## ■ 会社概要 / Company information

※2015年9月30日現在 / As of September 30, 2015

会社名	第一実業株式会社	Company name	DAIICHI JITSUGYO CO., LTD.
設立年月日	1948年8月12日	Establishment date	August 12, 1948
代表者	代表取締役社長 山片康司	President & CEO	Koji Yamagata
資本金	5,105百万円	Capitalization	¥5,105 million
株式上場	東京証券取引所市場第一部	Stock market	Tokyo Stock Exchange, First Section
本社所在地	〒101-8222 東京都千代田区神田駿河台4-6	Headquarters	4-6, Kandasurugadai Chiyoda-ku, Tokyo 101-8222 Japan
連結従業員数	1,058名	Number of employees	1,058(Consolidated)

## ■ 発行済株式の所有者別状況 / Distribution of ownership among shareholders



## ■ 大株主リスト / Major shareholders

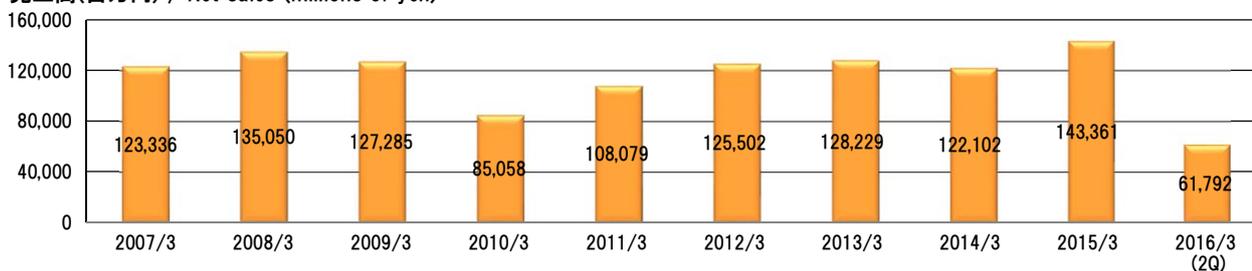
※2015年9月30日現在 / As of September 30, 2015

大株主	出資比率 (%)
日本トラスティ・サービス信託銀行株式会社(信託口)	6.32
株式会社みずほ銀行	4.77
株式会社三井住友銀行	4.76
株式会社三菱東京UFJ銀行	3.48
日本マスタートラスト信託銀行株式会社(信託口)	3.40
株式会社りそな銀行	3.15

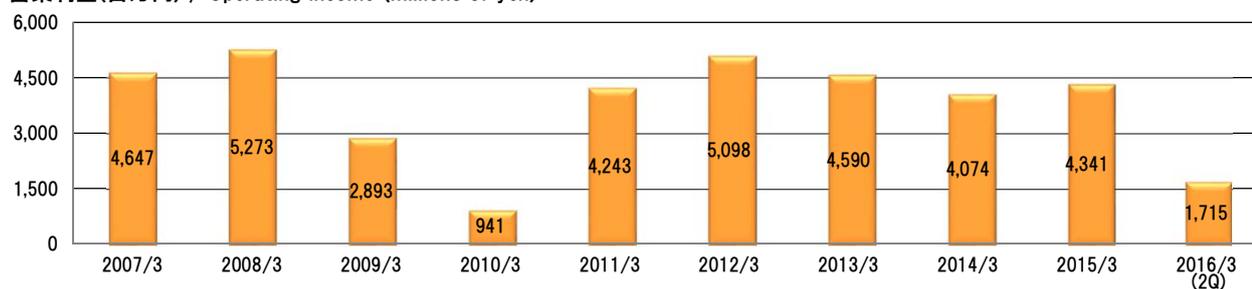
Major shareholders	Share of total (%)
Japan Trustee Services Bank, Ltd. (Trust Account)	6.32
Mizuho Bank, Ltd.	4.77
Sumitomo Mitsui Banking Corporation	4.76
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	3.48
The Master Trust Bank of Japan, Ltd. (Trust Account)	3.40
Resona Bank, Limited.	3.15

## ■ 連結業績推移 / Consolidated financial highlights

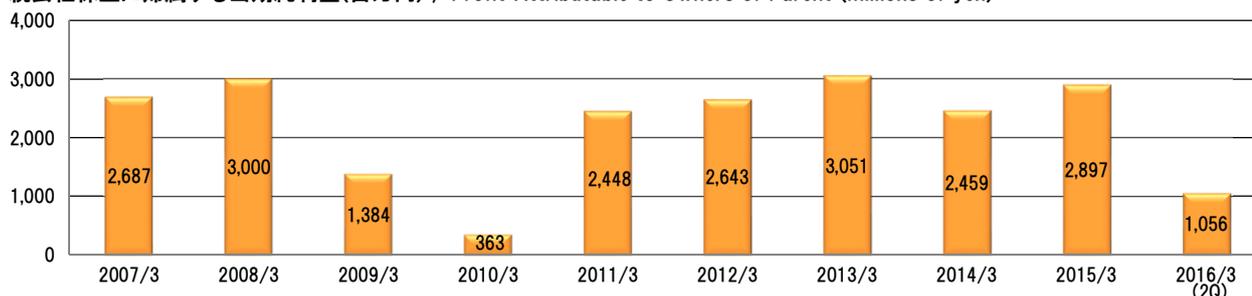
### 売上高(百万円) / Net sales (millions of yen)



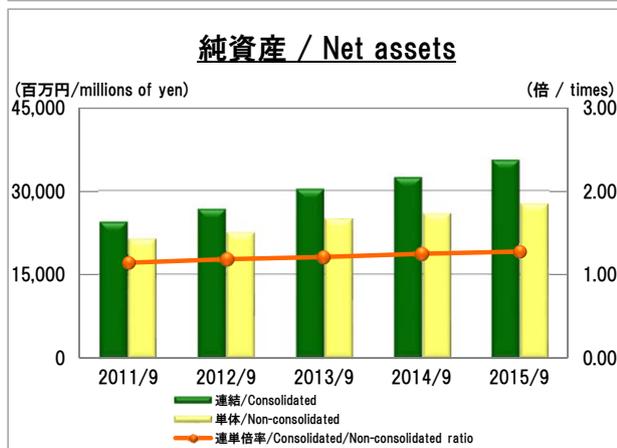
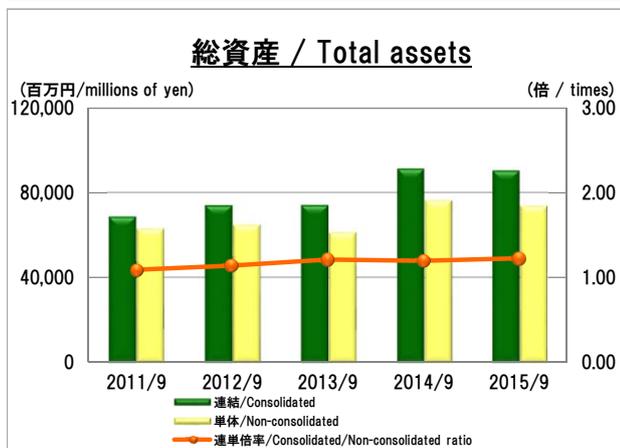
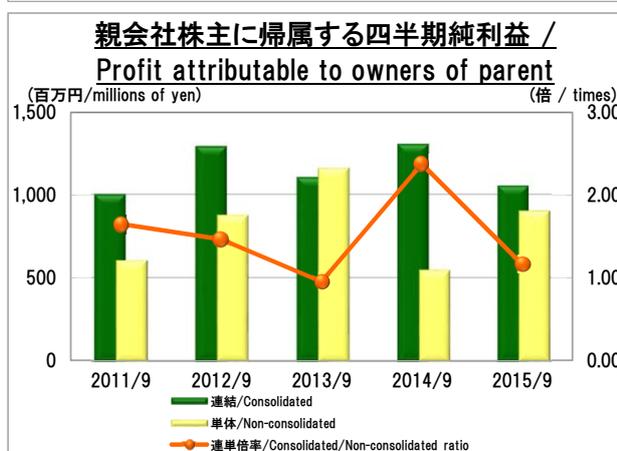
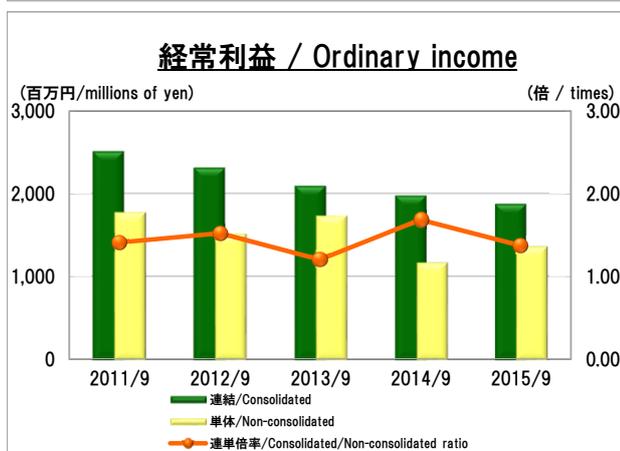
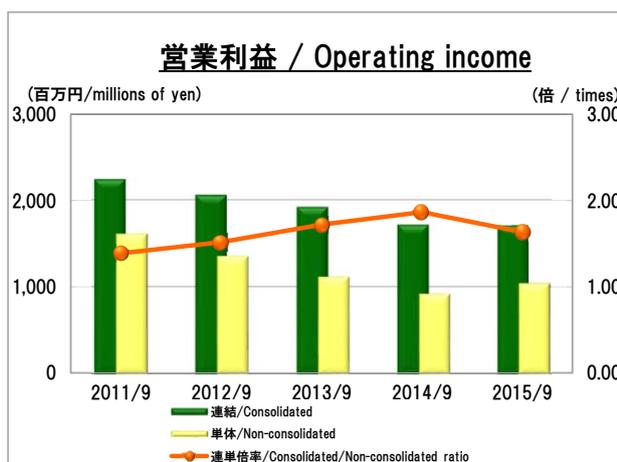
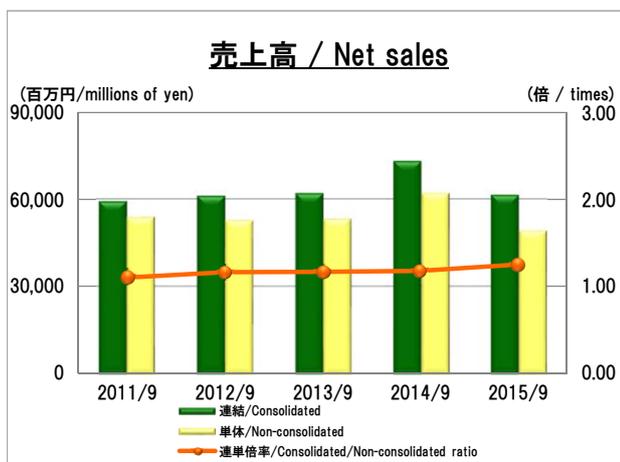
### 営業利益(百万円) / Operating income (millions of yen)



