

# FACT BOOK

2014年3月期 第2四半期 / Second quarter of year ended March 31, 2014



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注) 本誌は百万円未満を切り捨てて記載しています。

Note) The figures in this report has been rounded down to the nearest million yen.



**第一実業株式会社**  
DAIICHI JITSUGYO CO., LTD.

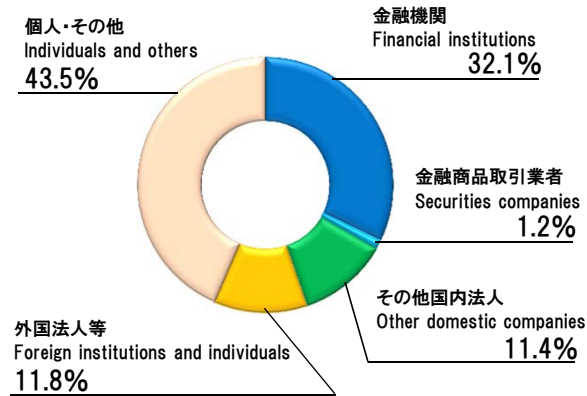
# 会社概要 / Company profile

## ■ 会社概要 / Company information

※2013年9月30日現在 / As of September 30, 2013

会社名	第一実業株式会社	Company name	DAIICHI JITSUGYO CO., LTD.
設立年月日	1948年8月12日	Establishment date	August 12, 1948
代表者	代表取締役社長 山片康司	President & CEO	Koji Yamagata
資本金	5,105百万円	Capitalization	¥5,105 million
株式上場	東京証券取引所第一部	Stock market	The First Section of the Tokyo Stock Exchange
本社所在地	〒102-0084 東京都千代田区二番町11番19号	Headquarters	11-19, Niban-cho Chiyoda-ku, Tokyo 102-0084 Japan
連結従業員数	1,069名	Number of employees	1,069(Consolidated)

## ■ 発行済株式の所有者別状況 / Distribution of ownership among shareholders



※2013年9月30日現在 / As of September 30, 2013

## ■ 大株主リスト / Major shareholders

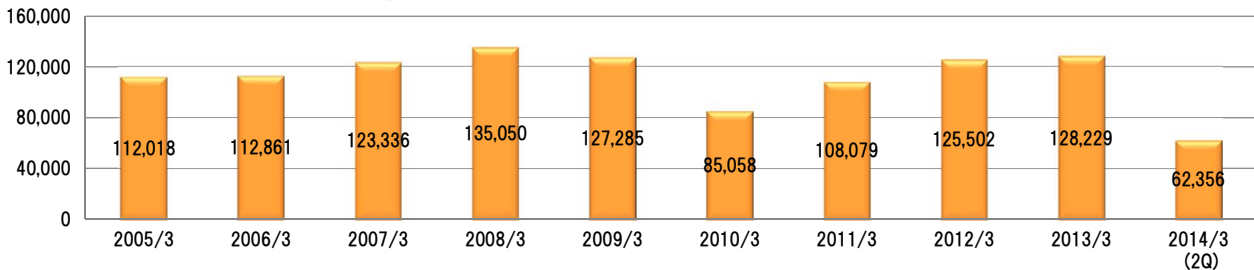
※2013年9月30日現在 / As of September 30, 2013

大株主	出資比率 (%)
株式会社みずほ銀行	4.83
株式会社三井住友銀行	4.82
株式会社三菱東京UFJ銀行	3.52
株式会社りそな銀行	3.19
日本トラスティ・サービス信託銀行株式会社(信託口)	2.98
日本興亜損害保険株式会社	2.87

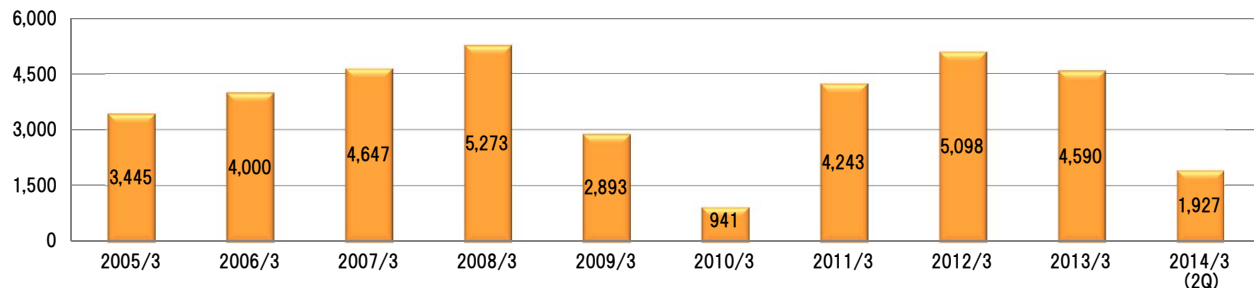
Major shareholders	Share of total (%)
Mizuho Bank, Ltd.	4.83
Sumitomo Mitsui Banking Corporation	4.82
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	3.52
Resona Bank, Limited.	3.19
Japan Trustee Service Bank, Ltd. (Trust Account)	2.98
Nipponkoa Insurance Co., Ltd.	2.87

## ■ 連結業績推移 / Consolidated financial highlights

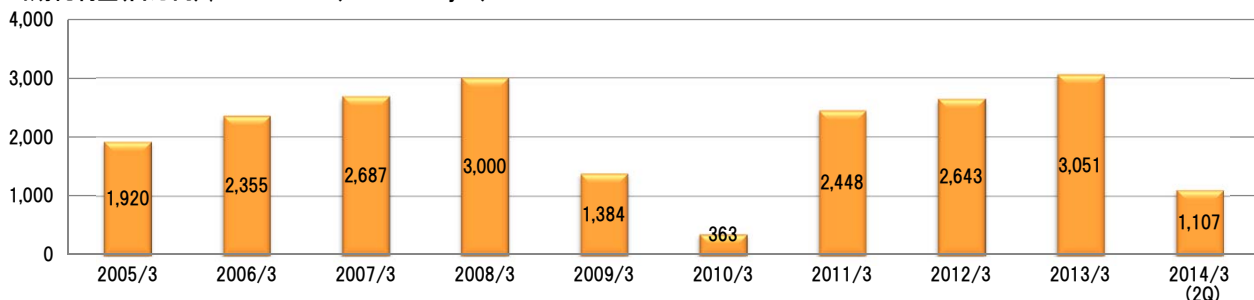
### 売上高(百万円) / Net sales(millions of yen)



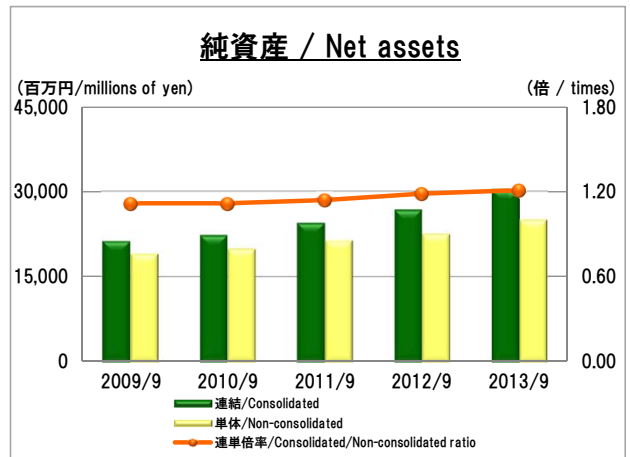
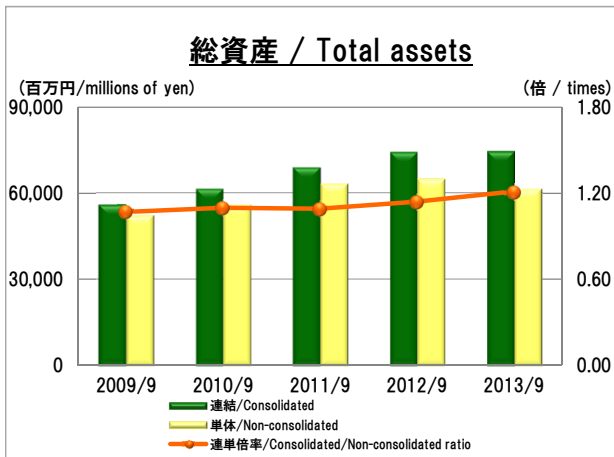
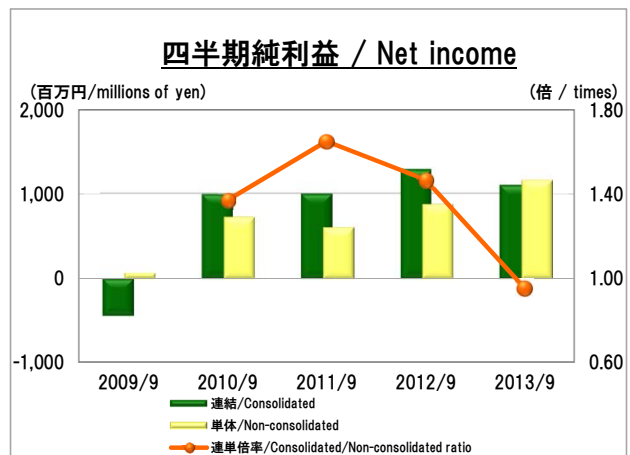
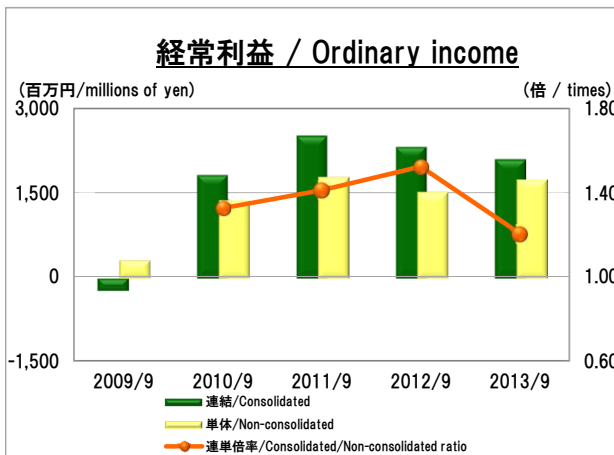
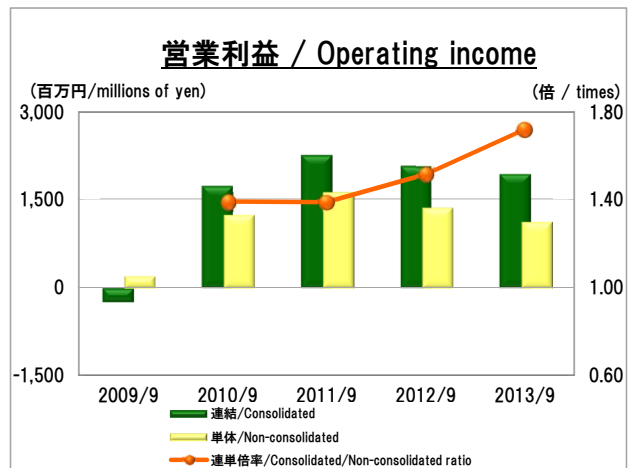
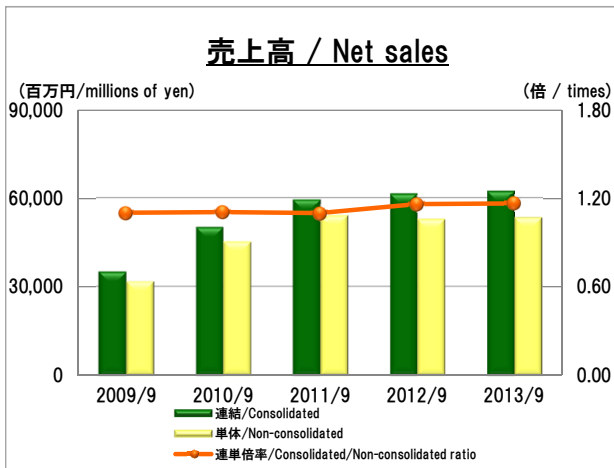
### 営業利益(百万円) / Operating income(millions of yen)



