

# **Financial Statements for the Fiscal Year Ended March 31, 2024**

## ***Contents***

- 01** Consolidated Balance Sheet
- 03** Consolidated Statement of Income  
Consolidated Statement of Comprehensive Income
- 04** Consolidated Statement of Changes in Equity
- 05** Consolidated Statement of Cash Flows
- 06** Notes to Consolidated Financial Statements
- 28** Independent Auditor's Report

Consolidated Balance Sheet

Daiichi Jitsugyo Co., Ltd. And Consolidated Subsidiaries  
March 31, 2024

	Millions of yen		Thousands of U.S. Dollars (Note 1)
	2024	2023	2024
<b>ASSETS</b>			
<b>Current assets:</b>			
Cash and cash equivalents (Note 15)	¥ 30,217	¥ 32,309	\$ 199,574
Time deposits (Note 15)	1,811	2,208	11,967
Receivables (Note 15):			
Notes receivable	2,082	1,223	13,751
Accounts receivable	50,748	34,441	335,172
Unconsolidated subsidiaries and associated companies	28	48	191
Other	2,851	4,387	18,830
Contract assets (Note 11)	1,072	2,387	7,084
Securities (Notes 4 and 15)		9	
Electronically recorded monetary claims (Note 15)	7,770	7,141	51,321
Lease investment assets	6		40
Inventories (Note 5)	23,286	23,587	153,794
Accounts prepaid	49,879	25,434	329,434
Other current assets	1,962	2,221	12,962
Allowance for doubtful receivables	(128)	(125)	(847)
Total current assets	171,589	135,278	1,133,277
<b>Property, plant and equipment:</b>			
Land	527	527	3,485
Buildings and structures	2,915	2,857	19,253
Machinery and equipment	1,605	1,733	10,601
Furniture and fixtures	1,814	1,427	11,983
Leased assets (Note 14)	771	729	5,092
Construction in progress	42	47	280
Total	7,676	7,323	50,697
Accumulated depreciation	(4,135)	(4,123)	(27,314)
Net property, plant and equipment	3,540	3,200	23,382
<b>Investment and other assets:</b>			
Investment securities (Notes 4 and 15)	11,099	8,079	73,307
Investments in unconsolidated subsidiaries and associated companies	2,000	1,962	13,215
Goodwill	1,065		7,039
Manufacturing and sales rights		22	
Software	1,100	1,356	7,269
Construction in progress (Software)	16	33	108
Long-term deposits	942	734	6,222
Deferred tax assets (Note 10)	775	543	5,121
Assets for retirement benefits (Notes 3 and 7)	1,535	1,209	10,143
Other assets	282	274	1,862
Allowance for doubtful accounts	(153)	(159)	(1,010)
Total Investments and other assets	18,665	14,056	123,280
<b>TOTAL</b>	<b>¥ 193,795</b>	<b>¥ 152,535</b>	<b>\$ 1,279,940</b>

See notes to consolidated financial statements.

	Millions of yen		Thousands of U.S. Dollars (Note 1)
	2024	2023	2024
<b>LIABILITIES AND EQUITY</b>			
<b>Current liabilities:</b>			
Short-term bank loans (Notes 6 and 15)	¥ 6,670	¥ 5,023	\$ 44,057
Current portion of long-term debt (Notes 6 and 15)	120	120	792
Payables (Note 15):			
Notes payable	45	26	298
Accounts payable	37,911	32,755	250,387
Unconsolidated subsidiaries and associated companies	1,424	942	9,409
Other	550	699	3,632
Income taxes payable	1,976	1,439	13,052
Accrued expenses	2,960	2,381	19,550
Advances received (Note 11)	60,268	38,219	398,045
Other current liabilities	4,968	4,903	32,811
Total current liabilities	116,894	86,511	772,038
<b>Long-term liabilities:</b>			
Long-term debt (Notes 6 and 15)	120	240	792
Liability for retirement benefits (Note 7)	554	492	3,663
Deferred tax liabilities (Note 10)	2,179	1,123	14,395
Other long-term liabilities	605	509	3,999
Total long-term liabilities	3,459	2,365	22,850
<b>Commitments and contingent liabilities</b> (Notes 14 and 16)			
<b>Equity</b> (Notes 8, 9, and 19):			
Common stock, authorized - 96,000,000 shares issued - 33,259,200 shares in 2024 and 2023	5,105	5,105	33,716
Capital surplus	3,842	3,826	25,376
Stock acquisition rights	78	96	518
Retained earnings	56,753	51,319	374,831
Treasury stock, at cost 1,541,829 shares in 2024 and 1,582,875 shares in 2023	(1,508)	(1,546)	(9,964)
Unrealized gain on available-for-sale securities	4,563	2,991	30,137
Deferred gain (loss) on derivatives under hedge accounting	876	(217)	5,789
Foreign currency translation adjustments	3,266	1,800	21,570
Defined retirement benefit plans	420	220	2,779
Total	73,396	63,596	484,755
Non Controlling Interests	44	62	296
Total equity	73,441	63,658	485,051
<b>TOTAL</b>	<b>¥ 193,795</b>	<b>¥ 152,535</b>	<b>\$ 1,279,940</b>

Consolidated Statement of Income

Daiichi Jitsugyo Co., Ltd. And Consolidated Subsidiaries  
Year ended March 31, 2024

	Millions of yen		Thousands of U.S. Dollars (Note 1)
	2024	2023	2024
Net sales (Note 11)	¥ 187,790	¥153,674	\$1,240,276
Cost of sales	155,910	127,003	1,029,723
Gross profit	31,879	26,671	210,552
Selling, general and administrative expenses (Notes 12 and 13)	22,789	19,953	150,514
Operating income	9,090	6,717	60,038
Other income (expenses):			
Interest and dividend income	622	406	4,109
Interest expense	(59)	(45)	(391)
Purchase discount	180	199	1,189
Loss on sales on property plant and equipment	(31)	(12)	(205)
Gain on sales of investment securities	1,148	1,947	7,586
Loss on valuation of investment securities	(103)	(15)	(681)
Gain (loss) on investments in silent partnerships	83	(2)	549
Gain on sale of businesses	130		858
Insurance claim income	996		6,583
Loss on disaster	(683)		(4,517)
Other – net	(884)	(153)	(5,840)
Other income (expense) – net	1,399	2,323	9,240
Income before income taxes	10,489	9,040	69,278
Income taxes (Note 10):			
Current	3,370	2,814	22,262
Deferred	(321)	(47)	(2,124)
Total income taxes	3,048	2,767	20,137
Net income	7,440	6,273	49,141
Net income attributable to non-controlling interests	(21)	(43)	(139)
Net income attributable to owners of the parent	¥ 7,461	¥ 6,316	\$ 49,280

	Yen	U.S. Dollars (Note 1)
Per share of common stock (Notes 2u and 18):		
Basic net income	¥ 235.33	¥ 197.30
Diluted net income	234.53	196.53
Cash dividends applicable to the year* (Note 8)	71.0 (218.0)	59.3 (178.0)
		0.47 (1.44)

\*( ) shows the dividends per share before the share split in the fiscal year ended March 31, 2024.  
See notes to consolidated financial statements.