### 親会社株主に帰属する当期純利益(百万円) / Profit Attributable to Owners of Parent (millions of yen)

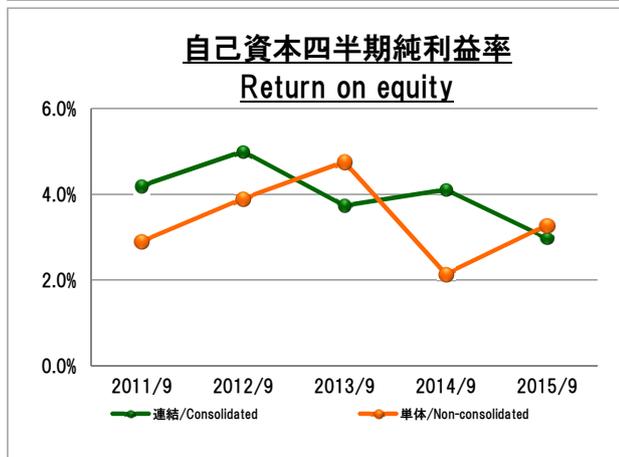
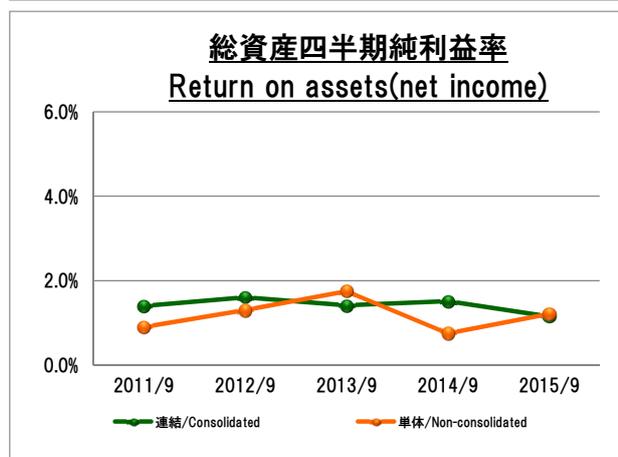
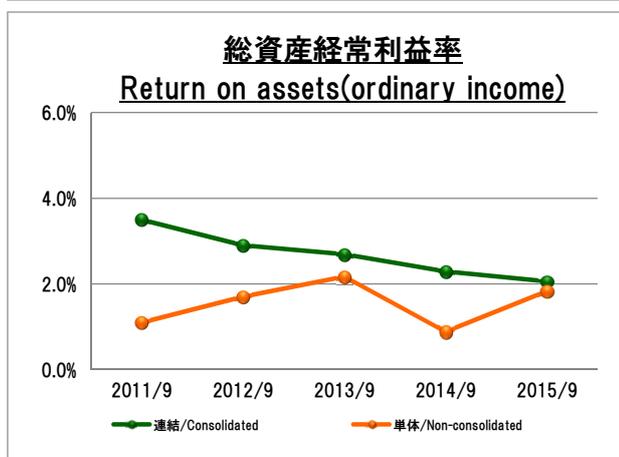
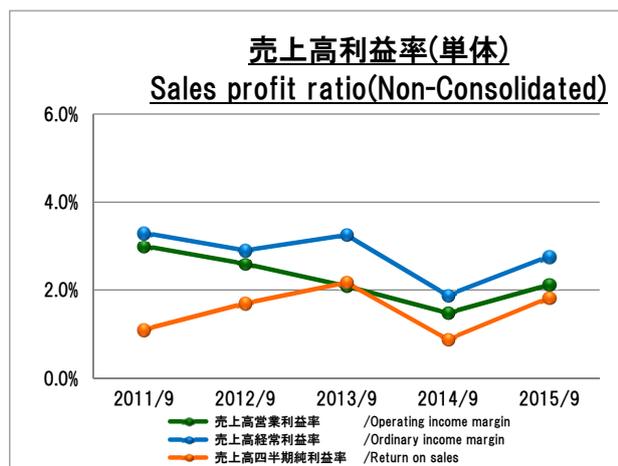
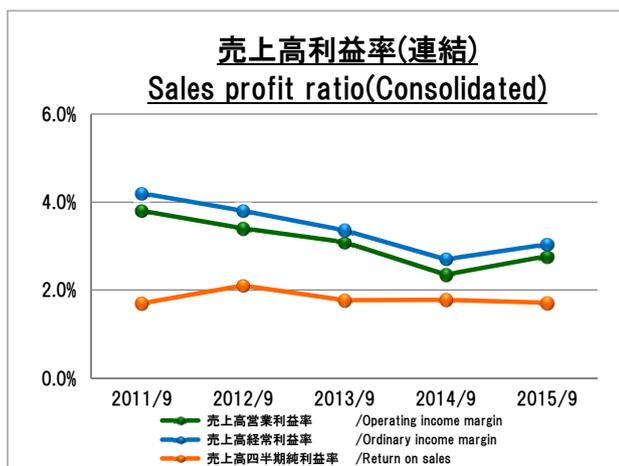


# 財務ハイライト / Financial highlights



		(百万円 / millions of yen)				
連結/Consolidated		2011/9	2012/9	2013/9	2014/9	2015/9
売上高	/Net sales	59,542	61,514	62,356	73,331	61,792
営業利益	/Operating income	2,246	2,067	1,927	1,723	1,715
経常利益	/Ordinary income	2,515	2,318	2,099	1,982	1,881
親会社株主に帰属する四半期純利益	/Profit attributable to owners of parent	1,004	1,292	1,107	1,306	1,056
総資産	/Total assets	68,940	74,245	74,471	91,455	90,607
純資産	/Net assets	24,517	26,830	30,402	32,475	35,552
		(百万円 / millions of yen)				
単体/Non-consolidated		2011/9	2012/9	2013/9	2014/9	2015/9
売上高	/Net sales	54,055	52,929	53,447	62,264	49,412
営業利益	/Operating income	1,617	1,363	1,120	923	1,047
経常利益	/Ordinary income	1,782	1,521	1,741	1,175	1,368
四半期純利益	/Profit	608	879	1,161	549	905
総資産	/Total assets	63,196	65,065	61,408	76,547	73,891
純資産	/Net assets	21,465	22,594	25,071	25,993	27,791