### 当期純利益(百万円) / Net income(millions of yen)

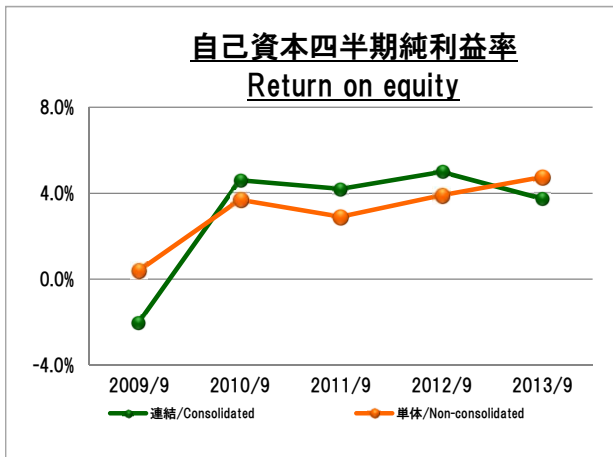
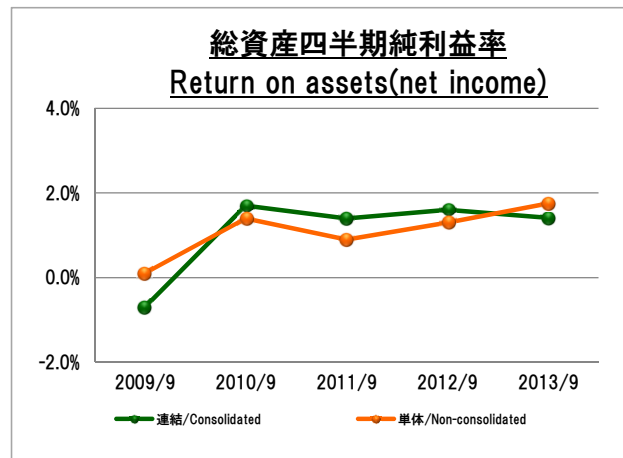
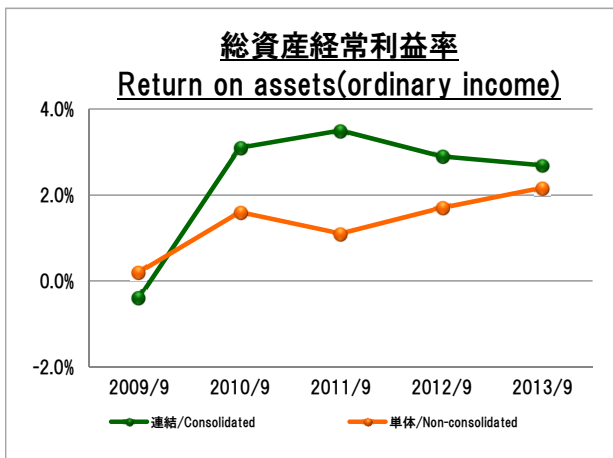
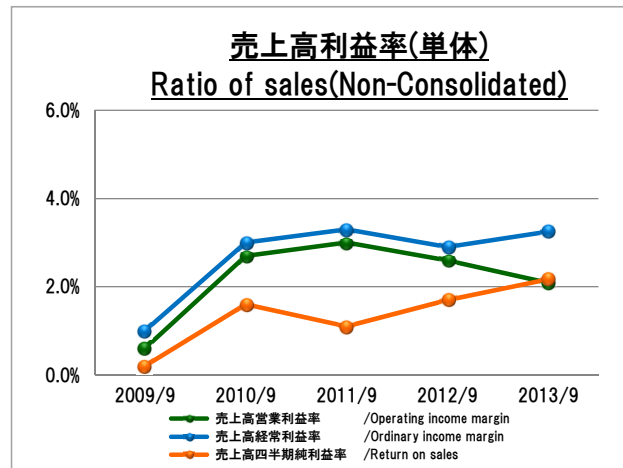
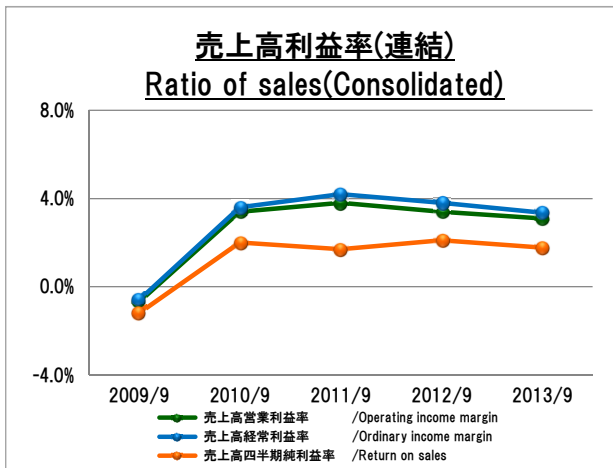


# 財務ハイライト / Financial highlights



		(百万円 / millions of yen)				
連結/Consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
売上高	/Net sales	35,182	50,198	59,542	61,514	62,356
営業利益	/Operating income	-230	1,725	2,246	2,067	1,927
経常利益	/Ordinary income	-212	1,824	2,515	2,318	2,099
四半期純利益	/Net income	-434	1,000	1,004	1,292	1,107
総資産	/Total assets	55,912	61,509	68,940	74,245	74,471
純資産	/Net assets	21,329	22,355	24,517	26,830	30,402
		(百万円 / millions of yen)				
単体/Non-consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
売上高	/Net sales	31,899	45,291	54,055	52,929	53,447
営業利益	/Operating income	202	1,239	1,617	1,363	1,120
経常利益	/Ordinary income	316	1,375	1,782	1,521	1,741
四半期純利益	/Net income	74	730	608	879	1,161
総資産	/Total assets	52,273	55,943	63,196	65,065	61,408
純資産	/Net assets	19,059	19,997	21,465	22,594	25,071