Consolidated Statement of Comprehensive Income

Daiichi Jitsugyo Co., Ltd. And Consolidated Subsidiaries  
Year ended March 31, 2024

	Millions of yen		Thousands of U.S. Dollars (Note 1)
	2024	2023	2024
Net income	¥ 7,440	¥ 6,273	\$ 49,141
Other comprehensive income (Note 17):			
Unrealized gain on available-for-sale-securities	1,572	253	10,382
Deffered gain on derivatives under hedge accounting	1,093	197	7,224
Foreign currency translation adjustment	1,471	540	9,715
Defined retirement benefit plans	199	(27)	1,320
Total other comprehensive income	4,336	964	28,643
Comprehensive income	¥ 11,777	¥ 7,237	\$ 77,784
Total comprehensive income attributable to :			
Owners of the parent	¥ 11,793	¥ 7,265	\$ 77,888
Non-controlling interests	(15)	(28)	(103)

See notes to consolidated financial statements.

Consolidated Statement of Changes in Equity

Daiichi Jitsugyo Co., Ltd. And Consolidated Subsidiaries  
Year ended March 31, 2024

	Thousands						Millions of yen							
	Number of shares of common stock outstanding	Common stock	Capital surplus	Stock acquisition rights	Retained earnings	Treasury stock	Accumulated other comprehensive income (loss)					Total	Non- controlling interests	Total equity
							Unrealized gain on available- for-sale securities	Deferred gain (loss) on derivatives under hedge accounting	Foreign currency translation adjustments	Defined retirement benefit plans				
BALANCE, APRIL 1, 2022	10,709	¥ 5,105	¥3,812	¥ 96	¥ 46,683	¥ (858)	¥2,737	¥ (414)	¥1,274	¥ 248	¥ 58,684	¥ 38	¥ 58,722	
Cumulative effects of accounting change														
Restated balance	10,709	5,105	3,812	96	46,683	(858)	2,737	(414)	1,274	248	58,684	38	58,722	
Adjustment of retained earning for newly consolidated subsidiaries					(83)						(83)		(83)	
Net income attributable to owners of the parent					6,316						6,316		6,316	
Cash dividends,¥59.33 per share					(1,596)						(1,596)		(1,596)	
Purchase of treasury stock	(164)					(720)					(720)		(720)	
Disposal of treasury stock	14		14			31					46		46	
Net change in the year							253	197	525	(27)	949	23	972	
BALANCE, MARCH 31, 2023	10,558	¥ 5,105	¥3,826	¥ 96	¥ 51,319	¥(1,546)	¥ 2,991	¥ (217)	¥ 1,800	¥ 220	¥ 63,596	¥ 62	¥ 63,658	
Cumulative effects of accounting change														
Restated balance	10,558	5,105	3,826	96	51,319	(1,546)	2,991	(217)	1,800	220	63,596	62	63,658	
Net income attributable to owners of the parent					7,461						7,461		7,461	
Cash dividends,¥71.00 per share					(2,028)						(2,028)		(2,028)	
Purchase of treasury stock	(2)					(4)					(4)		(4)	
Disposal of treasury stock	43		14			42					56		56	
Changes in equity due to transactions with non-controlling shareholders			1								1		1	
Net change in the year				(17)			1,572	1,093	1,465	199	4,314	(17)	4,296	
BALANCE, MARCH 31, 2024	31,717	¥ 5,105	¥3,842	¥ 78	¥ 56,753	¥(1,508)	¥ 4,563	¥ 876	¥ 3,266	¥ 420	¥ 73,396	¥ 44	¥ 73,441	

	Thousands of U.S. Dollars (Note 1)											
	Accumulated other comprehensive income (loss)											
	Common stock	Capital surplus	Stock acquisition rights	Retained earnings	Treasury stock	Unrealized gain on available-for-sale securities	Deferred gain (loss) on derivatives under hedge accounting	Foreign currency translation adjustments	Defined retirement benefit plans	Total	Non-controlling interests	Total equity
BALANCE, MARCH 31, 2023	\$ 33,716	\$25,272	\$ 634	\$338,947	\$ (10,215)	\$19,754	\$ (1,434)	\$11,890	\$ 1,458	\$420,025	\$ 410	\$ 420,435
Cumulative effects of accounting change												
Restated balance	33,716	25,272	634	338,947	(10,215)	19,754	(1,434)	11,890	1,458	420,025	410	420,435
Net income attributable to owners of the parent				49,280						49,280		49,280
Cash dividends,\$0.47 per share				(13,396)						(13,396)		(13,396)
Purchase of treasury stock					(29)					(29)		(29)
Disposal of treasury stock			93		280					373		373
Changes in equity due to transactions with non-controlling shareholders			10							10		10
Net change in the year			(115)			10,382	7,224	9,680	1,320	28,492	(113)	28,378
BALANCE, MARCH 31, 2024	\$ 33,716	\$25,376	\$ 518	\$374,831	\$ (9,964)	\$30,137	\$ 5,789	\$21,570	\$ 2,779	\$484,755	\$ 296	\$ 485,051

See notes to consolidated financial statements.