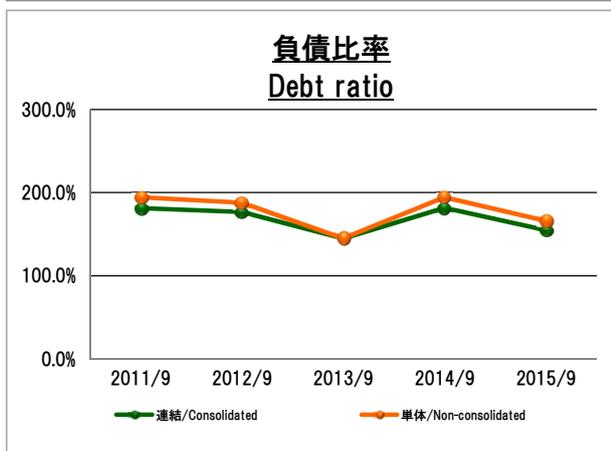
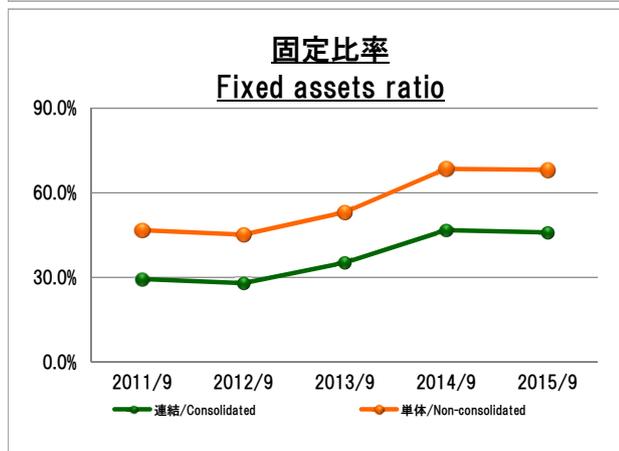
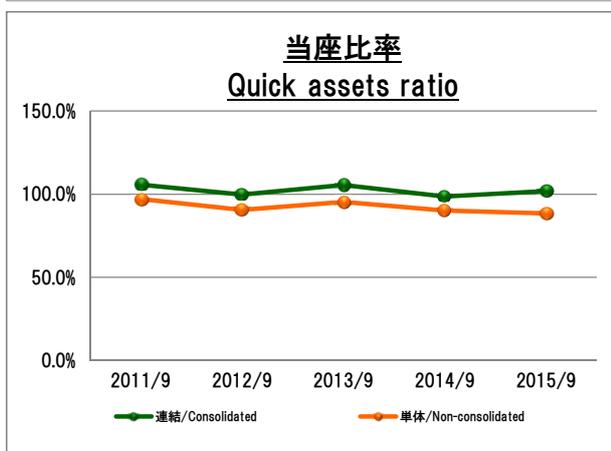
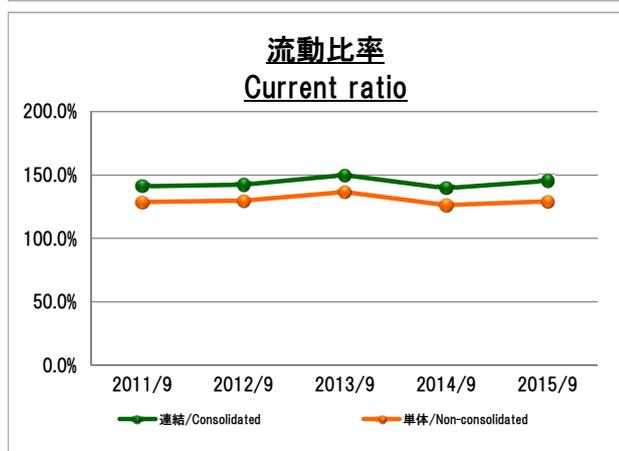
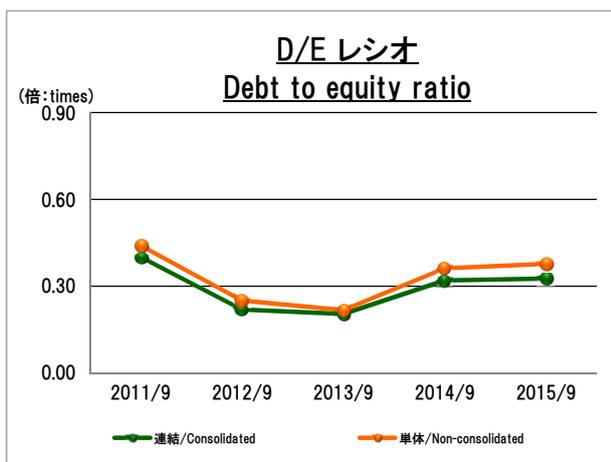
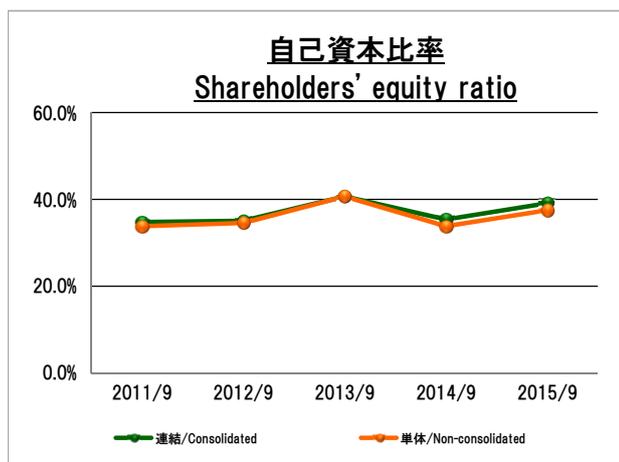
## 収益性 / Profitability



連結/Consolidated		2011/9	2012/9	2013/9	2014/9	2015/9
売上高営業利益率	/Operating income margin	3.8%	3.4%	3.1%	2.4%	2.8%
売上高経常利益率	/Ordinary income margin	4.2%	3.8%	3.4%	2.7%	3.0%
売上高四半期純利益率	/Return on sales	1.7%	2.1%	1.8%	1.8%	1.7%
総資産経常利益率	/Return on assets(ordinary income)	3.5%	2.9%	2.7%	2.3%	2.1%
総資産四半期純利益率	/Return on assets(net income)	1.4%	1.6%	1.4%	1.5%	1.2%
自己資本四半期純利益率	/Return on equity	4.2%	5.0%	3.7%	4.1%	3.0%

単体/Non-consolidated		2011/9	2012/9	2013/9	2014/9	2015/9
売上高営業利益率	/Operating income margin	3.0%	2.6%	2.1%	1.5%	2.1%
売上高経常利益率	/Ordinary income margin	3.3%	2.9%	3.3%	1.9%	2.8%
売上高四半期純利益率	/Return on sales	1.1%	1.7%	2.2%	0.9%	1.8%
総資産経常利益率	/Return on assets(ordinary income)	2.7%	2.2%	2.6%	1.6%	1.8%
総資産四半期純利益率	/Return on assets(net income)	0.9%	1.3%	1.8%	0.8%	1.2%
自己資本四半期純利益率	/Return on equity	2.9%	3.9%	4.8%	2.1%	3.3%

## 健全性 / Soundness



連結/Consolidated		2011/9	2012/9	2013/9	2014/9	2015/9
自己資本比率	/Shareholders' equity ratio	34.8%	35.1%	40.7%	35.4%	39.2%
有利子負債(百万円) /	Interest-bearing debt(millions of yen)	9,584	5,634	6,198	10,376	11,608
D/E レシオ(倍)	/Debt to equity ratio(times)	0.40	0.22	0.20	0.32	0.33
流動比率	/Current ratio	141.2%	142.4%	149.9%	139.7%	145.4%
当座比率	/Quick assets ratio	105.7%	99.8%	105.5%	98.7%	101.9%
固定比率	/Fixed assets ratio	29.4%	27.9%	35.2%	46.7%	45.9%
負債比率	/Debt ratio	181.2%	176.7%	145.0%	181.6%	154.9%
単体/Non-consolidated		2011/9	2012/9	2013/9	2014/9	2015/9
自己資本比率	/Shareholders' equity ratio	33.8%	34.6%	40.7%	33.8%	37.5%
有利子負債(百万円) /	Interest-bearing debt(millions of yen)	9,466	5,565	5,436	9,393	10,466
D/E レシオ(倍)	/Debt to equity ratio(times)	0.44	0.25	0.22	0.36	0.38
流動比率	/Current ratio	128.8%	129.9%	136.7%	126.4%	129.4%
当座比率	/Quick assets ratio	97.0%	90.6%	95.4%	90.1%	88.5%
固定比率	/Fixed assets ratio	46.7%	45.2%	53.1%	68.5%	68.2%
負債比率	/Debt ratio	194.4%	188.0%	144.9%	194.5%	165.9%

## その他の財務指標 / Other financial indicators

### ■資産の回転期間 / Asset turnover

連結/Consolidated	2011/9	2012/9	2013/9	2014/9	2015/9
売上債権回転期間(月) / Receivable turnover period(month)	3.84	3.72	3.49	3.01	3.44
仕入債務回転期間(月) / Payable turnover period(month)	3.15	3.33	3.26	2.86	3.12
棚卸資産回転期間(月) / Inventory turnover period(month)	0.82	0.88	0.85	0.84	0.92
総資産回転率(回) / Total assets turnover(times)	1.67	1.56	1.60	1.70	1.35
単体/Non-consolidated	2011/9	2012/9	2013/9	2014/9	2015/9
売上債権回転期間(月) / Receivable turnover period(month)	3.99	4.02	3.60	3.23	3.79
仕入債務回転期間(月) / Payable turnover period(month)	3.26	3.46	3.24	2.98	3.33
棚卸資産回転期間(月) / Inventory turnover period(month)	0.60	0.67	0.62	0.60	0.69
総資産回転率(回) / Total assets turnover(times)	1.66	1.51	1.62	1.71	1.32

### ■従業員1人当たりデータ / Data per employee

連結/Consolidated	2011/9	2012/9	2013/9	2014/9	2015/9
従業員1人当たり売上高(百万円) / Net sales per employee(millions of yen)	59	60	59	68	57
従業員1人当たり四半期純利益(百万円) / Net income per employee(millions of yen)	1.0	1.2	1.0	1.2	0.9
従業員数(人) /Number of employees	1,006	1,029	1,069	1,081	1,058
単体/Non-consolidated	2011/9	2012/9	2013/9	2014/9	2015/9
従業員1人当たり売上高(百万円) / Net sales per employee(millions of yen)	129	128	127	150	114
従業員1人当たり四半期純利益(百万円) / Net income per employee(millions of yen)	1.4	2.1	2.7	1.3	2.1
従業員数(人) /Number of employees	418	414	423	418	440