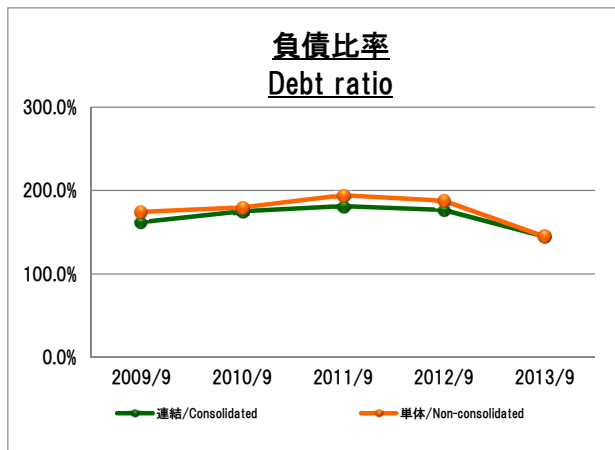
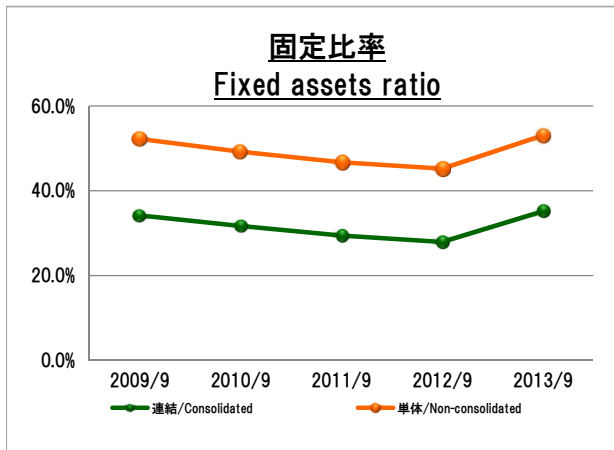
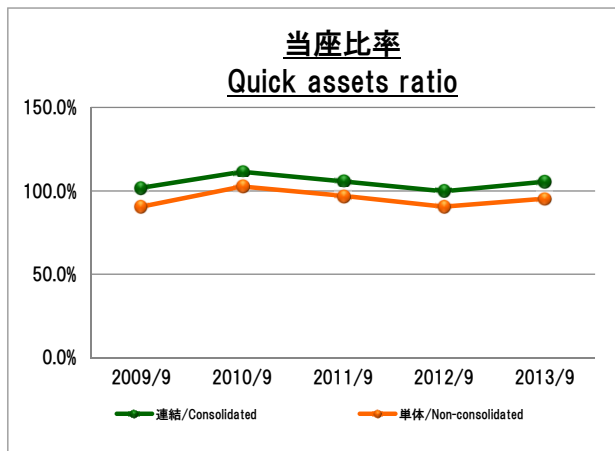
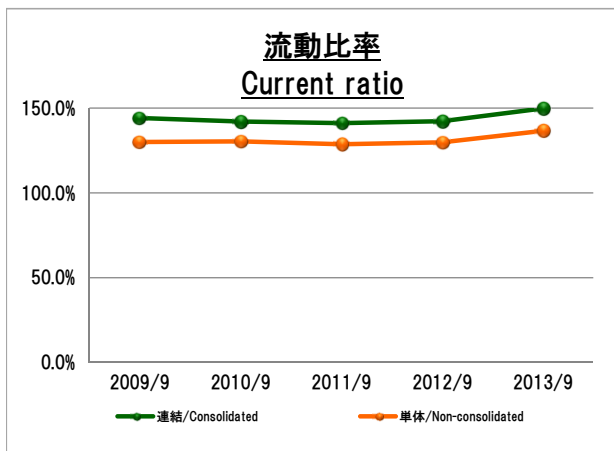
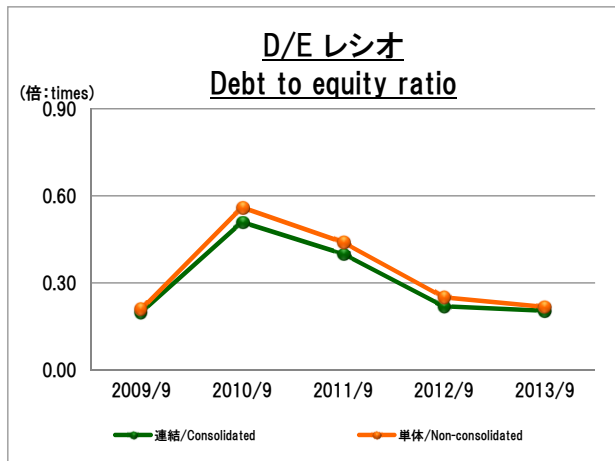
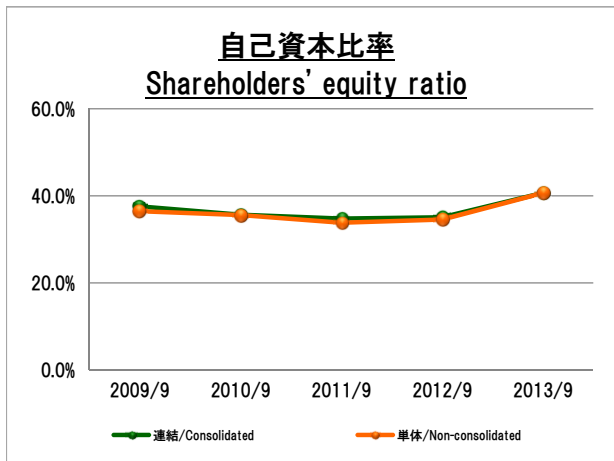
## 収益性 / Profitability



連結/Consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
売上高営業利益率	/Operating income margin	-0.7%	3.4%	3.8%	3.4%	3.1%
売上高経常利益率	/Ordinary income margin	-0.6%	3.6%	4.2%	3.8%	3.4%
売上高四半期純利益率	/Return on sales	-1.2%	2.0%	1.7%	2.1%	1.8%
総資産経常利益率	/Return on assets(ordinary income)	-0.4%	3.1%	3.5%	2.9%	2.7%
総資産四半期純利益率	/Return on assets(net income)	-0.7%	1.7%	1.4%	1.6%	1.4%
自己資本四半期純利益率	/Return on equity	-2.0%	4.6%	4.2%	5.0%	3.7%

単体/Non-consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
売上高営業利益率	/Operating income margin	0.6%	2.7%	3.0%	2.6%	2.1%
売上高経常利益率	/Ordinary income margin	1.0%	3.0%	3.3%	2.9%	3.3%
売上高四半期純利益率	/Return on sales	0.2%	1.6%	1.1%	1.7%	2.2%
総資産経常利益率	/Return on assets(ordinary income)	0.6%	2.6%	2.7%	2.2%	2.6%
総資産四半期純利益率	/Return on assets(net income)	0.1%	1.4%	0.9%	1.3%	1.8%
自己資本四半期純利益率	/Return on equity	0.4%	3.7%	2.9%	3.9%	4.8%

## 健全性 / Soundness



連結/Consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
自己資本比率	/Shareholders' equity ratio	37.6%	35.7%	34.8%	35.1%	40.7%
有利子負債(百万円) /	Interest-bearing debt(millions of yen)	4,274	11,120	9,584	5,634	6,198
D/E レシオ(倍)	/Debt to equity ratio(times)	0.20	0.51	0.40	0.22	0.20
流動比率	/Current ratio	144.2%	142.1%	141.2%	142.4%	149.9%
当座比率	/Quick assets ratio	101.8%	111.5%	105.7%	99.8%	105.5%
固定比率	/Fixed assets ratio	34.2%	31.7%	29.4%	27.9%	35.2%
負債比率	/Debt ratio	162.1%	175.1%	181.2%	176.7%	145.0%

単体/Non-consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
自己資本比率	/Shareholders' equity ratio	36.5%	35.6%	33.8%	34.6%	40.7%
有利子負債(百万円) /	Interest-bearing debt(millions of yen)	3,950	11,069	9,466	5,565	5,436
D/E レシオ(倍)	/Debt to equity ratio(times)	0.21	0.56	0.44	0.25	0.22
流動比率	/Current ratio	130.1%	130.4%	128.8%	129.9%	136.7%
当座比率	/Quick assets ratio	90.6%	102.6%	97.0%	90.6%	95.4%
固定比率	/Fixed assets ratio	52.2%	49.2%	46.7%	45.2%	53.1%
負債比率	/Debt ratio	174.3%	179.8%	194.4%	188.0%	144.9%

## その他の財務指標 / Other financial indicators

### ■資産の回転期間 / Asset turnover

連結/Consolidated	2009/9	2010/9	2011/9	2012/9	2013/9
売上債権回転期間(月) / Receivable turnover period(month)	4.63	4.06	3.84	3.72	3.49
仕入債務回転期間(月) / Payable turnover period(month)	4.32	3.02	3.15	3.33	3.26
棚卸資産回転期間(月) / Inventory turnover period(month)	0.68	0.69	0.82	0.88	0.85
総資産回転率(回) / Total assets turnover(times)	1.17	1.72	1.67	1.56	1.60
単体/Non-consolidated	2009/9	2010/9	2011/9	2012/9	2013/9
売上債権回転期間(月) / Receivable turnover period(month)	4.79	4.17	3.99	4.02	3.60
仕入債務回転期間(月) / Payable turnover period(month)	4.47	3.12	3.26	3.46	3.24
棚卸資産回転期間(月) / Inventory turnover period(month)	0.33	0.43	0.60	0.67	0.62
総資産回転率(回) / Total assets turnover(times)	1.14	1.70	1.66	1.51	1.62

### ■従業員1人当たりデータ / Data per employee

連結/Consolidated	2009/9	2010/9	2011/9	2012/9	2013/9
従業員1人当たり売上高(百万円) / Net sales per employee(millions of yen)	36	51	59	60	59
従業員1人当たり四半期純利益(百万円) / Net income per employee(millions of yen)	-0.4	1.0	1.0	1.2	1.0
従業員数(人) /Number of employees	970	984	1,006	1,029	1,069
単体/Non-consolidated	2009/9	2010/9	2011/9	2012/9	2013/9
従業員1人当たり売上高(百万円) / Net sales per employee(millions of yen)	72	106	129	128	127
従業員1人当たり四半期純利益(百万円) / Net income per employee(millions of yen)	0.1	1.7	1.4	2.1	2.7
従業員数(人) /Number of employees	444	425	418	414	423