Consolidated Statement of Cash Flows

Daiichi Jitsugyo Co., Ltd. And Consolidated Subsidiaries  
Year ended March 31, 2024

	Millions of yen		Thousands of U.S. Dollars (Note 1)
	2024	2023	2024
<b>Operating activities:</b>			
Income before income taxes and non controlling interests	¥ 10,489	¥ 9,040	\$ 69,278
Adjustments for:			
Income taxes - paid	(2,909)	(2,601)	(19,212)
Depreciation and amortization	1,134	1,033	7,492
Gain on sales of investment securities	(1,148)	(1,947)	(7,586)
Loss on valuation of investment securities	103	15	681
(Gain) loss on investments in silent partnerships	(83)	2	(549)
Increase in notes and accounts receivable - trade, and contract assets	(15,461)	(99)	(102,114)
Increase in advance payments to suppliers	(23,320)	(9,014)	(154,024)
Decrease (Increase) in inventories	525	(2,028)	3,472
Increase in notes and accounts payable - trade	4,966	4,694	32,803
Increase in advances from customers	20,607	10,058	136,105
Other - net	3,390	(212)	22,392
Total adjustments	(12,194)	(99)	(80,539)
Net cash (used) provided by operating activities	(1,705)	8,940	(11,261)
<b>Investing activities:</b>			
Decrease (increase) in time deposit - net	537	(458)	3,547
Acquisition of property, plant and equipment	(648)	(498)	(4,285)
Proceeds from sales of property, plant and equipment	1	53	9
Purchase of intangible assets	(94)	(338)	(620)
Acquisition of marketable and investment securities	(221)	(227)	(1,462)
Proceeds from sales of investment securities	1,254	2,239	8,288
Payments for investments in capital	(247)	(79)	(1,636)
Payments of loans receivable	(0)	(2)	(3)
Collection of loans receivable	6	0	40
Payments of long-term deposits	(190)	(41)	(1,258)
Purchase of shares of subsidiaries resulting in change in scope of consolidation	(1,077)		(7,116)
Other - net	202	12	1,335
Net cash (used) provided in investing activities	(478)	660	(3,162)
<b>Financing activities:</b>			
Increase (decrease) in short-term bank loans - net	1,538	(1,907)	10,163
Repayment of long-term debt	(120)	(120)	(792)
Dividends paid	(2,023)	(1,595)	(13,365)
Repayments of finance lease obligations	(251)	(211)	(1,657)
Other - net	(4)	(734)	(29)
Net cash used in financing activities	(860)	(4,569)	(5,682)
<b>Foreign currency translation adjustment on cash and cash equivalents</b>	<b>952</b>	<b>301</b>	<b>6,289</b>
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>(2,091)</b>	<b>5,333</b>	<b>(13,816)</b>
<b>Cash and cash equivalents,beginning of year</b>	<b>32,309</b>	<b>26,782</b>	<b>213,390</b>
<b>Increase in cash and cash equivalents from newly consolidated subsidiary,beginning of year</b>		<b>193</b>	
<b>Cash and cash equivalents,end of year</b>	<b>¥ 30,217</b>	<b>¥ 32,309</b>	<b>\$ 199,574</b>

See notes to consolidated financial statements.

Notes to Consolidated Financial Statements

Daiichi Jitsugyo Co., Ltd. And Consolidated Subsidiaries  
Year ended March 31, 2024

1. BASIS OF PRESENTING CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in accordance with accounting principles generally accepted in Japan (“Japanese GAAP”), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2023 consolidated financial statements to conform to the classifications used in 2024.

The consolidated financial statements are stated in

Japanese yen, the currency of the country in which DAIICHI JITSUGYO CO., LTD. (the “Company”) is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥151.41 to \$1, the approximate rate of exchange at March 31, 2024. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

Amounts of less than one million yen and one thousand U.S. dollars have been rounded down to the nearest million and thousand in the presentation of the accompanying consolidated financial statements. As a result, the totals in yen and U.S. dollars do not necessarily agree with the sum of the individual amounts.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Consolidation

The consolidated financial statements as of March 31, 2024, include the accounts of the Company and its 18 significant (17 in 2023) subsidiaries (together, the “Group”). Consolidation of the remaining unconsolidated subsidiaries would not have a material effect on the accompanying consolidated financial statements.

Under the control and influence concepts, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Group has the ability to exercise significant influence are accounted for by the equity method.

WAVE ENGINEERING CO., LTD. was newly included in the scope of consolidation from the fiscal year ended March 31, 2024, following the acquisition of all its shares.

Investments in one (one in 2023) associated company are accounted for by the equity method.

Investments in the remaining unconsolidated subsidiaries and other associated companies are stated at cost. If the equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not be material.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Group is also eliminated.

b. Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements

The accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements. However, financial statements prepared by foreign subsidiaries in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the

United States of America tentatively may be used for the consolidation process, except for the following items that should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: 1) amortization of goodwill; 2) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; 3) expensing capitalized development costs of R&D; 4) cancellation of the fair value model of accounting for property, plant and equipment and investment properties and incorporation of the cost model of accounting; and 5) recording a gain or loss through profit or loss on the sale of an investment in an equity instrument for the difference between the acquisition cost and selling price, and recording impairment loss through profit or loss for other-than-temporary declines in the fair value of an investment in an equity instrument, where a foreign subsidiary elects to present in other comprehensive income subsequent changes in the fair value of an investment in an equity instrument.

c. Unification of Accounting Policies Applied to Foreign Associated Companies for the Equity Method

The accounting standard requires adjustments to be made to conform the associates' accounting policies for similar transactions and events under similar circumstances to those of the parent company when the associates' financial statements are used in applying the equity method, unless it is impracticable to determine such adjustments. In addition, financial statements prepared by foreign associated companies in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the United States of America tentatively may be used in applying the equity method if the following items are adjusted so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (1) amortization of goodwill;

(2) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (3) expensing capitalized development costs of R&D; (4) cancellation of the fair value model of accounting for property, plant and equipment and investment properties and incorporation of the cost model of accounting; and (5) recording a gain or loss through profit or loss on the sale of an investment in an equity instrument for the difference between the acquisition cost and selling price, and recording impairment loss through profit or loss for other-than-temporary declines in the fair value of an investment in an equity instrument, where a foreign subsidiary elects to present in other comprehensive income subsequent changes in the fair value of an investment in an equity instrument.

d. Cash Equivalents

Cash equivalents are short-term investments that are readily convertible into cash and exposed to insignificant risk of changes in value. Cash equivalents include time deposits, certificates of deposit, commercial paper, and bond funds, all of which mature or become due within three months of the date of acquisition.

e. Inventories

Inventories are stated at the lower of cost, determined by the average cost method for merchandise and finished products and work in process, and by the first-in, first-out method for raw materials, or net selling value.

f. Marketable and Investment Securities

Marketable and investment securities are classified and accounted for, depending on management’s intent, as follows: i) held-to-maturity debt securities for which there is a positive intent and ability to hold to maturity are reported at amortized cost; and ii) available-for-sale securities are reported at their fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity. Nonmarketable available-for-sale securities are stated at cost determined by the moving-average method. For other than temporary declines in fair value, marketable and investment securities are reduced to net realizable value by a charge to income.