### ■販売費及び一般管理費の内訳 / Selling, general and administrative expenses(SGA)

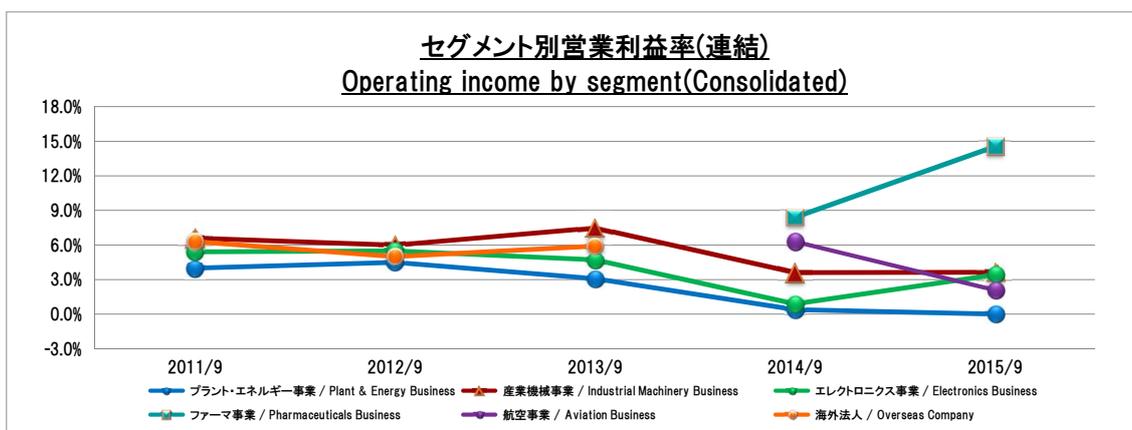
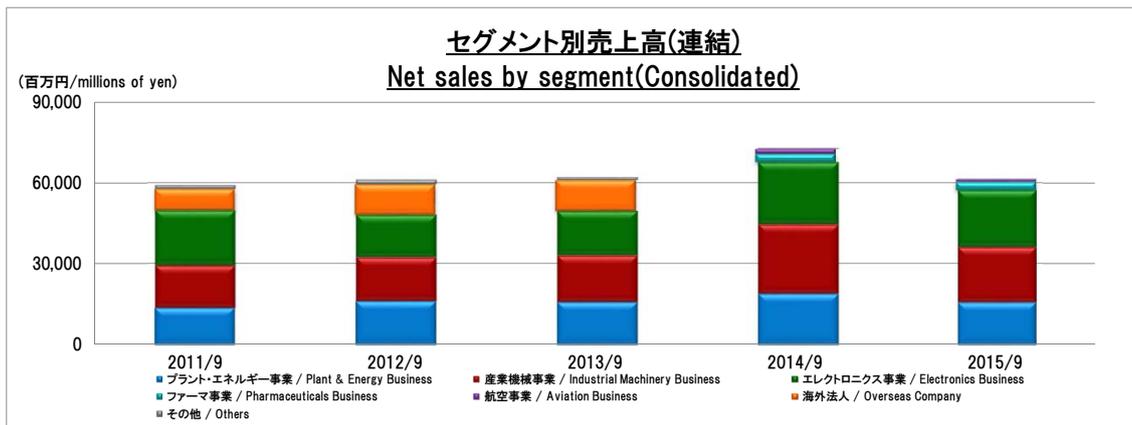
連結/Consolidated	2011/9	2012/9	2013/9	2014/9	2015/9
人件費 /Personnel expenses	3,448	3,785	4,009	4,076	4,339
賃借料 /Rent expenses	489	500	556	588	751
貸倒引当金繰入額 /Provision of allowance for doubtful accounts	16	10	39	561	4
減価償却費 /Depreciation expenses	69	84	89	157	200
その他 /Other expenses	1,484	1,585	1,692	2,444	1,927
販管費合計 /Total of SGA	5,594	6,062	6,461	7,373	7,222
単体/Non-consolidated	2011/9	2012/9	2013/9	2014/9	2015/9
人件費 /Personnel expenses	2,221	2,334	2,336	2,268	2,442
賃借料 /Rent expenses	305	310	312	321	434
貸倒引当金繰入額 /Provision of allowance for doubtful accounts	5	-	8	575	-
減価償却費 /Depreciation expenses	23	39	43	69	145
その他 /Other expenses	848	918	936	1,609	1,026
販管費合計 /Total of SGA	3,450	3,656	3,680	4,314	4,048

### ■設備投資額・減価償却費・人件費 / Capital expenditures, Depreciation and amortization, Personnel expenses

連結/Consolidated	2011/9	2012/9	2013/9	2014/9	2015/9
設備投資額 /Capital expenditure	346	90	232	3,421	472
減価償却費 /Depreciation and amortization	177	154	163	405	456
人件費 /Personnel expenses	3,897	4,248	4,487	4,576	4,769
単体/Non-consolidated	2011/9	2012/9	2013/9	2014/9	2015/9
設備投資額 /Capital expenditure	268	39	71	3,361	492
減価償却費 /Depreciation and amortization	127	104	106	299	397
人件費 /Personnel expenses	2,221	2,334	2,336	2,268	2,442

※人件費には、製造原価処理した人件費を含んでおります。 / Personnel expenses include related cost for manufacturing.

## セグメント情報 / Segment information



(百万円 / millions of yen)

セグメント別売上高(連結) / Net sales by segment(Consolidated)	2011/9	2012/9	2013/9	2014/9	2015/9
プラント・エネルギー事業 / Plant & Energy Business	13,829	16,304	15,964	19,039	15,798
構成比 / Component ratio	23.2%	26.5%	25.6%	26.3%	25.6%
産業機械事業 / Industrial Machinery Business	15,812	16,314	17,302	25,843	20,636
構成比 / Component ratio	26.6%	26.5%	27.7%	35.2%	33.4%
エレクトロニクス事業 / Electronics Business	20,408	15,775	16,606	22,929	21,144
構成比 / Component ratio	34.3%	25.6%	26.6%	31.3%	34.2%
ファーマ事業 / Pharmaceuticals Business	-	-	-	3,145	2,994
構成比 / Component ratio	-	-	-	4.3%	4.8%
航空事業 / Aviation Business	-	-	-	1,770	958
構成比 / Component ratio	-	-	-	2.4%	1.6%
海外法人 / Overseas	8,006	11,273	11,322	-	-
構成比 / Component ratio	13.5%	18.3%	18.2%	-	-
その他 / Others	1,425	1,846	1,160	333	260
構成比 / Component ratio	2.4%	3.1%	1.9%	0.5%	0.4%
<b>合計 / Total</b>	<b>59,542</b>	<b>61,514</b>	<b>62,356</b>	<b>73,331</b>	<b>61,792</b>

※売上高は、外部顧客に対する売上高を記載しております。 / Sales indicate the sales to external customers.

※2016年3月期第1四半期より事業セグメントの区分方法を変更しております。 / We have transitioned to a new segment since the first quarter of the fiscal year ended March 31, 2016.

※前年同期の数値につきましては、新セグメントに組み替えた数値となっております。 / Net sales by segment in the second quarter of the fiscal year ended March 31, 2015 are based on a new segment structure.

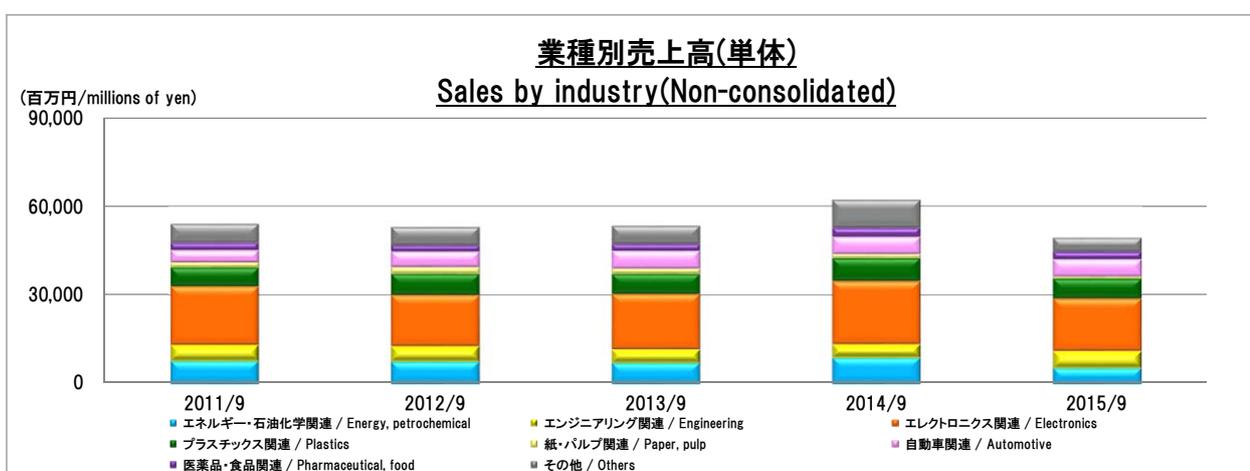
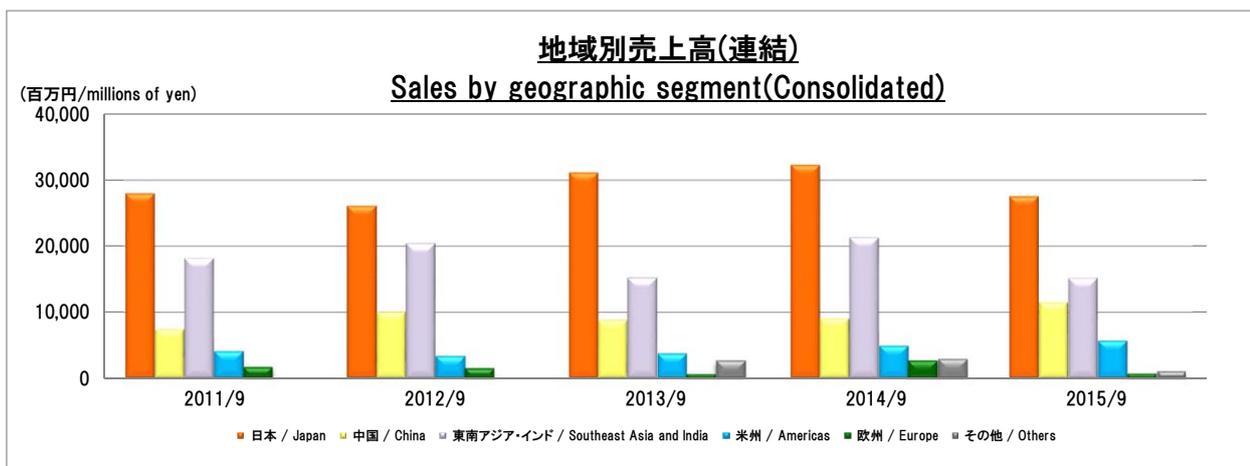
(百万円 / millions of yen)