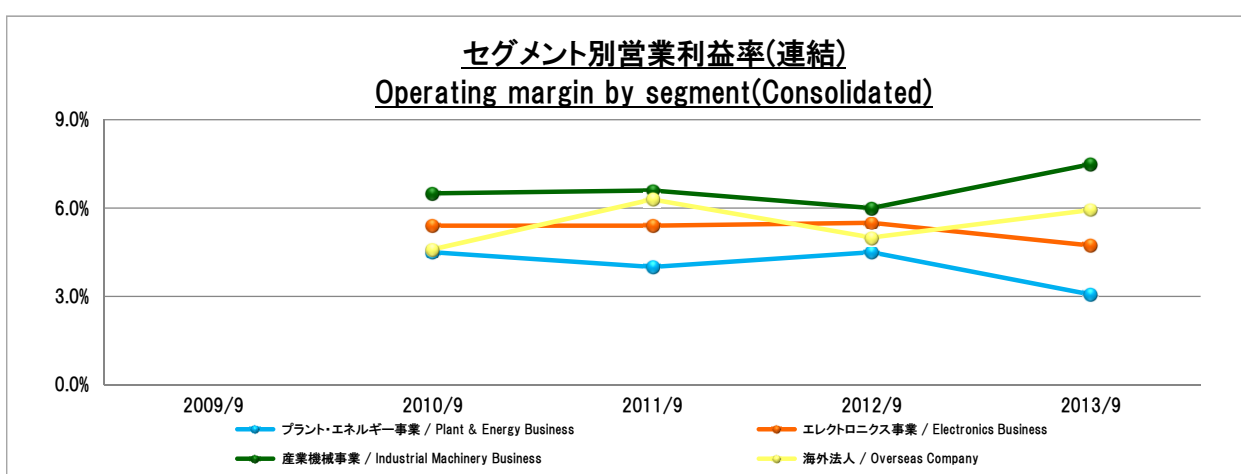
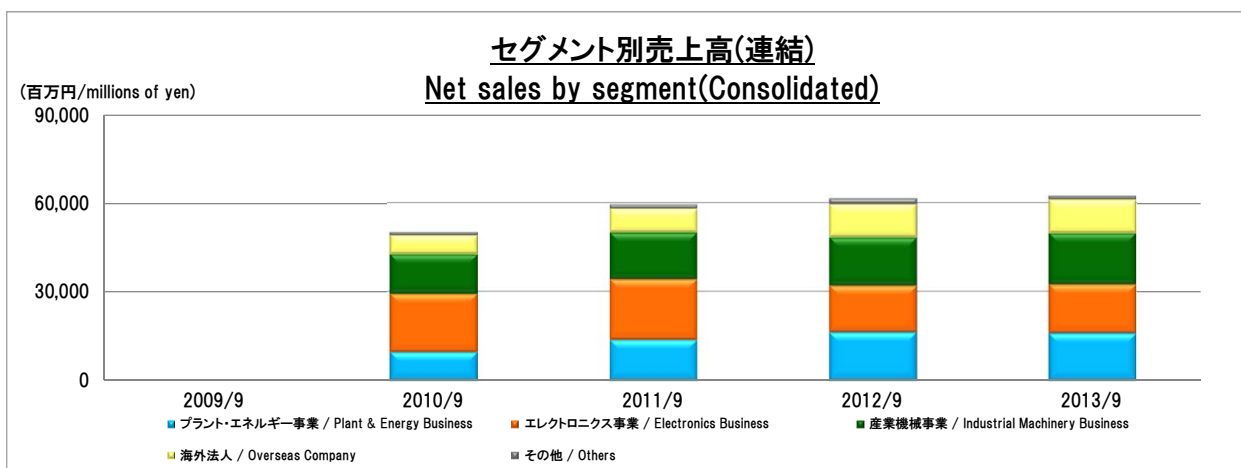
### ■販売費及び一般管理費の内訳 / Selling, general and administrative expenses(SGA)

連結/Consolidated	2009/9	2010/9	2011/9	2012/9	2013/9
人件費 /Personnel expenses	2,913	3,192	3,448	3,785	4,009
賃借料 /Rent expenses	524	497	489	500	556
通信費 /Communication expenses	108	103	103	106	112
減価償却費 /Depreciation expenses	64	81	69	84	89
その他 /Other expenses	1,421	1,272	1,484	1,585	1,692
販管費合計 /Total of SGA	5,032	5,148	5,594	6,062	6,461
単体/Non-consolidated	2009/9	2010/9	2011/9	2012/9	2013/9
人件費 /Personnel expenses	1,899	2,059	2,221	2,334	2,336
賃借料 /Rent expenses	328	312	305	310	312
通信費 /Communication expenses	59	50	51	52	51
減価償却費 /Depreciation expenses	28	24	23	39	43
その他 /Other expenses	839	732	848	918	936
販管費合計 /Total of SGA	3,154	3,179	3,450	3,656	3,680

### ■設備投資費・減価償却費・人件費 / Capital expenditures, Depreciation and amortization, Personnel expenses

連結/Consolidated	2009/9	2010/9	2011/9	2012/9	2013/9
設備投資費 /Capital expenditure	233	138	346	90	232
減価償却費 /Depreciation and amortization	157	183	177	154	163
人件費 /Personnel expenses	3,334	3,640	3,897	4,248	4,487
※人件費には、製造原価処理した人件費を含んでおります。 / Personnel expenses include related cost for manufacturing.					
単体/Non-consolidated	2009/9	2010/9	2011/9	2012/9	2013/9
設備投資費 /Capital expenditure	152	66	268	39	71
減価償却費 /Depreciation and amortization	104	127	127	104	106
人件費 /Personnel expenses	1,899	2,059	2,221	2,334	2,336

## セグメント情報 / Segment information



(百万円 / millions of yen)

セグメント別売上高 / Net sales by segment	2009/9	2010/9	2011/9	2012/9	2013/9
プラント・エネルギー事業 / Plant & Energy Business	-	9,675	13,829	16,304	15,964
構成比 / Component ratio	-	19.3%	23.2%	26.5%	25.6%
エレクトロニクス事業 / Electronics Business	-	19,654	20,408	15,775	16,606
構成比 / Component ratio	-	39.2%	34.3%	25.6%	26.6%
産業機械事業 / Industrial Machinery Business	-	13,398	15,812	16,314	17,302
構成比 / Component ratio	-	26.7%	26.6%	26.5%	27.7%
海外法人 / Overseas Company	-	6,489	8,066	11,273	11,322
構成比 / Component ratio	-	12.9%	13.5%	18.3%	18.2%
その他 / Others	-	980	1,425	1,846	1,160
構成比 / Component ratio	-	1.9%	2.4%	3.1%	1.9%
合計 / Total	-	50,198	59,542	61,514	62,356

※2010年9月期より新セグメント会計基準を適用しております。 / The new accounting standard for segment reporting has been applied since September 2010.

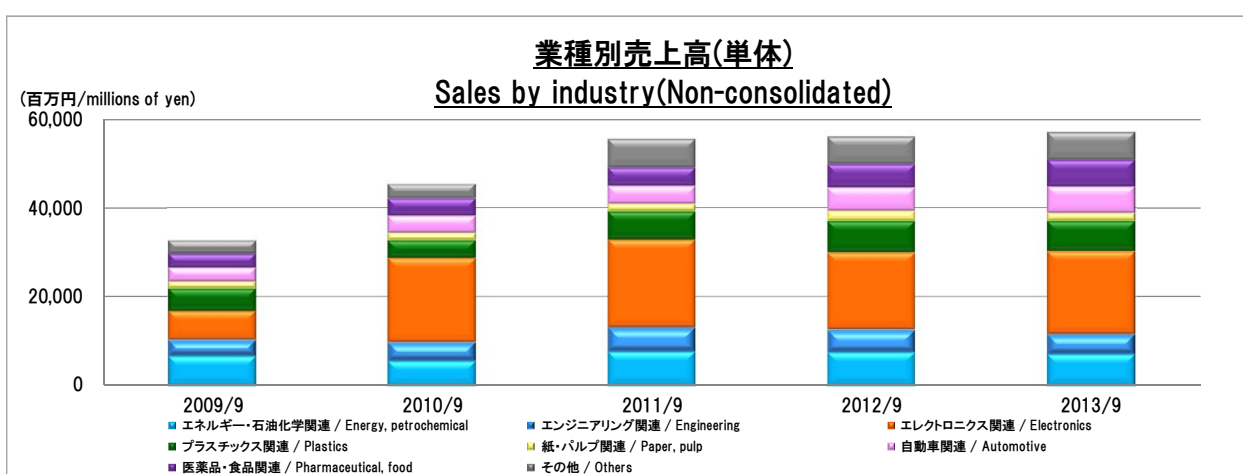
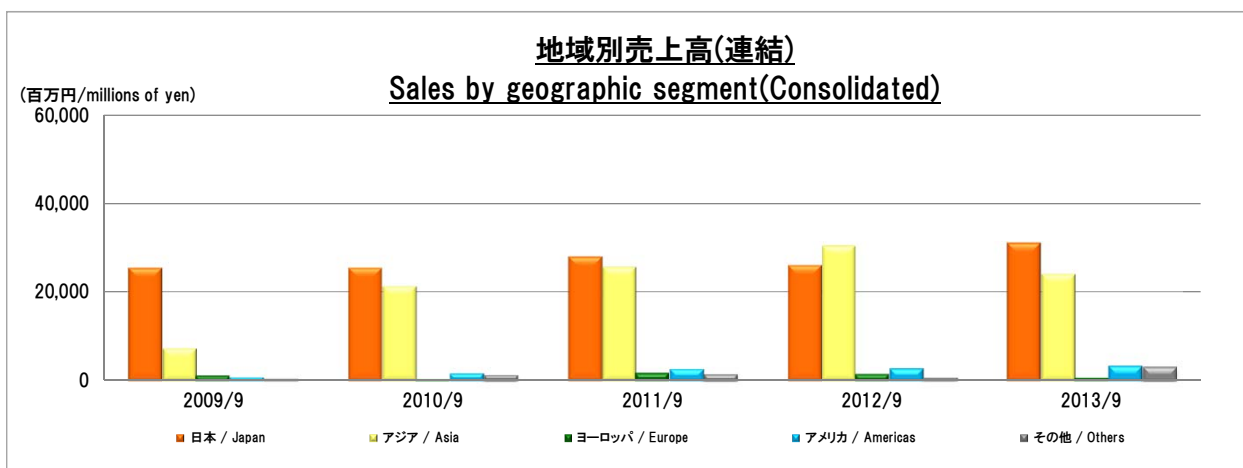
※売上高は、外部顧客に対する売上高を記載しております。 / Sales indicate the sales to external customers.