g. Property, Plant and Equipment

Property, plant and equipment are stated at cost. Depreciation of property, plant and equipment of the Company and its consolidated domestic subsidiaries is computed substantially by the declining-balance method based on the estimated useful lives of the assets, while the straight-line method is principally applied to the property, plant and equipment of consolidated foreign subsidiaries. Depreciation of leased assets is computed by the straight-line method based on the lease term of the respective assets. The range of useful lives is principally from 2 to 50 years for buildings; from 2 to 26 years for machinery, equipment, and vehicles; and from 2 to 20 years for furniture and fixtures.

h. Investment and Other Assets

Manufacture and selling rights are domestic exclusive rights to manufacturing, selling, and etc. of binary power generation systems. It is amortized by the straight-line method based on a 10-year prospective usable period. Software for internal use is amortized by the straight-line method based on a 5-year prospective usable period.

i. Long-Lived Assets

The Group reviews its long-lived assets for impairment whenever events or changes in circumstance indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss is measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from continued use and eventual disposition of the asset or the net selling price at disposition.

j. Retirement and Pension Plans

The Company and certain consolidated subsidiaries have defined benefit pension plans and defined contribution pension plans for employees. The Company accounts for the liability for retirement benefits based on the projected benefit obligations and plan assets at the balance sheet date. The projected benefit obligations are attributed to periods on a benefit formula basis. Actuarial gains and losses and past service costs that are yet to be recognized in profit or loss are recognized within equity (accumulated other comprehensive income), after adjusting for tax effects, and are recognized in profit or loss over 14 years, no longer than the expected average remaining service period of the employees. Retirement benefits for directors and Audit & Supervisory Board members of certain domestic consolidated subsidiaries are provided at the amount that would be required if all directors and Audit & Supervisory Board Members retired at the balance sheet date.

k. Asset Retirement Obligations

An asset retirement obligation is recorded for a legal obligation imposed either by law or contract that results from the acquisition, construction, development, and normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset. The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of the asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset

retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as an adjustment to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

l. Stock Options

The cost of employee stock options is measured based on the fair value at the date of grant and recognized as compensation expense over the vesting period as consideration for receiving goods or services. In the consolidated balance sheet, stock options are presented as stock acquisition rights as a separate component of equity until exercised.

m. Revenue Recognition

The Company and its consolidated subsidiaries handle goods and products related to the Plant & Energy Business, Energy Solutions Business, Industrial Machinery Business, Electronics Business, Automotive Business, Health care Business, and Aviation & Social Infrastructure Business. In selling these goods and products, it is deemed that customers acquire control over such goods and products and our performance obligations are fulfilled upon delivery or acceptance inspection. Accordingly, the Company recognizes revenue upon delivery or acceptance inspection. However, in export transactions, revenue is recognized when risk bearing is transferred to customers in accordance with trade terms defined mainly by Incoterms rules. Moreover, some transactions mainly in the Plant & Energy Business in which the role of the Company is considered to be an agent based on the contents of a relevant contract are accounted for on a net basis. Meanwhile, revenue related to long-term contracted construction agreements for some transactions mainly in the Energy Solutions Business is recognized over time during which our performance obligations are fulfilled. The progress of the fulfillment of performance obligations is measured based on the ratio of costs incurred by the end of each reporting period to the total cost expected to be incurred. In addition, the Company recognizes revenue using the cost recovery method if the progress of the fulfillment of its performance obligations cannot be reasonably estimated but the costs incurred are expected to be recovered. Transaction prices are calculated by deducting discounts, incentives, etc. from the consideration agreed in contracts with customers. Considerations of transactions are generally received within a year from the fulfillment of the performance obligations and do not involve significant financial elements. Revenue related to finance leases is recorded by recording sales and cost of sales on the date of commencement of a lease transaction.

n. Research and Development Costs

Research and development costs are charged to income as incurred. o. Leases (Lessee) Finance lease transactions are capitalized by recognizing lease assets and lease obligations in the balance sheet.

(Lessor)

Finance leases that are deemed to transfer ownership of the leased property to the lessee are recognized as lease receivables, and finance leases that are not deemed to transfer ownership of the leased property to the lessee are recognized as investments in lease.

p. Bonuses to Directors and Audit & Supervisory Board Members

Bonuses to directors and Audit & Supervisory Board members are accrued at the end of the year to which such bonuses are attributable.

q. Income Taxes

The provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted income tax rates to the temporary differences.

r. Foreign Currency Transactions

All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the balance sheet date. The foreign exchange gains and losses from translation are recognized in the consolidated statement of income to the extent that they are not hedged by forward exchange contracts.

s. Foreign Currency Financial Statements

The balance sheet accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rate as of the balance sheet date except for equity, which is translated at the historical rate. Differences arising from such translation are shown as “Foreign currency translation adjustments” under accumulated other comprehensive income in a separate component of equity. Revenue and expense accounts of consolidated foreign subsidiaries are translated into yen at the average exchange rate.

t. Derivatives and Hedging Activities

The Group uses derivative financial instruments to manage its exposures to fluctuations in foreign exchange and interest rates. Foreign exchange forward contracts are utilized by the

Notes to Consolidated Financial Statements

Group to reduce foreign currency exchange risks. The Group does not enter into derivatives for trading or speculative purposes.

Derivative financial instruments are classified and accounted for as follows: (1) all derivatives are recognized as either assets or liabilities and measured at fair value, and gains or losses on derivative transactions are recognized in the consolidated statement of income; and (2) for derivatives used for hedging purposes, if such derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions.

Foreign currency forward contracts employed to hedge foreign exchange exposures for export sales and import purchases are measured at fair value and the unrealized gains/losses are deferred until maturity of the hedged transaction. Forward contracts applied for forecasted (or committed) transactions are also measured at fair value but the unrealized gains/losses are deferred until the underlying transactions are completed.

Foreign currency forward contracts are utilized to hedge foreign currency exposures in procurement of machinery from overseas customers/suppliers. Trade account receivables/ payables denominated in foreign currencies are translated at the contracted rates if the forward contracts qualify for hedge accounting.

u. Per Share Information

Basic net income per share is computed by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding for the period, retroactively adjusted for stock splits.