セグメント別営業利益(連結) / Operating margin by segment(Consolidated)	2011/9	2012/9	2013/9	2014/9	2015/9
プラント・エネルギー事業 / Plant & Energy Business	548	731	491	74	-214
売上高営業利益率 / Operating margin	4.0%	4.5%	3.1%	0.4%	-
産業機械事業 / Industrial Machinery Business	1,038	974	1,297	935	754
売上高営業利益率 / Operating margin	6.6%	6.0%	7.5%	3.6%	3.7%
エレクトロニクス事業 / Electronics Business	1,103	869	786	216	721
売上高営業利益率 / Operating margin	5.4%	5.5%	4.7%	0.9%	3.4%
ファーマ事業 / Pharmaceuticals Business	-	-	-	265	435
売上高営業利益率 / Operating margin	-	-	-	8.4%	14.6%
航空事業 / Aviation Business	-	-	-	111	20
売上高営業利益率 / Operating margin	-	-	-	6.3%	2.1%
海外法人 / Overseas	504	560	673	-	-
売上高営業利益率 / Operating margin	6.3%	5.0%	5.9%	-	-
その他 / Others	353	275	161	39	-42
売上高営業利益率 / Operating margin	24.8%	14.9%	13.9%	12.0%	-
調整額 / Adjustment	-1,302	-1,343	-1,483	80	40
<b>合計 / Total</b>	<b>2,246</b>	<b>2,067</b>	<b>1,927</b>	<b>1,723</b>	<b>1,715</b>

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## セグメント情報 / Segment information



(百万円 / millions of yen)

地域別連結売上高 / Sales by geographic segment	2011/9	2012/9	2013/9	2014/9	2015/9
日本 / Japan	28,018	26,108	31,142	32,300	27,584
構成比 / Component ratio	47.1%	42.4%	49.9%	44.0%	44.6%
中国 / China	7,478	10,054	8,859	9,067	11,484
構成比 / Component ratio	12.6%	16.3%	14.2%	12.4%	18.6%
東南アジア・インド / Southeast Asia and India	18,166	20,430	15,249	21,347	15,184
構成比 / Component ratio	30.5%	33.2%	24.5%	29.1%	24.6%
米州 / Americas	4,103	3,359	3,748	4,942	5,699
構成比 / Component ratio	6.9%	5.5%	6.0%	6.7%	9.2%
欧州 / Europe	1,750	1,525	663	2,725	711
構成比 / Component ratio	2.9%	2.5%	1.1%	3.7%	1.2%
その他 / Others	25	35	2,691	2,948	1,127
構成比 / Component ratio	0.0%	0.1%	4.3%	4.1%	1.8%
合計 / Total	59,542	61,514	62,356	73,331	61,792

※地域別売上高は、顧客の所在地を国または地域に分類して集計しております。/ Sales are classified by countries or regions based on the location of customers.

(百万円 / millions of yen)

業種別売上高(単体) / Sales by industry	2011/9	2012/9	2013/9	2014/9	2015/9
エネルギー・石油化学関連 / Energy, petrochemical	7,744	7,576	7,125	8,835	5,395
エンジニアリング関連 / Engineering	5,513	5,166	4,562	4,572	5,695
エレクトロニクス関連 / Electronics	19,735	17,344	18,676	21,342	17,774
プラスチック関連 / Plastics	6,374	7,104	6,807	7,848	6,757
紙・パルプ関連 / Paper, pulp	1,660	2,267	1,750	1,121	713
自動車関連 / Automotive	4,099	5,286	6,035	5,922	5,778
医薬品・食品関連 / Pharmaceutical, food	2,496	2,039	2,287	2,995	2,550
その他 / Others	6,430	6,144	6,202	9,626	4,749
合計 / Total	54,055	52,929	53,447	62,264	49,412

※業種別売上高は、顧客の業種により分類して集計しております。/ Sales are classified based on the industry of customers.

## 関係会社情報 / Group company information

### ■ 関係会社数の推移 / Number of group companies

	2011/9	2012/9	2013/9	2014/9	2015/9
子会社数 / Number of subsidiaries	23	22	23	22	23
連結子会社 / Number of consolidated subsidiaries	13	13	14	13	14
非連結子会社 / Number of Non-consolidated subsidiaries	10	9	9	9	9
関係会社数 / Number of affiliates	5	6	6	6	6
うち持分法適用の関連会社 / Equity-method affiliates	1	2	2	2	2

### ■ 連結子会社の状況 / Financial highlights of consolidated subsidiaries

会社名 Company name	資本金 Capital	売上高 Net sales	前年 同期比 Compared to the previous second quarter (%)	経常利益 Ordinary income	前年 同期比 Compared to the previous second quarter (%)	四半期純利益 Profit	前年 同期比 Compared to the previous second quarter (%)	事業内容 Business description
株式会社第一メカテック DAIICHI MECHA-TECH CORPORATION	320 百万円/millions of yen	1,966 百万円/millions of yen	88.7%	188 百万円/millions of yen	208.1%	118 百万円/millions of yen	47.7%	産業用各種機械器具の修理・製造・販売 Repairing, manufacturing, and sales of various types of industrial machinery and equipment
第一実業ビスウィル株式会社 DAIICHI JITSUGYO VISWILL CO., LTD.	100 百万円/millions of yen	2,017 百万円/millions of yen	134.6%	182 百万円/millions of yen	300.5%	128 百万円/millions of yen	275.5%	外観検査装置の開発・製造・販売 Development, manufacturing and sales of inspection equipment
第一実業ソーラーソリューション(株) DJK SOLAR SOLUTION CO., LTD.	15 百万円/millions of yen	4 百万円/millions of yen	-	1 百万円/millions of yen	-	1 百万円/millions of yen	-	太陽光発電プラントの保守・管理 Operation and maintenance services for solar power plants
DAIICHI JITSUGYO (AMERICA), INC.	4,000 千US\$/thousands of US\$	5,026 百万円/millions of yen	172.2%	142 百万円/millions of yen	314.0%	87 百万円/millions of yen	323.9%	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DJK EUROPE GMBH	25 千EUR/thousands of EUR	474 百万円/millions of yen	17.6%	-6 百万円/millions of yen	-	-4 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
上海一実貿易有限公司 SHANGHAI YISHI TRADING CO., LTD.	4,000 千US\$/thousands of US\$	4,705 百万円/millions of yen	103.5%	91 百万円/millions of yen	-	23 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
第一実業(香港)有限公司 DAIICHI JITSUGYO (HONG KONG) LIMITED	194 百万円/millions of yen	990 百万円/millions of yen	84.7%	35 百万円/millions of yen	-	28 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
第一実業(広州)貿易有限公司 DAIICHI JITSUGYO (GUANGZHOU) TRADING CO., LTD.	19,485 千HK\$/thousands of HK\$	1,359 百万円/millions of yen	237.9%	79 百万円/millions of yen	-	60 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DAIICHI JITSUGYO ASIA PTE. LTD.	317 百万円/millions of yen	1,288 百万円/millions of yen	56.0%	-32 百万円/millions of yen	-	-33 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DAIICHI JITSUGYO (THAILAND) CO., LTD.	210,000 千THB/thousands of BHT	2,263 百万円/millions of yen	97.8%	258 百万円/millions of yen	105.4%	197 百万円/millions of yen	102.1%	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DAI-ICHI JITSUGYO (MALAYSIA) SDN. BHD.	1,500 千RM/thousands of RM	343 百万円/millions of yen	27.5%	-485 百万円/millions of yen	-	-479 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DAIICHI JITSUGYO (PHILIPPINES), INC.	9,675 千PHP/thousands of PHP	600 百万円/millions of yen	207.3%	51 百万円/millions of yen	223.7%	33 百万円/millions of yen	209.1%	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
PT. DJK INDONESIA	300 千US\$/thousands of US\$	548 百万円/millions of yen	103.8%	45 百万円/millions of yen	39.3%	28 百万円/millions of yen	35.0%	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DAIICHI JITSUGYO (VIETNAM) CO., LTD.	760 千US\$/thousands of US\$	392 百万円/millions of yen	109.9%	86 百万円/millions of yen	364.1%	67 百万円/millions of yen	366.3%	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment

※2015年3月期において、2014年10月に設立した第一実業ソーラーソリューション株式会社を新たに連結の範囲に含めております。

/ This chart includes DJK Solar Solution Co., Ltd., a consolidated company newly established in October 2014, in the year ended March 31, 2015.