(百万円 / millions of yen)

セグメント別営業利益 / Operating margin by segment	2009/9	2010/9	2011/9	2012/9	2013/9
プラント・エネルギー事業 / Plant & Energy Business	-	430	548	731	491
構成比 / Component ratio	-	4.5%	4.0%	4.5%	3.1%
エレクトロニクス事業 / Electronics Business	-	1,062	1,103	869	786
構成比 / Component ratio	-	5.4%	5.4%	5.5%	4.7%
産業機械事業 / Industrial Machinery Business	-	873	1,038	974	1,297
構成比 / Component ratio	-	6.5%	6.6%	6.0%	7.5%
海外法人 / Overseas Company	-	298	504	560	673
構成比 / Component ratio	-	4.6%	6.3%	5.0%	5.9%
その他 / Others	-	258	353	275	161
構成比 / Component ratio	-	26.3%	24.8%	14.9%	13.9%
調整額 / Adjustment	-	-1,198	-1,302	-1,343	-1,483
合計 / Total	-	1,725	2,246	2,067	1,927



## セグメント情報 / Segment information



(百万円 / millions of yen)

地域別連結売上高 / Sales by geographic segment	2009/9	2010/9	2011/9	2012/9	2013/9
日本 / Japan	25,469	25,512	28,018	26,108	31,142
構成比 / Component ratio	72.4%	50.8%	47.1%	42.4%	49.9%
アジア / Asia	7,339	21,346	25,645	30,485	24,109
構成比 / Component ratio	20.9%	42.5%	43.1%	49.6%	38.7%
ヨーロッパ / Europe	1,182	391	1,750	1,525	663
構成比 / Component ratio	3.4%	0.8%	2.9%	2.5%	1.1%
アメリカ / Americas	792	1,666	2,694	2,718	3,339
構成比 / Component ratio	2.2%	3.3%	4.5%	4.4%	5.4%
その他 / Others	398	1,281	1,433	676	3,100
構成比 / Component ratio	1.1%	2.6%	2.4%	1.1%	4.9%
合計 / Total	35,182	50,198	59,542	61,514	62,356

※地域別売上高は、顧客の所在地を国または地域に分類して集計しております。 / Sales are classified in countries or regions based on the location of customers.

(百万円 / millions of yen)

業種別売上高(単体) / Sales by industry	2009/9	2010/9	2011/9	2012/9	2013/9
エネルギー・石油化学関連 / Energy, petrochemical	6,718	5,625	7,744	7,576	7,125
エンジニアリング関連 / Engineering	3,703	4,272	5,513	5,166	4,562
エレクトロニクス関連 / Electronics	6,520	18,959	19,735	17,344	18,676
プラスチック関連 / Plastics	5,044	4,008	6,374	7,104	6,807
紙・パルプ関連 / Paper, pulp	1,520	1,597	1,660	2,267	1,750
自動車関連 / Automotive	3,164	3,922	4,099	5,286	6,035
医薬品・食品関連 / Pharmaceutical, food	2,266	3,645	2,496	2,039	2,287
その他 / Others	2,960	3,260	6,430	6,144	6,202
合計 / Total	31,899	45,291	54,055	52,929	53,447

※業種別売上高は、顧客の業種により分類して集計しております。 / Sales are classified based on the industry of customers.



## 関係会社情報 / Group company information

### ■ 関係会社数の推移 / Number of group company

	2009/9	2010/9	2011/9	2012/9	2013/9
子会社数 / Number of subsidiaries	22	24	23	22	23
連結子会社 / Number of consolidated subsidiaries	13	13	13	13	14
非連結子会社 / Number of Non-consolidated subsidiaries	9	11	10	9	9
関係会社数 / Number of affiliates	5	5	5	6	6
うち持分法適用の関連会社 / Equity-method affiliates	1	1	1	2	2

### ■ 連結子会社の状況 / Results of consolidated subsidiaries

会社名 Company name	資本金 Capital	売上高 Net sales	前期比 previous period (%)	経常利益 Ordinary income	前期比 previous period (%)	四半期純利益 Net income	前期比 previous period (%)	事業内容 Business description
(株)第一メカテック DAIICHI MECHA-TECH CORPORATION	160 百万円/millions of yen	2,100 百万円/millions of yen	104.6%	165 百万円/millions of yen	197.2%	106 百万円/millions of yen	228.8%	産業用各種機械器具の修理・製造・販売 Repairing, manufacturing, and sales of various types of industrial machinery and equipment
(株)DJTECH DJTECH CO., LTD.	160 百万円/millions of yen	298 百万円/millions of yen	72.8%	13 百万円/millions of yen	91.7%	12 百万円/millions of yen	90.9%	半導体検査装置・製造装置および部品、画 像認識応用システムの開発・製造・販売なら びに保守 Maintenance, development, design, manufacturing, and sales of Automatic Optical Inspection systems
第一実業ビスウィル(株) DAIICHI JITSUGYO VISWILL CO., LTD.	100 百万円/millions of yen	1,437 百万円/millions of yen	105.9%	37 百万円/millions of yen	55.6%	19 百万円/millions of yen	52.2%	外観検査装置の開発・製造・販売 Development, manufacturing and sales of inspection equipment
DAIICHI JITSUGYO (AMERICA), INC.	4,000 千US\$/thousands of US\$	2,359 百万円/millions of yen	105.9%	67 百万円/millions of yen	146.9%	42 百万円/millions of yen	158.1%	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DJK EUROPE GMBH	25 千EUR/thousands of EUR	787 百万円/millions of yen	116.1%	-22 百万円/millions of yen	-	-22 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
上海一実貿易有限公司 SHANGHAI YISHI TRADING CO., LTD.	4,000 千US\$/thousands of US\$	4,423 百万円/millions of yen	125.6%	226 百万円/millions of yen	308.7%	167 百万円/millions of yen	314.1%	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
第一実業(香港)有限公司 DAIICHI JITSUGYO (HONG KONG) LIMITED	194 百万円/millions of yen	879 百万円/millions of yen	88.2%	-1 百万円/millions of yen	-	-1 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
第一実業(広州)貿易有限公司 DAIICHI JITSUGYO (GUANGZHOU) TRADING CO., LTD.	19,485 千HK\$/thousands of HK\$	659 百万円/millions of yen	108.6%	-21 百万円/millions of yen	-	-25 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DAIICHI JITSUGYO ASIA PTE. LTD.	317 百万円/millions of yen	2,183 百万円/millions of yen	69.7%	-7 百万円/millions of yen	-	-7 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DAIICHI JITSUGYO (THAILAND) CO., LTD.	210,000 千BHT/thousands of BHT	1,983 百万円/millions of yen	62.0%	323 百万円/millions of yen	84.0%	224 百万円/millions of yen	74.6%	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DAI-ICHI JITSUGYO (MALAYSIA) SDN. BHD.	1,500 千RM/thousands of RM	1,165 百万円/millions of yen	88.2%	99 百万円/millions of yen	480.6%	84 百万円/millions of yen	438.2%	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DAIICHI JITSUGYO (PHILIPPINES), INC.	9,675 千PHP/thousands of PHP	314 百万円/millions of yen	124.8%	13 百万円/millions of yen	221.2%	10 百万円/millions of yen	248.4%	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
PT. DJK INDONESIA	300 千US\$/thousands of US\$	527 百万円/millions of yen	170.9%	34 百万円/millions of yen	-	13 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DAIICHI JITSUGYO (VIETNAM) CO., LTD.	760 千US\$/thousands of US\$	17 百万円/millions of yen	-	-2 百万円/millions of yen	-	-2 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment

## 財務諸表 / Financial statements

### ■ 貸借対照表(連結) / Balance sheet(Consolidated)

(百万円 / millions of yen)