Diluted net income per share reflects the potential dilution that could occur if securities were exercised or converted into common stock. Diluted net income per share of common stock assumes full exercise of outstanding warrants.

3. SIGNIFICANT ACCOUNTING ESTIMATE

Liability for retirement benefits and retirement benefit costs

(1) Carrying amounts

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Assets for retirement benefits (Note 7)	¥ 1,535	¥ 1,209	\$ 10,143

(2) Information on the significant accounting estimate

Accounting estimate and prerequisite for liability for retirement benefits and retirement benefit costs is included in aforementioned 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES's j. Retirement and Pension Plans.

Discount rate used in calculation for retirement benefits obligation is determined by considering the rate of yield of leading

Cash dividends per share presented in the accompanying consolidated statement of income are dividends applicable to the respective fiscal years, including dividends to be paid after the end of the year.

v. New Accounting Pronouncements

- Accounting Standard for Current Income Taxes (ASBJ Statement No. 27, October 28, 2022)
- Accounting Standard for Presentation of Comprehensive Income (ASBJ Statement No. 25, October 28, 2022)
- Guidance on Accounting Standard for Tax Effect Accounting (ASBJ Guidance No. 28, October 28, 2022)

(1) Summary

These accounting standards and guidance define the accounting classification of income taxes in the case of taxation on other comprehensive income and the treatment of tax effects on sales of shares of subsidiaries, etc. in the case of application of the group taxation regime.

(2) Scheduled date of application

These accounting standards and guidance are scheduled to be applied from the beginning of the fiscal year ending March 31, 2025.

(3) Impact of the application

The amount of impact is under evaluation at the time of preparation of the consolidated financial statements.

stock which is available from now to the time of payment of pension benefit.

Expected rate of return on plan assets is determined by considering present and future expected allocation of pension assets and present and future expected long term rate of return on the basis of various assets which compose the pension assets.

Used prerequisite and methods are judged as appropriate but in case of differences occur between prerequisite and actual conditions, or in case of the changes occur in prerequisite, then there is a possibility to have a significant effect on the recognized amount in the next consolidated fiscal year's consolidated financial statements because these prerequisite include the unmanageable uncertainty.

4. MARKETABLE AND INVESTMENT SECURITIES

Marketable and investment securities as of March 31,2024 and 2023, consisted of the following:

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Current:			
Government bonds		¥ 9	
Non-current:			
Marketable equity securities	¥ 9,377	¥ 7,178	\$ 61,935
Government bonds			
Other	1,721	900	11,371
Total	¥ 11,099	¥ 8,089	\$ 73,307

The ¥9 million of government bonds are a mortgage for guarantee of dealings.

The costs and aggregate fair values of investment securities at March 31, 2024 and 2023, were as follows:

	Millions of yen			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
March 31, 2024				
Securities classified as:				
Available-for-sale:				
Equity securities	¥2,934	¥6,444	¥ 1	¥9,377
Held-to-Maturity				

	Millions of yen			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
March 31, 2023				
Securities classified as:				
Available-for-sale:				
Equity securities	¥2,987	¥4,312	¥ 121	¥7,178
Held-to-Maturity	¥ 9			¥ 10

	Thousands of U.S. Dollars			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
March 31, 2024				
Securities classified as:				
Available-for-sale:				
Equity securities	\$ 19,382	\$ 42,565	\$ 11	\$ 61,935
Held-to-Maturity				

5. INVENTORIES

Inventories at March 31, 2024 and 2023, consisted of the following:

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Merchandise and finished products	¥20,676	¥21,408	\$ 136,558
Work in process	1,630	1,401	10,770
Raw materials and supplies	979	777	6,466
Total	¥ 23,286	¥23,587	\$ 153,794



6. SHORT-TERM BANK LOANS AND LONG-TERM DEBT

Short-term bank loans at March 31, 2024 and 2023, consisted of notes to banks and bank overdrafts. The annual interest rates applicable to the short-term bank loans ranged from 0.47% to 6.41% and 0.40% to 6.29% at March 31, 2024 and 2023, respectively.

Long-term debt at March 31, 2024 and 2023, consisted of the following:

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Loan from financial institution, due serially to 2026, with interest rates ranging to 0.45% (2024 and 2023)			
Unsecured	¥ 240	¥ 360	\$ 1,585
Total	240	360	1,585
Less current portion	(120)	(120)	(792)
Long-term debt, less current portion	¥ 120	¥ 240	\$ 792

Annual maturities of long-term debt as of March 31, 2024, were as follows:

Year ending March 31:	Millions of yen	Thousands of U.S. Dollars
2025	¥ 120	\$ 792
2026	120	792
2027		
2028 and thereafter		
Total	¥ 240	\$ 1,585

7. RETIREMENT AND PENSION PLANS

The Company and certain domestic consolidated subsidiaries have severance payment plans for employees, directors, and Audit & Supervisory Board members.

Under most circumstances, employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service, and certain other factors. Such retirement benefits are made in the form of a lump-sum severance payment from the Company or from certain consolidated subsidiaries and annuity payments from a trustee. In certain circumstances, the Company might pay the severance premium on termination of employment.

The Company and certain domestic consolidated subsidiaries have non-contributory and contributory funded defined benefit pension plans for employees which cover their benefits. Other consolidated subsidiaries have unfunded retirement benefit plans.

In order to procure operating funds efficiently and stably, loan commitments were signed with five banks. The unused credit balance under those loans as of March 31, 2024, was as follows:

	Millions of yen	Thousands of U.S. Dollars
Maximum amount of the loan commitment	¥10,000	\$ 66,045
Amount loaned	6,000	39,627
Unused credit balance	¥ 4,000	\$ 26,418

The contributory funded defined benefit pension plan, which was established under the Japanese Welfare Pension Insurance Law, covers a substitutional portion of the governmental pension program managed by the Company on behalf of the government and a corporate portion established at the discretion of the Company.

The liability for retirement benefits for directors and Audit & Supervisory Board members was ¥32 million (\$216 thousand) and ¥24 million at March 31, 2024 and 2023, respectively. The retirement benefits for directors and Audit & Supervisory Board members are paid subject to the approval of the shareholders.