## 財務諸表 / Financial statements

### ■ 貸借対照表(連結) / Balance sheet(Consolidated)

(百万円 / millions of yen)

	2011/9	2012/9	2013/9	2014/9	2015/9
<b>【資産の部 / Assets】</b>					
<b>流動資産 / Current assets</b>	61,740	66,770	63,772	76,278	74,283
現金及び預金 / Cash and cash equivalents	8,695	13,823	11,026	14,692	16,995
受取手形及び売掛金 / Notes and accounts receivable	37,521	32,978	33,867	39,210	35,060
棚卸資産 / Inventories	7,330	8,785	8,873	10,643	9,803
前渡金 / Accounts prepaid	5,537	7,736	5,369	6,737	9,006
繰延税金資産 / Deferred tax assets	412	600	478	527	544
その他流動資産 / Other current assets	2,329	2,936	4,236	4,850	3,225
貸倒引当金 / Allowance for doubtful accounts	-85	-90	-79	-384	-350
<b>固定資産 / Fixed assets</b>	7,200	7,475	10,698	15,176	16,323
有形固定資産 / Net property, plant and equipment	1,858	1,758	2,536	3,137	3,024
無形固定資産 / Intangible fixed assets	101	83	171	3,177	3,005
投資その他の資産 / Investment and other assets	5,239	5,633	7,991	8,861	10,294
<b>資産合計 / Total assets</b>	<b>68,940</b>	<b>74,245</b>	<b>74,471</b>	<b>91,455</b>	<b>90,607</b>
<b>【負債・純資産の部 / Liabilities and equity】</b>					
<b>流動負債 / Current liabilities</b>	43,730	46,902	42,550	54,611	51,087
支払手形及び買掛金 / Notes and accounts payable	25,786	28,987	26,489	33,988	27,270
短期借入金 / Short-term bank loans	9,290	5,572	5,692	7,309	9,016
1年内返済予定の長期借入金 / Current portion of long-term debt	152	76	60	463	463
前受金 / Advances received	6,917	9,878	7,632	9,853	11,108
その他流動負債 / Other current liabilities	1,584	2,386	2,675	2,997	3,229
<b>固定負債 / Long-term liabilities</b>	692	513	1,519	4,368	3,967
長期借入金 / Long-term debt	76	-	320	2,545	2,081
退職給付引当金 / Accrued severance benefits	307	206	231	-	-
退職給付に係る負債 / Net defined benefit liability	-	-	-	258	274
その他固定負債 / Other long-term liabilities	309	307	968	1,564	1,611
<b>負債合計 / Total liabilities</b>	<b>44,422</b>	<b>47,415</b>	<b>44,069</b>	<b>58,979</b>	<b>55,055</b>
<b>純資産 / Equity</b>	<b>24,517</b>	<b>26,830</b>	<b>30,402</b>	<b>32,475</b>	<b>35,552</b>
資本金 / Common stock	5,105	5,105	5,105	5,105	5,105
資本剰余金 / Capital surplus	3,786	3,786	3,786	3,786	3,786
利益剰余金 / Retained earnings	16,744	18,933	20,988	23,013	24,785
自己株式 / Treasury stock	-1,264	-1,200	-1,050	-924	-784
その他有価証券評価差額金 / Unrealized gain on available-for-sale securities	238	48	1,236	1,322	1,489
繰延ヘッジ損益 / Deferred gain or loss on derivatives under hedge accounting	-7	-22	31	-28	28
為替換算調整勘定 / Foreign currency translation adjustments	-635	-604	203	404	1,163
退職給付に係る調整累計額 / Remeasurements of defined benefit plans	-	-	-	-290	-91
新株予約権 / Stock acquisition rights	100	106	84	86	62
非支配株主持分 / Non-controlling interests	449	678	16	-	7
<b>負債・純資産合計 / Total liabilities and equity</b>	<b>68,940</b>	<b>74,245</b>	<b>74,471</b>	<b>91,455</b>	<b>90,607</b>

### ■ 損益計算書(連結) / Income statement(Consolidated)

(百万円 / millions of yen)

	2011/9	2012/9	2013/9	2014/9	2015/9
売上高 / Net sales	59,542	61,514	62,356	73,331	61,792
売上原価 / Cost of sales	51,700	53,384	53,968	64,234	52,854
<b>売上総利益 / Gross profit</b>	<b>7,841</b>	<b>8,130</b>	<b>8,388</b>	<b>9,097</b>	<b>8,937</b>
(売上高比 / Sales ratio)	(13.2%)	(13.2%)	(13.5%)	(12.4%)	(14.5%)
販売費及び一般管理費 / Selling, general and administrative expenses	5,594	6,062	6,461	7,373	7,222
(売上高比 / Sales ratio)	(9.4%)	(9.9%)	(10.4%)	(10.1%)	(11.7%)
<b>営業利益 / Operating income</b>	<b>2,246</b>	<b>2,067</b>	<b>1,927</b>	<b>1,723</b>	<b>1,715</b>
(売上高比 / Sales ratio)	(3.8%)	(3.4%)	(3.1%)	(2.4%)	(2.8%)
営業外収益 / Non-operating income	365	380	300	393	286
受取利息 / Interest received	22	16	30	19	17
受取配当金 / Dividend income	61	55	47	59	77
その他の営業外収益 / Other non-operating income	282	308	222	314	191
営業外費用 / Non-operating expenses	96	129	127	134	119
支払利息 / Interest expense	34	45	56	31	47
その他の営業外費用 / Other non-operating expenses	62	84	70	103	72
<b>経常利益 / Ordinary income</b>	<b>2,515</b>	<b>2,318</b>	<b>2,099</b>	<b>1,982</b>	<b>1,881</b>
(売上高比 / Sales ratio)	(4.2%)	(3.8%)	(3.4%)	(2.7%)	(3.0%)
特別利益 / Extraordinary profit	-	1	110	7	3
特別損失 / Extraordinary loss	712	70	43	11	76
<b>税金等調整前四半期純利益 / Income before income taxes and minority interests</b>	<b>1,803</b>	<b>2,249</b>	<b>2,167</b>	<b>1,979</b>	<b>1,807</b>
(売上高比 / Sales ratio)	(3.0%)	(3.7%)	(3.5%)	(2.7%)	(2.9%)
法人税、住民税及び事業税 / Income taxes	573	656	879	837	664
法人税等調整額 / Deferred taxes	128	147	174	-164	86
<b>四半期純利益 / Profit</b>	<b>1,101</b>	<b>1,446</b>	<b>1,112</b>	<b>1,306</b>	<b>1,057</b>
(売上高比 / Sales ratio)	(1.8%)	(2.4%)	(1.8%)	(1.8%)	(1.7%)
非支配株主に帰属する四半期純利益 / Profit attributable to non-controlling interests	97	153	5	-	0
<b>親会社株主に帰属する四半期純利益 / Profit attributable to owners of parent</b>	<b>1,004</b>	<b>1,292</b>	<b>1,107</b>	<b>1,306</b>	<b>1,056</b>
(売上高比 / Sales ratio)	(1.7%)	(2.1%)	(1.8%)	(1.8%)	(1.7%)

## 財務諸表 / Financial statements

### ■ キャッシュ・フロー計算書(連結) / Statement of cash flow(Consolidated)

(百万円 / millions of yen)

	2011/9	2012/9	2013/9	2014/9	2015/9
<b>営業活動によるキャッシュ・フロー /</b> Net cash (used in) provided by operating activities	-1,987	10,048	403	2,921	2,211
税金等調整前四半期純利益 / Income before income taxes and minority interests	1,803	2,249	2,167	1,979	1,807
減価償却費 / Depreciation and amortization	177	154	163	404	456
キャッシュ・フローに影響しない損益項目 / Income and expense items that do not affect cash flow	75	-293	-98	-256	263
売上債権の増減 / Increase/Decrease in notes and accounts receivable-trade	418	9,755	4,805	-4,971	553
前渡金の増減 / Increase/Decrease in advance payments to suppliers	-1,558	-753	1,676	838	250
仕入債務の増減 / Increase/Decrease in notes and accounts payable-trade	-2,650	-1,088	-5,940	6,719	-477
前受金の増減 / Increase/Decrease in advances from customers	271	2,085	-1,022	93	-446
棚卸資産の増減 / Increase/Decrease in inventories	1,574	335	132	-756	-704
法人税等の支払額 / Income taxes-paid	-1,636	-1,778	-1,451	-1,179	-1,011
その他 / Others	-461	-617	-30	50	1,520
<b>投資活動によるキャッシュ・フロー /</b> Net cash (used in) provided by investing activities	-200	-86	-90	-2,827	-628
有形固定資産の取得・売却 / Purchase/Sale of property, plant and equipment	-240	-65	-139	-461	-337
無形固定資産の取得・売却 / Purchase/Sale of intangible fixed assets	-19	-5	-55	-1,924	-480
投資有価証券の取得・売却 / Purchase/Sale of marketable and investment securities	-10	-10	126	-310	-11
その他 / Others	70	-6	-21	-130	200
<b>財務活動によるキャッシュ・フロー /</b> Net cash (used in) provided by financing activities	-1,362	-9,715	-1,661	1,203	221
長期借入金の増減 / Increase/Decrease in long-term debt	-75	-76	-30	2,358	-231
短期借入金の増減 / Increase/Decrease in short-term bank loans-net	-937	-9,220	-1,252	-732	859
配当金の支払等 / Dividends paid	-417	-419	-369	-424	-428
その他 / Others	67	0	-9	2	22
現金及び現金同等物に係る換算差額 / Foreign currency translation adjustments on cash and cash equivalents	-57	-27	-34	-266	-173
現金及び現金同等物の増減額 / Net increase/decrease in cash and cash equivalents	-3,607	218	-1,382	1,031	1,624
現金及び現金同等物の期首残高 / Cash and cash equivalents, beginning of year	11,878	13,604	12,894	13,585	15,234
現金及び現金同等物の四半期末残高 / Cash and cash equivalents, end of period	8,270	13,823	11,511	14,617	16,859