	2009/9	2010/9	2011/9	2012/9	2013/9
<b>【資産の部 / Assets】</b>					
<b>流動資産 / Current assets</b>	48,628	54,415	61,740	66,770	63,772
現金及び預金 / Cash and cash equivalents	11,168	6,572	8,695	13,823	11,026
受取手形及び売掛金 / Notes and accounts receivable	23,151	36,153	37,521	32,978	33,867
棚卸資産 / Inventories	4,191	7,038	7,330	8,785	8,873
前渡金 / Accounts prepaid	8,052	2,451	5,537	7,736	5,369
繰延税金資産 / Deferred tax assets	226	338	412	600	478
その他流動資産 / Other current assets	1,885	1,937	2,329	2,936	4,236
貸倒引当金 / Allowance for doubtful accounts	-47	-76	-85	-90	-79
<b>固定資産 / Permanent assets</b>	7,284	7,093	7,200	7,475	10,698
有形固定資産 / Net property, plant and equipment	1,755	1,735	1,858	1,758	2,536
無形固定資産 / Intangible fixed assets	161	97	101	83	171
投資その他の資産 / Investment and other assets	5,367	5,260	5,239	5,633	7,991
<b>資産合計 / Total assets</b>	<b>55,912</b>	<b>61,509</b>	<b>68,940</b>	<b>74,245</b>	<b>74,471</b>
<b>【負債・純資産の部 / Liabilities and equity】</b>					
<b>流動負債 / Current liabilities</b>	33,725	38,304	43,730	46,902	42,550
支払手形及び買掛金 / Notes and accounts payable	19,299	21,098	25,786	28,987	26,489
短期借入金 / Short-term bank loans	3,734	10,723	9,290	5,572	5,692
1年内返済予定の長期借入金 / Current portion of long-term debt	151	151	152	76	60
前受金 / Advances received	9,737	4,571	6,917	9,878	7,632
その他流動負債 / Other current liabilities	803	1,764	1,584	2,386	2,675
<b>固定負債 / Long-term liabilities</b>	857	849	692	513	1,519
長期借入金 / Long-term debt	379	228	76	-	320
退職給付引当金 / Accrued severance benefits	249	331	307	206	231
その他固定負債 / Other long-term liabilities	227	289	309	307	968
<b>負債合計 / Total liabilities</b>	<b>34,582</b>	<b>39,153</b>	<b>44,422</b>	<b>47,415</b>	<b>44,069</b>
<b>純資産 / Equity</b>	<b>21,329</b>	<b>22,355</b>	<b>24,517</b>	<b>26,830</b>	<b>30,402</b>
資本金 / Common stock	5,105	5,105	5,105	5,105	5,105
資本剰余金 / Capital surplus	3,790	3,789	3,786	3,786	3,786
利益剰余金 / Retained earnings	14,393	15,826	16,744	18,933	20,988
自己株式 / Treasury stock	-2,225	-2,205	-1,264	-1,200	-1,050
その他有価証券評価差額金 / Unrealized gain on available-for-sale securities	231	-121	238	48	1,236
繰延ヘッジ損益 / Deferred gain on derivatives under hedge accounting	-	3	-7	-22	31
為替換算調整勘定 / Foreign currency translation adjustments	-270	-455	-635	-604	203
新株予約権 / Stock acquisition rights	5	64	100	106	84
少数株主持分 / Minority interests	299	349	449	678	16
<b>負債・純資産合計 / Total liabilities and equity</b>	<b>55,912</b>	<b>61,509</b>	<b>68,940</b>	<b>74,245</b>	<b>74,471</b>

### ■ 損益計算書(連結) / Income statement(Consolidated)

(百万円 / millions of yen)

	2009/9	2010/9	2011/9	2012/9	2013/9
売上高 / Net sales	35,182	50,198	59,542	61,514	62,356
売上原価 / Cost of sales	30,380	43,325	51,700	53,384	53,968
<b>売上総利益 / Gross profit</b>	<b>4,802</b>	<b>6,873</b>	<b>7,841</b>	<b>8,130</b>	<b>8,388</b>
(売上高比 / Sales ratio)	(13.7%)	(13.7%)	(13.2%)	(13.2%)	(13.5%)
販売費及び一般管理費 / Selling, general and administrative expenses	5,032	5,148	5,594	6,062	6,461
(売上高比 / Sales ratio)	(14.3%)	(10.3%)	(9.4%)	(9.9%)	(10.4%)
<b>営業利益 / Operating income</b>	<b>-230</b>	<b>1,725</b>	<b>2,246</b>	<b>2,067</b>	<b>1,927</b>
(売上高比 / Sales ratio)	(-0.7%)	(3.4%)	(3.8%)	(3.4%)	(3.1%)
営業外収益 / Non-operating income	127	224	365	380	300
受取利息 / Interest received	23	26	22	16	30
受取配当金 / Dividend income	58	53	61	55	47
その他の営業外収益 / Other non-operating income	46	144	282	308	222
営業外費用 / Non-operating expenses	110	125	96	129	127
支払利息 / Interest expense	15	27	34	45	56
その他の営業外費用 / Non-operating expense	94	97	62	84	70
<b>経常利益 / Ordinary income</b>	<b>-212</b>	<b>1,824</b>	<b>2,515</b>	<b>2,318</b>	<b>2,099</b>
(売上高比 / Sales ratio)	(-0.6%)	(3.6%)	(4.2%)	(3.8%)	(3.4%)
特別利益 / Extraordinary profit	3	13	-	1	110
特別損失 / Extraordinary loss	14	62	712	70	43
<b>税金等調整前四半期純利益 / Income before income taxes and minority interests</b>	<b>-222</b>	<b>1,775</b>	<b>1,803</b>	<b>2,249</b>	<b>2,167</b>
(売上高比 / Sales ratio)	(-0.6%)	(3.5%)	(3.0%)	(3.7%)	(3.5%)
法人税、住民税及び事業税 / Income taxes	20	782	573	656	879
法人税等調整額 / Deferred taxes	182	-37	128	147	174
<b>少数株主損益調整前四半期純利益 / Income before minority interests</b>	<b>-</b>	<b>1,030</b>	<b>1,101</b>	<b>1,446</b>	<b>1,112</b>
(売上高比 / Sales ratio)	-	(2.1%)	(1.8%)	(2.4%)	(1.8%)
少数株主利益 / Minority interests in net income	7	29	97	153	5
<b>四半期純利益 / Net income</b>	<b>-434</b>	<b>1,000</b>	<b>1,004</b>	<b>1,292</b>	<b>1,107</b>
(売上高比 / Sales ratio)	(-1.2%)	(2.0%)	(1.7%)	(2.1%)	(1.8%)

## 財務諸表 / Financial statements

### ■ キャッシュ・フロー計算書(連結) / Statement of cash flow(consolidated)

(百万円 / millions of yen)

	2009/9	2010/9	2011/9	2012/9	2013/9
<b>営業活動によるキャッシュ・フロー /</b> Net cash (used in) provided by operating activities	-2,594	-6,161	-1,987	10,048	403
税金等調整前四半期純利益 / Income before income taxes and minority interests	-222	1,775	1,803	2,249	2,167
減価償却費 / Depreciation and amortization	157	183	177	154	163
キャッシュ・フローに影響しない損益項目 / Income and expense items that do not affect cash flow	102	87	75	-293	-98
売上債権の増減 / Increase/Decrease in notes and accounts receivable-trade	6,741	-5,271	418	9,755	4,805
前渡金の増減 / Increase/Decrease in advance payments to suppliers	-3,548	91	-1,558	-753	1,676
仕入債務の増減 / Increase/Decrease in notes and accounts payable-trade	-5,217	-1,269	-2,650	-1,088	-5,940
前受金の増減 / Increase/Decrease in advances from customers	-976	1,458	271	2,085	-1,022
棚卸資産の増減 / Increase/Decrease in inventories	-451	-2,670	1,574	335	132
法人税等の支払額 / Income taxes-paid	-229	-289	-1,636	-1,778	-1,451
その他 / Others	1,050	-255	-461	-617	-30
<b>投資活動によるキャッシュ・フロー /</b> Net cash (used in) provided by investing activities	2,504	-176	-200	-86	-90
有形固定資産の取得額 / Acquisition of property, plant and equipment	-51	-58	-244	-65	-139
投資有価証券の増減 / Acquisition of marketable and investment securities	-116	-261	-10	-10	126
その他 / Others	2,672	143	54	-11	-76
<b>財務活動によるキャッシュ・フロー /</b> Net cash (used in) provided by financing activities	-1,472	5,401	-1,362	-9,715	-1,661
長期借入金の返済額 / Repayment of long-term debt	-75	-75	-75	-76	-30
短期借入金の増減 / Increase/Decrease in short-term bank loans-net	-1,209	5,719	-937	-9,220	-1,252
配当金の支払等 / Dividends paid	-184	-261	-417	-419	-369
その他 / Others	-3	19	67	0	-9
現金及び現金同等物に係る換算差額 / Foreign currency translation adjustments on cash and cash equivalents	42	-79	-57	-27	-34
現金及び現金同等物の増減額 / Net increase/decrease in cash and cash equivalents	-1,520	-1,014	-3,607	218	-1,382
現金及び現金同等物の期首残高 / Cash and cash equivalents, beginning of year	1,282	7,118	11,878	13,604	12,894
新規連結に伴う現金及び現金同等物増加高 / Increase in cash and cash equivalents from newly consolidated subsidiary	72	-	-	-	-
現金及び現金同等物の四半期末残高 / Cash and cash equivalents, end of period	10,833	6,103	8,270	13,823	11,511