The liability for employees' retirement benefits at March 31, 2024 and 2023, consisted of the following:

Contributory funded defined benefit pension plan

(1) The changes in defined benefit obligation for the years ended March 31, 2024 and 2023, were as follows:

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Balance at beginning of year	¥3,706	¥ 3,727	\$ 24,480
Current service cost	221	229	1,464
Interest cost	36	21	243
Actuarial gains	(57)	(169)	(380)
Benefits paid	(169)	(131)	(1,118)
Others	62	28	410
Balance at end of year	¥3,800	¥ 3,706	\$ 25,100

(2) The changes in plan assets for the years ended March 31, 2024 and 2023, were as follows:

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Balance at beginning of year	¥ 4,423	¥ 4,534	\$ 29,213
Expected return on plan assets	50	29	335
Actuarial gains (losses)	265	(208)	1,752
Contributions from the employer	211	198	1,395
Benefits paid	(169)	(131)	(1,118)
Balance at end of year	¥ 4,781	¥ 4,423	\$ 31,579

(3) Reconciliation between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Funded defined benefit obligation	¥ 3,245	¥ 3,214	\$ 21,437
Plan assets	(4,781)	(4,423)	(31,579)
	(1,535)	(1,209)	(10,142)
Unfunded defined benefit obligation	554	492	3,663
Net asset arising from defined benefit obligation	¥ (981)	¥ (716)	\$ (6,479)

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Liability for retirement benefits	¥ 554	¥ 492	\$ 3,663
Assets for retirement benefits	(1,535)	(1,209)	(10,142)
Net asset arising from defined benefit obligation	¥ (981)	¥ (716)	\$ (6,479)

(4) The components of net periodic benefit costs for the years ended March 31, 2024 and 2023, were as follows:

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Service cost	¥ 221	¥ 229	\$ 1,464
Interest cost	36	21	243
Expected return on plan assets	(50)	(29)	(335)
Amortization of prior service cost	24	24	164
Recognized actuarial gains	(53)	(27)	(352)
Unfunded retirement benefit plans cost	52	28	347
Extra retirement payment	43	38	285
Others	9	19	64
Net periodic benefit costs	¥ 284	¥ 305	\$ 1,881

(5) Amounts recognized in other comprehensive income (before income tax effect) in respect of defined retirement benefit plans for the years ended March 31, 2024 and 2023, were as follows:

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Prior service cost	¥ 24	¥ 24	\$ 164
Actuarial losses (gains)	269	(66)	1,780
Total	¥ 294	¥ (41)	\$ 1,944

(6) Amounts recognized in accumulated other comprehensive income (before income tax effect) in respect of defined retirement benefit plans as of March 31, 2024 and 2023, were as follows:

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Unrecognized prior service cost	¥ 22	¥ 47	\$ 150
Unrecognized actuarial gains	(655)	(385)	(4,326)
Total	¥ (632)	¥ (337)	\$ (4,175)

(7) Plan assets

(1). Components of plan assets  
Plan assets as of March 31, 2024 and 2023, consisted of the following:

	2024	2023
Debt investments	32.4%	50.3%
Equity investments	38.5	17.5
General account	5.1	5.4
Others	24.0	26.8
Total	100.0%	100.0%

(2). Method of determining the expected rate of return on plan assets

The expected rate of return on plan assets is determined considering the long-term rates of return which are expected currently and in the future from the various components of the plan assets.

(8) Assumptions used for the years ended March 31,2024 and 2023, were set forth as follows:

	2024	2023
Discount rate	1.4%	1.2%
Expected rate of return on plan assets	1.4%	1.2%

The required amount of contribution to the defined-contribution plan for the Company and some of its consolidated subsidiaries was ¥123 million (\$817 thousand) for the year ended March 31, 2024.

8. EQUITY

Japanese companies have been subject to the Companies Act of Japan (the “Companies Act”). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

a. Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders’ meeting. For companies that meet certain criteria including (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. The Company meets all the above criteria and, accordingly, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year.

The Companies Act permits companies to distribute dividends-in-kind (noncash assets) to shareholders subject to a certain limitation and additional requirements. Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

b. Increases/Decreases and Transfer of Common Stock, Reserve, and Surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus, and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution of the shareholders.

c. Treasury Stock and Treasury Stock Acquisition Rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders, which is determined by a specific formula.

Under the Companies Act, stock acquisition rights are presented as a separate component of equity. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

9. STOCK OPTIONS

The stock options outstanding as of March 31, 2024, are as follows:

Stock Options	Persons Granted	Number of Options Granted	Date of Grant	Exercise Price	Exercise Period
2011 Stock Options	18 Persons	52,200 Shares	September 2, 2011	¥1 (\$0.01)	From September 2, 2011 to September 1, 2041
2013 Stock Options	19 Persons	75,000 Shares	September 3, 2013	¥1 (\$0.01)	From September 3, 2013 to September 2, 2043
2015 Stock Options	15 Persons	70,200 Shares	September 2, 2015	¥1 (\$0.01)	From September 2, 2015 to September 1, 2045
2017 Stock Options	15 Persons	80,400 Shares	September 4, 2017	¥1 (\$0.01)	From September 4, 2017 to September 3, 2047
2019 Stock Options	12 Persons	70,800 Shares	September 4, 2019	¥1 (\$0.01)	From September 4, 2019 to September 3, 2049

The stock option activity is as follows:

For the Year ended March 31, 2024	2011 Stock Options (Shares)	2013 Stock Options (Shares)	2015 Stock Options (Shares)	2017 Stock Options (Shares)	2019 Stock Options (Shares)
<u>Non-vested</u>					
March 31, 2023 — Outstanding					
Granted					
Canceled					
Vested					
March 31, 2024 — Outstanding					
<u>Vested</u>					
March 31, 2023 — Outstanding	3,600	14,400	15,000	34,200	59,400
Vested					
Exercised	1,800	4,800	5,400	5,400	6,000
Canceled					
March 31, 2024 — Outstanding	1,800	9,600	9,600	28,800	53,400
Exercise price	¥ 1 (\$ 0.01)	¥ 1 (\$ 0.01)	¥ 1 (\$ 0.01)	¥ 1 (\$ 0.01)	¥ 1 (\$ 0.01)
Average stock price at exercise	¥ 1,910 (\$ 12.61)	¥ 1,910 (\$ 12.61)	¥ 1,910 (\$ 12.61)	¥ 1,910 (\$ 12.61)	¥ 1,910 (\$ 12.61)
Fair value price at grant date	¥ 555 (\$ 3.67)	¥ 580 (\$ 3.83)	¥ 877 (\$ 5.79)	¥ 878 (\$ 5.80)	¥ 716 (\$ 4.73)



10. INCOME TAXES

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes, which, in the aggregate, resulted in normal effective statutory tax rate of 30.6% for the years ended March 31, 2024 and 2023.