## 財務諸表 / Financial statements

### ■ 貸借対照表(単体) / Balance sheet(Non-consolidated)

(百万円 / millions of yen)

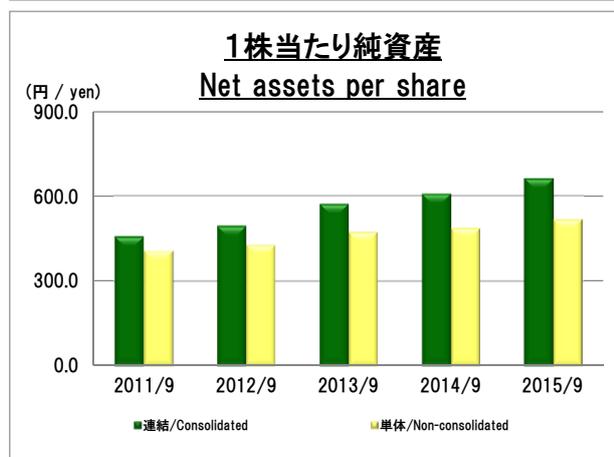
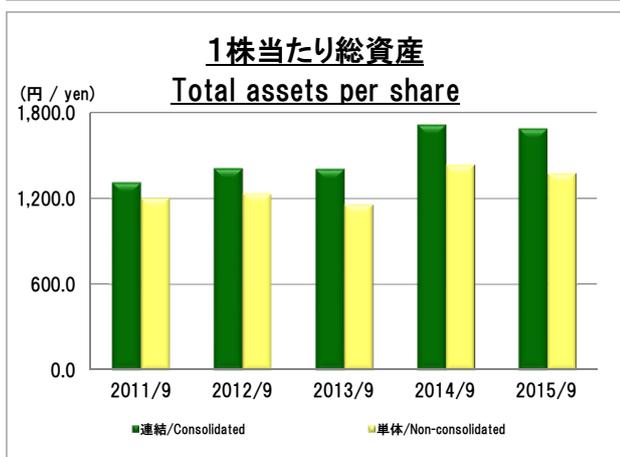
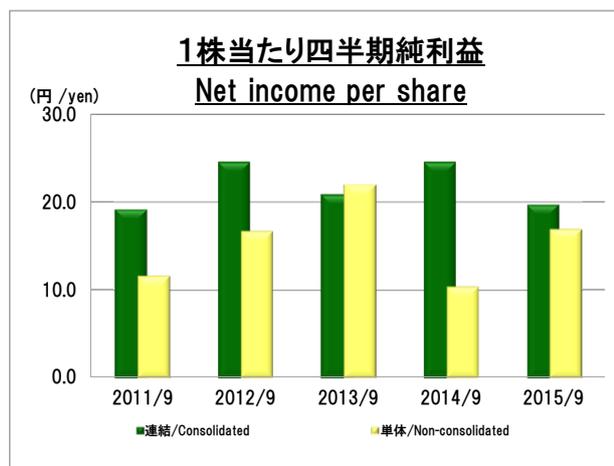
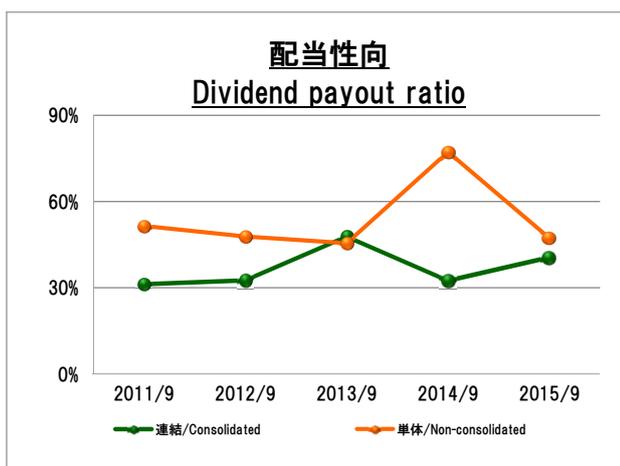
	2011/9	2012/9	2013/9	2014/9	2015/9
<b>【資産の部 / Assets】</b>					
<b>流動資産 / Current assets</b>	53,178	54,862	48,107	58,728	54,948
現金及び預金 / Cash and cash equivalents	4,380	7,778	3,603	6,436	6,591
受取手形及び売掛金 / Notes and accounts receivable	35,667	30,456	29,965	35,443	30,980
棚卸資産 / Inventories	5,047	5,520	5,123	6,153	6,201
前渡金 / Accounts prepaid	4,491	6,837	4,567	5,272	7,406
繰延税金資産 / Deferred tax assets	235	433	302	376	327
その他流動資産 / Other current assets	3,414	3,914	4,580	5,404	3,734
貸倒引当金 / Allowance for doubtful accounts	-58	-77	-36	-358	-293
<b>固定資産 / Fixed assets</b>	10,017	10,202	13,300	17,818	18,942
有形固定資産 / Net property, plant and equipment	1,586	1,474	1,908	2,487	2,755
無形固定資産 / Intangible fixed assets	49	41	82	3,100	2,978
投資その他の資産 / Investment and other assets	8,381	8,687	11,310	12,230	13,208
<b>資産合計 / Total assets</b>	63,196	65,065	61,408	76,547	73,891
<b>【負債・純資産の部 / Liabilities and equity】</b>					
<b>流動負債 / Current liabilities</b>	41,301	42,225	35,194	46,464	42,470
支払手形及び買掛金 / Notes and accounts payable	25,630	26,738	23,045	30,950	23,932
短期借入金 / Short-term bank loans	9,190	5,450	4,950	6,350	7,900
1年内返済予定の長期借入金 / Current portion of long-term debt	152	76	60	463	463
前受金 / Advances received	5,334	8,079	5,359	6,537	8,361
その他流動負債 / Other current liabilities	994	1,880	1,779	2,163	1,813
<b>固定負債 / Long-term liabilities</b>	428	245	1,142	4,089	3,628
長期借入金 / Long-term debt	76	-	320	2,545	2,081
退職給付引当金 / Accrued severance benefits	94	-	-	-	-
その他固定負債 / Other long-term liabilities	257	245	822	1,544	1,547
<b>負債合計 / Total liabilities</b>	41,730	42,470	36,336	50,553	46,099
<b>純資産 / Equity</b>	21,465	22,594	25,071	25,993	27,791
資本金 / Common stock	5,105	5,105	5,105	5,105	5,105
資本剰余金 / Capital surplus	3,786	3,786	3,786	3,786	3,786
利益剰余金 / Retained earnings	13,505	14,770	15,877	16,646	18,104
自己株式 / Treasury stock	-1,264	-1,200	-1,050	-924	-784
その他有価証券評価差額金 / Unrealized gain on available-for-sale securities	239	48	1,236	1,322	1,490
繰延ヘッジ損益 / Deferred gain or loss on derivatives under hedge accounting	-7	-22	31	-28	28
新株予約権 / Stock acquisition rights	100	106	84	86	62
<b>負債・純資産合計 / Total liabilities and equity</b>	63,196	65,065	61,408	76,547	73,891

### ■ 損益計算書(単体) / Income statement(Non-consolidated)

(百万円 / millions of yen)

	2011/9	2012/9	2013/9	2014/9	2015/9
売上高 / Net sales	54,055	52,929	53,447	62,264	49,412
売上原価 / Cost of sales	48,987	47,909	48,646	57,026	44,316
<b>売上総利益 / Gross profit</b>	5,068	5,020	4,800	5,237	5,095
(売上高比 / Sales ratio)	(9.4%)	(9.5%)	(9.0%)	(8.4%)	(10.3%)
販売費及び一般管理費 / Selling, general and administrative expenses	3,450	3,656	3,680	4,314	4,048
(売上高比 / Sales ratio)	(6.4%)	(6.9%)	(6.9%)	(6.9%)	(8.2%)
<b>営業利益 / Operating income</b>	1,617	1,363	1,120	923	1,047
(売上高比 / Sales ratio)	(3.0%)	(2.6%)	(2.1%)	(1.5%)	(2.1%)
営業外収益 / Non-operating income	267	279	716	367	400
受取利息 / Interest received	23	19	15	15	7
受取配当金 / Dividends income	102	83	540	101	208
その他の営業外収益 / Other non-operating income	141	176	159	250	184
営業外費用 / Non-operating expenses	101	122	95	115	79
支払利息 / Interest expense	33	45	27	28	34
その他の営業外費用 / Other non-operating expenses	67	76	67	87	44
<b>経常利益 / Ordinary income</b>	1,782	1,521	1,741	1,175	1,368
(売上高比 / Sales ratio)	(3.3%)	(2.9%)	(3.3%)	(1.9%)	(2.8%)
特別利益 / Extraordinary income	-	-	87	-	0
特別損失 / Extraordinary loss	712	67	41	4	12
<b>税引前四半期純利益 / Income before income taxes</b>	1,069	1,455	1,786	1,170	1,356
(売上高比 / Sales ratio)	(2.0%)	(2.7%)	(3.3%)	(1.9%)	(2.7%)
法人税、住民税及び事業税 / Income taxes	350	443	503	595	421
法人税等調整額 / Deferred taxes	111	132	121	26	29
<b>四半期純利益 / Profit</b>	608	879	1,161	549	905
(売上高比 / Sales ratio)	(1.1%)	(1.7%)	(2.2%)	(0.9%)	(1.8%)