## 財務諸表 / Financial statements

### ■ 貸借対照表(単体) / Balance sheet(Non-consolidated)

(百万円 / millions of yen)

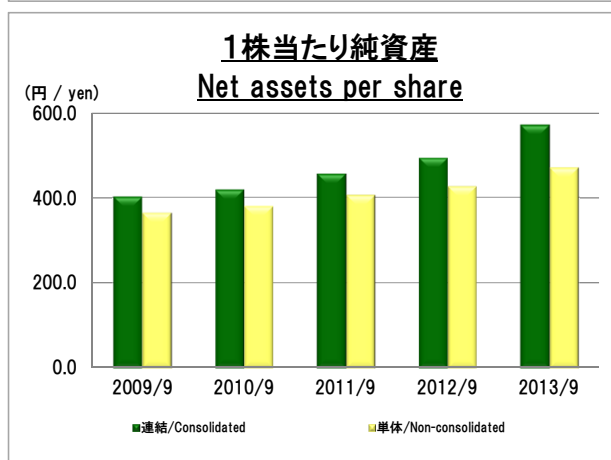
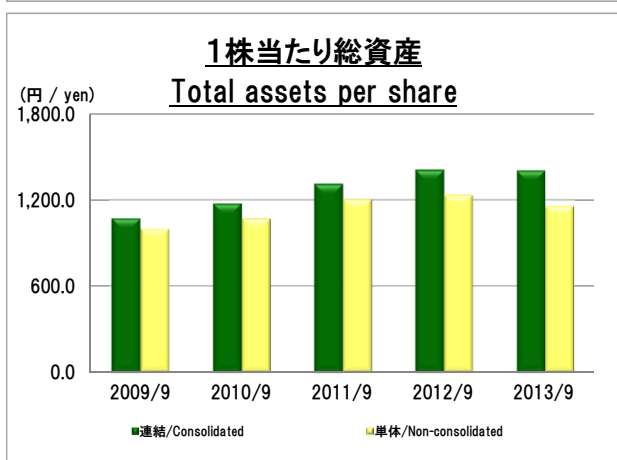
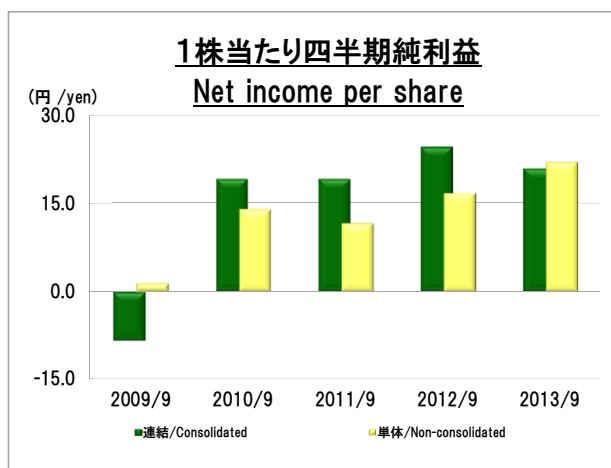
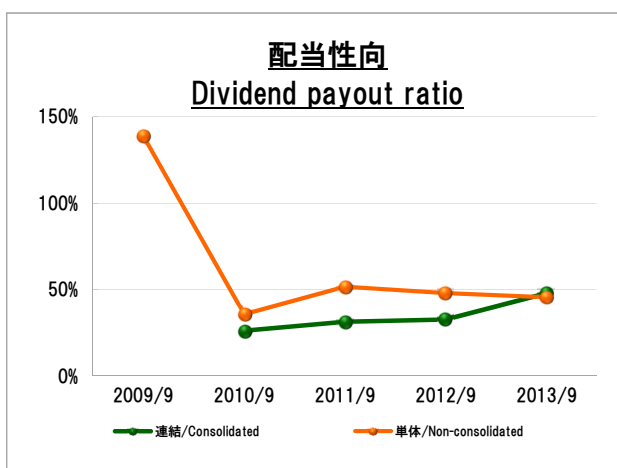
	2009/9	2010/9	2011/9	2012/9	2013/9
<b>【資産の部 / Assets】</b>					
<b>流動資産 / Current assets</b>	42,332	46,108	53,178	54,862	48,107
現金及び預金 / Cash and cash equivalents	7,864	2,860	4,380	7,778	3,603
受取手形及び売掛金 / Notes and accounts receivable	21,629	33,415	35,667	30,456	29,965
棚卸資産 / Inventories	1,958	4,131	5,047	5,520	5,123
前渡金 / Accounts prepaid	8,034	2,096	4,491	6,837	4,567
繰延税金資産 / Deferred tax assets	134	209	235	433	302
その他流動資産 / Other current assets	2,745	3,449	3,414	3,914	4,580
貸倒引当金 / Allowance for doubtful accounts	-34	-55	-58	-77	-36
<b>固定資産 / Permanent assets</b>	9,941	9,834	10,017	10,202	13,300
有形固定資産 / Net property, plant and equipment	1,483	1,393	1,586	1,474	1,908
無形固定資産 / Intangible fixed assets	23	22	49	41	82
投資その他の資産 / Investment and other assets	8,434	8,418	8,381	8,687	11,310
<b>資産合計 / Total assets</b>	52,273	55,943	63,196	65,065	61,408
<b>【負債・純資産の部 / Liabilities and equity】</b>					
<b>流動負債 / Current liabilities</b>	32,546	35,365	41,301	42,225	35,194
支払手形及び買掛金 / Notes and accounts payable	19,056	20,541	25,630	26,738	23,045
短期借入金 / Short-term bank loans	3,420	10,690	9,190	5,450	4,950
1年内返済予定の長期借入金 / Current portion of long-term debt	151	151	152	76	60
前受金 / Advances received	9,404	2,746	5,334	8,079	5,359
その他流動負債 / Other current liabilities	514	1,234	994	1,880	1,779
<b>固定負債 / Long-term liabilities</b>	667	580	428	245	1,142
長期借入金 / Long-term debt	379	228	76	-	320
退職給付引当金 / Accrued severance benefits	98	137	94	-	-
その他固定負債 / Other long-term liabilities	188	214	257	245	822
<b>負債合計 / Total liabilities</b>	33,213	35,945	41,730	42,470	36,336
<b>純資産 / Equity</b>	19,059	19,997	21,465	22,594	25,071
資本金 / Common stock	5,105	5,105	5,105	5,105	5,105
資本剰余金 / Capital surplus	3,790	3,789	3,786	3,786	3,786
利益剰余金 / Retained earnings	12,152	13,361	13,505	14,770	15,877
自己株式 / Treasury stock	-2,225	-2,205	-1,264	-1,200	-1,050
その他有価証券評価差額金 / Unrealized gain on available-for-sale securities	232	-120	239	48	1,236
繰延ヘッジ損益 / Deferred gain on derivatives under hedge accounting	-	3	-7	-22	31
新株予約権 / Stock acquisition rights	5	64	100	106	84
<b>負債・純資産合計 / Total liabilities and equity</b>	52,273	55,943	63,196	65,065	61,408

### ■ 損益計算書(単体) / Income statement(Non-consolidated)

(百万円 / millions of yen)

	2009/9	2010/9	2011/9	2012/9	2013/9
<b>売上高 / Net sales</b>	31,899	45,291	54,055	52,929	53,447
<b>売上原価 / Cost of sales</b>	28,541	40,873	48,987	47,909	48,646
<b>売上総利益 / Gross profit</b>	3,357	4,418	5,068	5,020	4,800
(売上高比 / Sales ratio)	(10.5%)	(9.8%)	(9.4%)	(9.5%)	(9.0%)
<b>販売費及び一般管理費 / Selling, general and administrative expenses</b>	3,154	3,179	3,450	3,656	3,680
(売上高比 / Sales ratio)	(9.9%)	(7.0%)	(6.4%)	(6.9%)	(6.9%)
<b>営業利益 / Operating income</b>	1,202	1,239	1,617	1,363	1,120
(売上高比 / Sales ratio)	(0.6%)	(2.7%)	(3.0%)	(2.6%)	(2.1%)
<b>営業外収益 / Non-operating income</b>	167	247	267	279	716
受取利息 / Interest received	22	30	23	19	15
受取配当金 / Dividends income	90	79	102	83	540
その他の営業外収益 / Other non-operating income	54	136	141	176	159
<b>営業外費用 / Non-operating expenses</b>	54	111	101	122	95
支払利息 / Interest expense	13	26	33	45	27
その他の営業外費用 / Non-operating expense	40	85	67	76	67
<b>経常利益 / Ordinary income</b>	316	1,375	1,782	1,521	1,741
(売上高比 / Sales ratio)	(1.0%)	(3.0%)	(3.3%)	(2.9%)	(3.3%)
特別利益 / Extraordinary profit	-	11	-	-	87
特別損失 / Extraordinary loss	5	61	712	67	41
<b>税引前四半期純利益 / Income before income taxes</b>	310	1,325	1,069	1,455	1,786
(売上高比 / Sales ratio)	(1.0%)	(2.9%)	(2.0%)	(2.7%)	(3.3%)
法人税、住民税及び事業税 / Income taxes	21	624	350	443	503
法人税等調整額 / Deferred taxes	215	-29	111	132	121
<b>四半期純利益 / Net income</b>	74	730	608	879	1,161
(売上高比 / Sales ratio)	(0.2%)	(1.6%)	(1.1%)	(1.7%)	(2.2%)