The tax effects of significant temporary differences and tax loss carryforwards which resulted in deferred tax assets and liabilities at March 31, 2024 and 2023, were as follows:

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Deferred tax assets:			
Allowance for doubtful accounts	¥ 86	¥ 58	\$ 572
Allowance for bonus payable	386	303	2,553
Liability for retirement benefits	133	104	882
Evaluation loss on investment securities	180	151	1,194
Provision for product warranties	131	59	869
Investment in and advances to unconsolidated subsidiaries and associated companies	287	290	1,901
Revenue recognition for tax purposes	997	616	6,589
Impairment loss	7	95	52
Tax loss carryforwards	88	72	586
Inventory valuation loss	147	143	973
Other	1,132	1,075	7,482
Less valuation allowance	(800)	(747)	(5,285)
Total	2,781	2,222	18,373
Deferred tax liabilities:			
Unrealized gain on availablefor-sale securities	(1,923)	(1,231)	(12,702)
Assets for retirement benefits	(458)	(341)	(3,029)
Cost of sales recognition for tax purposes	(737)	(528)	(4,869)
Retained earnings in certain foreign countries	(359)	(373)	(2,375)
Other	(706)	(327)	(4,668)
Total	(4,185)	(2,802)	(27,646)
Net deferred tax liabilities	¥(1,404)	¥ (579)	\$ (9,273)

The expiration of tax loss carryforwards, the related valuation allowances and the resulting net deferred tax assets as of March 31, 2024 is as follows:

March 31, 2024	Millions of yen							Total
	1 year or less	After 1 year through 2 years	After 2 years through 3 years	After 3 years through 4 years	After 4 years through 5 years	After 5 years		
Deferred tax assets relating to tax loss carryforwards							¥ 88	¥ 88
Less valuation allowances for tax loss carryforwards							(88)	(88)
Net deferred tax assets relating to tax loss carryforwards								

March 31, 2024	Thousands of U.S. Dollars							Total
	1 year or less	After 1 year through 2 years	After 2 years through 3 years	After 3 years through 4 years	After 4 years through 5 years	After 5 years		
Deferred tax assets relating to tax loss carryforwards							\$586	\$586
Less valuation allowances for tax loss carryforwards							(586)	(586)
Net deferred tax assets relating to tax loss carryforwards								

A reconciliation between the normal effective statutory tax rate and the actual effective tax rate reflected in the accompanying consolidated statements of income for the Year ended March 31, 2024, with the corresponding figures for 2023, is as follows:

	2024	2023
Normal effective statutory tax rate	30.6%	30.6%
Expenses not deductible for income tax purposes	1.4	1.8
Exclusion from charges against revenue	(5.2)	(6.8)
Tax deduction	(2.2)	(0.1)
Per capita portion of inhabitant tax	0.2	0.3
Lower income tax rates applicable to income in certain foreign countries	(0.6)	(0.6)
Less valuation allowance	0.2	1.1
Elimination of inter-company dividend income	3.5	5.0
Retained earnings in certain foreign countries	(0.1)	(0.9)
Investment gain on equity method	(0.1)	(0.1)
Withholding tax on dividends from foreign subsidiaries	0.9	1.1
Other—net	0.4	(0.8)
Actual effective tax rate	29.1%	30.6%

11. REVENUE

(1) Disaggregation of Revenue

Revenues from contracts with customers on a disaggregated basis for the years ended March 31, 2024 and 2023, were as follows:

	Millions of yen								
	2024								
	Plant & Energy Business	Energy Solutions Business	Industrial Machinery Business	Electronics Business	Automotive Business	Healthcare Business	Aviation & Social Infrastructure Business	Other	Total
Geographical areas:									
Japan	¥ 9,577	¥ 19,595	¥ 15,668	¥ 13,310	¥ 20,832	¥ 10,493	¥ 7,382	¥ 410	¥ 97,272
China	954	2,641	1,761	17,887	8,636	0			31,881
Asia	3,972	317	5,669	13,635	2,946	2,195	0		28,736
U.S.A.	1,102	4,019	4,079	3,513	6,357	51	124		19,249
Europe	116	7,615	718	1,985	45	39	21		10,541
Other			0	109					110
Total	¥ 15,723	¥ 34,188	¥ 27,897	¥ 50,441	¥ 38,819	¥ 12,780	¥ 7,528	¥ 410	¥ 187,790

	Millions of yen								
	2023								
	Plant & Energy Business	Energy Solutions Business	Industrial Machinery Business	Electronics Business	Automotive Business	Healthcare Business	Aviation & Social Infrastructure Business	Other	Total
Geographical areas:									
Japan	¥ 10,964	¥ 7,929	¥ 13,129	¥ 11,164	¥ 14,845	¥ 10,603	¥ 2,438	¥ 231	¥ 71,306
China	1,218	2,067	2,552	19,108	5,625	9			30,581
Asia	3,735	892	7,688	16,053	1,046	705			30,121
U.S.A.	975	1,290	170	1,282	9,843	60	79		13,701
Europe	292	6,329	225	940	97	56	0		7,942
Other	5			12	1				20
Total	¥ 17,192	¥ 18,509	¥ 23,766	¥ 48,561	¥ 31,459	¥ 11,435	¥ 2,518	¥ 231	¥ 153,674

	Thousands of U.S. Dollars								
	2024								
	Plant & Energy Business	Energy Solutions Business	Industrial Machinery Business	Electronics Business	Automotive Business	Healthcare Business	Aviation & Social Infrastructure Business	Other	Total
Geographical areas:									
Japan	\$ 63,255	\$ 129,418	\$ 103,485	\$ 87,911	\$ 137,593	\$ 69,306	\$ 48,759	\$ 2,710	\$ 642,441
China	6,303	17,443	11,633	118,141	57,038	5			210,566
Asia	26,237	2,096	37,441	90,054	19,461	14,497	1		189,789
U.S.A.	7,280	26,548	26,945	23,202	41,991	340	822		127,131
Europe	767	50,295	4,743	13,111	299	262	140		69,620
Other			1	725					726
Total	\$ 103,844	\$ 225,801	\$ 184,251	\$ 333,147	\$ 256,383	\$ 84,412	\$ 49,724	\$ 2,710	\$ 1,240,276

Note: The “Other” segment is a business segment that is not included in the reportable segments and includes machinery and fixtures lease services and insurance agency business. The breakdown of lessors’ revenue from leasing included in net sales to external customers is omitted as it is immaterial.