## 株式情報 / Stock information

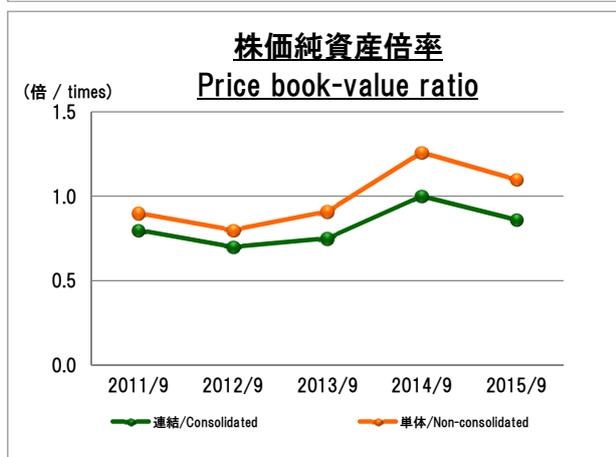
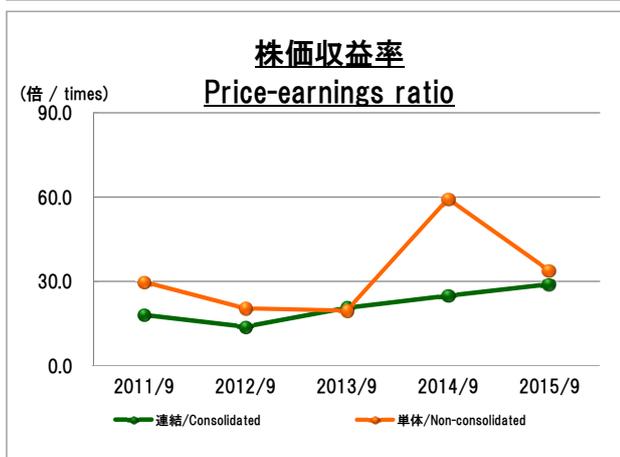
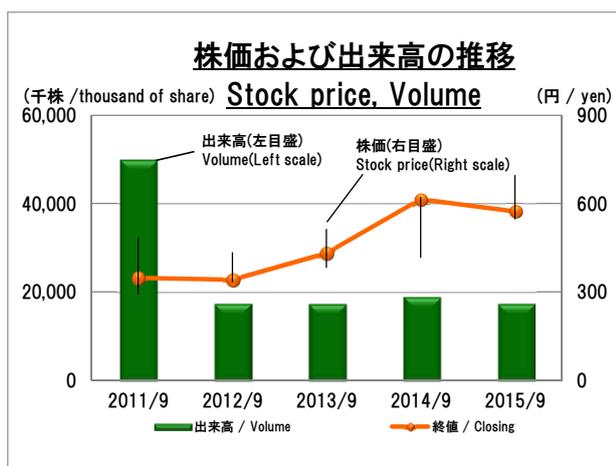


連結/Consolidated	2011/9	2012/9	2013/9	2014/9	2015/9
配当性向 / Dividend payout ratio	31.2%	32.6%	47.8%	32.5%	40.5%
1株当たり四半期純利益(円) / Net income per share(yen)	19.2	24.6	20.9	24.6	19.7
1株当たり総資産(円) / Total assets per share(yen)	1,314.5	1,411.6	1,406.4	1,717.1	1,690.1
1株当たり純資産(円) / Net assets per share(yen)	457.0	495.2	572.2	608.1	661.9
1株当たり配当金(円) / Dividends per share(yen)	6.0	8.0	10.0	8.0	8.0

単体/Non-consolidated	2011/9	2012/9	2013/9	2014/9	2015/9
配当性向 / Dividend payout ratio	51.5%	47.8%	45.6%	77.3%	47.3%
1株当たり四半期純利益(円) / Net income per share(yen)	11.6	16.7	22.0	10.4	16.9
1株当たり総資産(円) / Total assets per share(yen)	1,205.0	1,237.1	1,159.7	1,437.2	1,378.3
1株当たり純資産(円) / Net assets per share(yen)	407.4	427.6	471.9	486.4	517.2
1株当たり配当金(円) / Dividends per share(yen)	6.0	8.0	10.0	8.0	8.0

※2013/9の1株当たり配当金には創立65周年記念配当3.0円を含んでおります。 / Dividends per share in 2013/9 include 3.0 yen as a commemorative dividend of the 65th anniversary.

## 株式情報 / Stock information



	2011/9	2012/9	2013/9	2014/9	2015/9
期末株価(円) / Share price at the end of (the fiscal) year(yen)	347	341	431	614	573
単元株主数(人) / Number of unit shareholders	5,731	5,895	5,556	4,689	4,184
総株主数(人) / Number of shareholders	7,956	8,136	7,558	6,550	5,924
発行済株式数(千株) / Common shares issued(thousand of shares)	52,447	52,596	52,952	53,260	53,610
時価総額(百万円) / Market capitalization(millions of yen)	18,199	17,935	22,822	32,702	30,719

※発行済株式数は自己株式を控除した株式数 / The common shares issued is the number of shares excluding treasury shares.

株価の推移 / Price range, Volume	2011/9	2012/9	2013/9	2014/9	2015/9
出来高(千株) / Volume(thousand of shares)	49,858	17,460	17,388	18,961	17,465
高値(円) / Highest(yen)	485	434	514	623	697
安値(円) / Lowest(yen)	291	332	381	416	546
終値(円) / Closing(yen)	347	341	431	614	573

連結/Consolidated	2011/9	2012/9	2013/9	2014/9	2015/9
株価収益率(倍) / Price-earnings ratio(times)	18.1	13.9	20.6	24.9	29.0
株価純資産倍率(倍) / Price book-value ratio(times)	0.8	0.7	0.8	1.0	0.9

単体/Non-consolidated	2011/9	2012/9	2013/9	2014/9	2015/9
株価収益率(倍) / Price-earnings ratio(times)	29.8	20.4	19.6	59.3	33.9
株価純資産倍率(倍) / Price book-value ratio(times)	0.9	0.8	0.9	1.3	1.1

## 脚注 / Footnotes

### 収益性 / Profitability

売上高営業利益率(%)=営業利益÷売上高×100	Operating income margin(%)=Operating income/Net sales×100
売上高経常利益率(%)=経常利益÷売上高×100	Ordinary income margin(%)=Ordinary income/Net sales×100
売上高四半期純利益率(%)=四半期純利益÷売上高×100	Return on sales(%)=Net income/Net sales×100
総資産経常利益率(%)=経常利益÷平均総資産×100	Return on assets(ordinary income)(%)=Ordinary income/Average total assets×100
総資産四半期純利益率(%)=四半期純利益÷平均総資産×100	Return on assets(net income)(%)=Net income/Average total assets×100
自己資本四半期純利益率(%)=四半期純利益÷平均自己資本×100	Return on equity(%)=Net income/Average shareholders' equities

### 健全性 / Soundness

自己資本比率(%)=自己資本÷総資産×100	Shareholders' equity ratio(%)=Shareholders' equities/Total assets×100
D/E レシオ(倍)=有利子負債÷自己資本	Debt to equity ratio(times)=Interest-bearing debt/Shareholders' equities
流動比率(%)=流動資産÷流動負債×100	Current ratio(%)=Current assets/Current liabilities×100
当座比率(%)=当座資産÷流動負債×100	Quick assets ratio(%)=Liquid assets/Current liabilities×100
固定比率(%)=固定資産÷純資産×100	Fixed assets ratio(%)=Fixed assets/Equities×100
負債比率(%)=負債合計÷純資産×100	Debt ratio(%)=Total liabilities/Equities×100

### その他の財務指標 / Other financial indicators

売上債権回転期間(月)=売上債権(期中平均)÷売上高×6	Receivable turnover period(month)=Average trade receivable/Net sales×6
仕入債務回転期間(月)=仕入債務(期中平均)÷売上原価×6	Payable turnover period(month)=Average trade payable/Cost of sales×6
棚卸資産回転期間(月)=棚卸資産(期中平均)÷売上高×6	Inventory turnover period(month)=Average Inventories/Net sales×6
総資産回転率(回)=売上高×2÷平均総資産	Total assets turnover period(times)=Net sales×2/Average total assets
1人当たり売上高=売上高÷従業員数(期中平均)	Net sales per employee=Net sales/Average number of employee
1人当たり四半期純利益=四半期純利益÷従業員数(期中平均)	Net income per employee=Net income/Average number of employee
販売費及び一般管理費の件費=	Personnel expense(Selling, general and administrative expenses)=
報酬及び給料+賞与+役員賞与+退職給付費用+役員退職慰労金+	Compensation and salary+Bonus+Bonus to directors+Retirement
福利厚生費+株式報酬費用(引当金繰入額を含む)	benefit expenses+Retirement benefits
	for directors+Welfare expense+Stock-based
	compensation expense(including provision allowance)

### 株式情報 / Stock information

配当性向=1株当たり配当金÷1株当たり四半期純利益	Dividend payout ratio=Dividend payout per share/Net income per share
1株当たり四半期純利益率=四半期純利益÷期中平均株式数	Net income per share=Net income/Average number of shares
1株当たり総資産=総資産÷期末発行済株式数	Total assets per share=Total assets/Outstanding stock
1株当たり純資産=(純資産-新株予約権-非支配株主持分)÷期末発行済株式数	Net assets per share=(Equities-Stock acquisition rights-Non-controlling interests)/Outstanding stock(end of the fiscal year)
株価収益率(倍)=期末株価÷1株当たり四半期純利益	Price-earnings ratio(times)=Share price of year end/Net income per share
株価純資産倍率(倍)=期末株価÷1株当たり純資産	Price book-value ratio(times)=Share price of year end/Net assets per share