## 株式情報 / Stock information

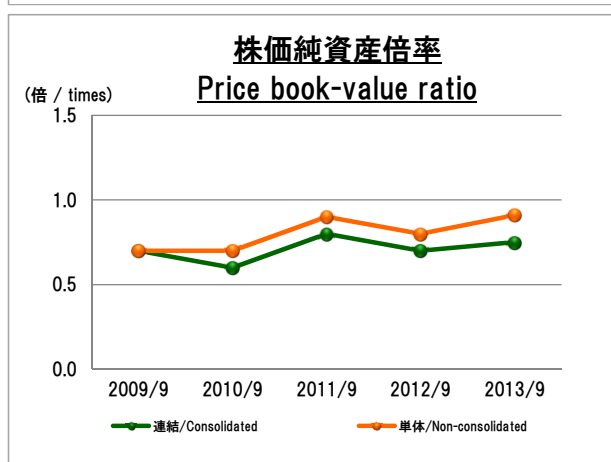
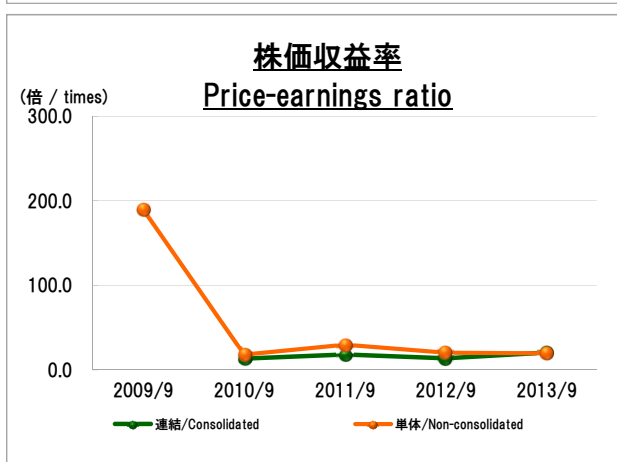
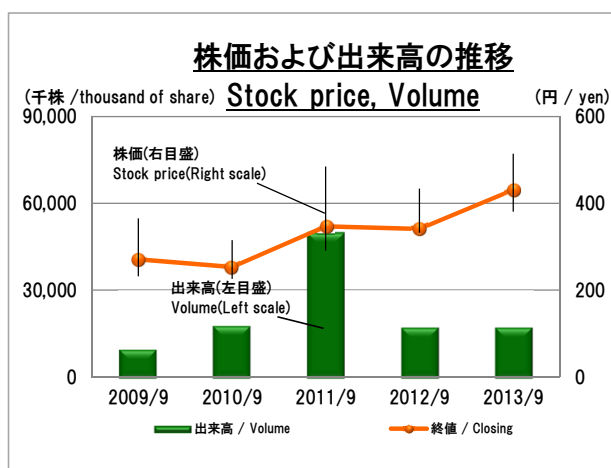


連結/Consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
配当性向	/ Dividend payout ratio	-	26.1%	31.2%	32.6%	47.8%
1株当たり四半期純利益(円)	/ Net income per share(yen)	-8.3	19.2	19.2	24.6	20.9
1株当たり総資産(円)	/ Total assets per share(yen)	1,073.2	1,177.7	1,314.5	1,411.6	1,406.4
1株当たり純資産(円)	/ Net assets per share(yen)	403.6	420.1	457.0	495.2	572.2
1株当たり配当金(円)	/ Dividends per share(yen)	2.0	5.0	6.0	8.0	10.0

単体/Non-consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
配当性向	/ Dividend payout ratio	138.9%	35.7%	51.5%	47.8%	45.6%
1株当たり四半期純利益(円)	/ Net income per share(yen)	1.4	14.0	11.6	16.7	22.0
1株当たり総資産(円)	/ Total assets per share(yen)	1,003.4	1,071.2	1,205.0	1,237.1	1,159.7
1株当たり純資産(円)	/ Net assets per share(yen)	365.8	381.7	407.4	427.6	471.9
1株当たり配当金(円)	/ Dividends per share(yen)	2.0	5.0	6.0	8.0	10.0

※2013/9の1株当たり配当金には創立65周年記念配当3.0円を含んでおります。/ Dividends per share in 2013/9 include 3.0 yen as a commemorative dividend of 65th anniversary.

# 株式情報 / Stock information



	2009/9	2010/9	2011/9	2012/9	2013/9
期末株価(円) / Share price at the end of (the fiscal) year(yen)	271	253	347	341	431
単元株主数(人) / Number of unit shareholders	5,883	5,784	5,731	5,895	5,556
総株主数(人) / Number of shareholders	8,079	8,038	7,956	8,136	7,558
発行済株式数(千株) / Common shares issued(thousand of share)	52,096	52,227	52,447	52,596	52,952
時価総額(百万円) / Market capitalization(millions of yen)	14,118	13,213	18,199	17,935	22,822

※発行済株式数は自己株式を控除した株式数 / The Common shares issued is the number of shares excluding treasury shares.

株価の推移 / Price range, Volume		2009/9	2010/9	2011/9	2012/9	2013/9
出来高(千株) / Volume(thousand of shares)		9,860	17,920	49,858	17,460	17,388
高値(円) / High(yen)		365	315	485	434	514
安値(円) / Low(yen)		232	226	291	332	381
終値(円) / Closing(yen)		271	253	347	341	431

連結/Consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
株価収益率(倍) / Price-earnings ratio(times)		-	13.2	18.1	13.9	20.6
株価純資産倍率(倍) / Price book-value ratio(times)		0.7	0.6	0.8	0.7	0.8

単体/Non-consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
株価収益率(倍) / Price-earnings ratio(times)		189.5	18.1	29.8	20.4	19.6
株価純資産倍率(倍) / Price book-value ratio(times)		0.7	0.7	0.9	0.8	0.9



## 脚注 / Footnotes

### 収益性 / Profitability

売上高営業利益率(%)=営業利益÷売上高×100	Operating income margin(%)=Operating income/Net sales×100
売上高経常利益率(%)=経常利益÷売上高×100	Ordinary income margin(%)=Ordinary income/Net sales×100
売上高四半期純利益率(%)=四半期純利益÷売上高×100	Return on sales(%)=Net income/Net sales×100
総資産経常利益率(%)=経常利益÷平均総資産×100	Return on assets(ordinary income)(%)=Ordinary income/Average total assets×100
総資産四半期純利益率(%)=四半期純利益÷平均総資産×100	Return on assets(net income)(%)=Net income/Average total assets×100
自己資本四半期純利益率(%)=四半期純利益÷平均自己資本×100	Return on equity(%)=Net income/Average shareholders'equities

### 健全性 / Soundness

自己資本比率(%)=自己資本÷総資産×100	Shareholders'equity ratio(%)=Shareholders'equities/Total assets×100
D/E レシオ(倍)=有利子負債÷自己資本	Debt to equity ratio(times)=Interest-bearing debt/Shareholders'equities
流動比率(%)=流動資産÷流動負債×100	Current ratio(%)=Current asstes/Current liabilities×100
当座比率(%)=当座資産÷流動負債×100	Quick assets ratio(%)=Liquid assets/Current liabilities×100
固定比率(%)=固定資産÷純資産×100	Fixed assets ratio(%)=Permanent assets/Equities×100
負債比率(%)=負債合計÷純資産×100	Debt ratio(%)=Total liabilities/Equities×100

### その他の財務指標 / Other financial indicators

売上債権回転期間(月)=売上債権(期中平均)÷売上高×6	Receivable turnover period(month)=Average trade receivable/Net sales×6
仕入債務回転期間(月)=仕入債務(期中平均)÷売上原価×6	Payable turnover period(month)=Average trade payable/Cost of sales×6
棚卸資産回転期間(月)=棚卸資産(期中平均)÷売上高×6	Inventory turnover period(month)=Average Inventories/Net sales×6
総資産回転率(回)=売上高×2÷平均総資産	Total assets turnover period(times)=Net sales×2/Average total assets
1人当たり売上高=売上高÷従業員数(期中平均)	Net sales per employee=Net sales/Average number of employee
1人当たり四半期純利益=四半期純利益÷従業員数(期中平均)	Net income per employee=Net income/Average number of employee
販売費及び一般管理費の件費=	Personnel expense(Selling, general and administrative expenses)=
報酬及び給料+賞与+役員賞与+退職給付費用+役員退職慰労金+	Compensation and salary+Bonus+Bonus to directors+Retirement
福利厚生費+株式報酬費用(引当金繰入額を含む)	benefit expenses+Retirement benefits
	for directors+Welfare expense+Stock-based
	compensation expense(including provision allowance)

### 株式情報 / Stock information

配当性向=1株当たり配当金÷1株当たり四半期純利益	Dividend payout ratio=Divended payout per share/Net income per share
1株当たり四半期純利益率=四半期純利益÷期中平均株式数	Net income per share=Net income/Average number of shares
1株当たり総資産=総資産÷期末発行済株式数	Total assets per share=Total assets/Outstanding stock
1株当たり純資産=(純資産-新株予約権-少数株主持分)÷期末発行済株式数	Net assets per share=(Equities-Stock acquisition rights-Minority interests)/Outstanding stock(end of the fiscal year)
株価収益率(倍)=期末株価÷1株当たり四半期純利益	Price-earnings ratio(times)=Share price of year end/Net income per share
株価純資産倍率(倍)=期末株価÷1株当たり純資産	Price book-value ratio(times)=Share price of year end/Net assets per share