(2) Basic Information to Understand Revenues from Contracts with Customers

Basic information to understand revenues is as stated in “2. Summary of significant accounting policies m. Revenue recognition.”

(3) Contract Balances

Receivables from contracts with customers , contract assets and contract liabilities at the beginning and end of the years ended March 31 , 2024 and 2023 are as follows:

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Receivables from contracts with customers:			
Balance at beginning of year	¥ 42,844	¥ 44,653	\$ 282,967
Balance at end of year	60,620	42,844	400,373
Contract assets:			
Balance at beginning of year	2,387		15,768
Balance at end of year	1,072	2,387	7,084
Contract liabilities:			
Balance at beginning of year	38,219	27,361	252,421
Balance at end of year	60,268	38,219	398,045

12. SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative expenses for the fiscal years ended March 31, 2024 and 2023, principally consisted of the following:

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Salaries and fees	¥ 8,536	¥ 7,808	\$ 56,382
Retirement benefit costs	375	378	2,480
Depreciation and amortization	942	818	6,222
Research and development costs	358	372	2,365
Rental expense	1,553	1,429	10,259

13. RESEARCH AND DEVELOPMENT COSTS

Research and development costs charged to income for the years ended March 31, 2024 and 2023, were ¥358 million

(\$2,365 thoutand) and ¥372 million, respectively.

14. LEASES

(1) As Lessee

Total rental expenses for the years ended March 31, 2024 and 2023, were ¥801 million (\$5,290 thousand) and ¥663 million, respectively.

Obligations under finance leases and future minimum payments under noncancelable operating leases were as follows:

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
	Operating Leases	Operating Leases	Operating Leases
Due within one year	¥ 598	¥ 489	\$ 3,950
Due after one year	1,771	1,645	11,701
Total	¥ 2,369	¥ 2,134	\$ 15,652

(4) Transaction Prices Allocated to Remaining Performance Obligations

The following table shows the summary of the transaction prices allocated to remaining performance obligations that are unsatisfied as of March 31, 2024 and 2023:

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Within one year	¥ 174,404	¥ 143,306	\$ 1,151,866
Exceeds one year	42,185	56,996	278,618
Total	¥ 216,589	¥ 200,302	\$ 1,430,484

(2) As Lessor

The Group leases machinery, equipment, and other assets.

Total rental loss for the year ended March 31, 2024 was ¥2 million (\$13 thousand) and total rental revenue for the year ended March 31, 2023 was ¥8 million.

The minimum rental commitments under noncancellable operating leases at March 31, 2024 and 2023, were as follows:

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Due within one year	¥ 88	¥ 99	\$ 581
Due after one year	26	106	177
Total	¥ 114	¥ 205	\$ 759

15. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

(1) Group Policy for Financial Instruments

The Group uses financial instruments, mainly short-term debt, including bank loans, based on its capital financing plan. Cash surpluses, if any, are invested in low-risk financial assets. Short-term bank loans are used to fund the Group’s ongoing operations. Derivatives are used, not for speculative purposes, but to manage exposure to financial risks as described in (2) below.

(2) Nature and Extent of Risks Arising from Financial Instruments

Receivables, such as trade notes and trade accounts, are exposed to customer credit risk. Although receivables in foreign currencies are exposed to the market risk of fluctuation in foreign currency exchange rates, those risks are hedged by using forward foreign currency contracts.

Marketable and investment securities, mainly held-to-maturity securities and equity instruments of customers and suppliers of the Group, are exposed to the risk of market price fluctuations. Payment terms of payables, such as trade notes and trade accounts, are mainly less than one year. Although payables in foreign currencies are exposed to the market risk of fluctuation in foreign currency exchange rates, those risks are hedged by using forward foreign currency contracts.

(3) Risk Management for Financial Instruments

Credit risk management

Credit risk is the risk of economic loss arising from a counterparty’s failure to repay or service debt according to the contractual terms. The Group manages its credit risk from receivables on the basis of internal guidelines, which include monitoring of payment terms and balances of major

customers by each business administration department to identify the default risk of customers at early stages. With respect to held-to-maturity financial investment, the Group manages its exposure to credit risk by limiting its funding to high credit rated bonds in accordance with its internal guidelines. Please see Note 16 for details about derivatives.

The maximum credit risk exposure of financial assets is limited to their carrying amounts as of March 31, 2024 and 2023.

Market risk management (foreign exchange risk and interest rate risk)

Foreign currency trade receivables and payables are exposed to market risk resulting from fluctuations in foreign currency exchange rates. Such foreign exchange risk is hedged principally by forward foreign currency contracts.

Interest rate swaps are used to manage exposure to market risks from changes in interest rates of loan payables.

Marketable and investment securities are managed by monitoring market values and the financial positions of issuers on a regular basis.

Liquidity risk management

Liquidity risk comprises the risk that the Group cannot meet its contractual obligations in full on maturity dates. The Group manages its liquidity risk by holding an adequate volume of liquid assets at the level of one month’s sales volume, along with adequate financial planning by the corporate treasury department.

(4) Concentration of Credit Risk

There are no significant account receivables from any major customer of the Group as of March 31, 2024 and 2023.

(5) Fair Values of Financial Instruments

Fair values of financial instruments are based on quoted prices in active markets. If a quoted price is not available, other rational valuation techniques are used instead. Please see Note 16 for details on fair values of derivatives.

(a) Fair value of financial instruments

Millions of yen			
At March 31, 2024	Carrying Amount	Fair Value	Unrealized Gain (Loss)
Cash and cash equivalents	¥ 30,217	¥ 30,217	
Time deposits	1,811	1,811	
Receivables	55,710	55,709	¥ (1)
Electronically recorded monetary claims	7,770	7,770	
Marketable and investment securities			
Held-to-maturity			
Equity securities	9,377	9,377	
Total	¥ 104,888	¥ 104,887	¥(1)

Payables	¥ 39,931	¥ 39,930	¥ (0)
Short-term bank loans	6,670	6,670	
Long-term debt	240	236	(3)
Total	¥ 46,841	¥ 46,838	¥ (3)

Millions of yen			
At March 31, 2023	Carrying Amount	Fair Value	Unrealized Gain (Loss)
Cash and cash equivalents	¥ 32,309	¥32,309	
Time deposits	2,208	2,208	
Receivables	40,101	40,096	¥ (4)
Electronically recorded monetary claims	7,141	7,141	
Marketable and investment securities			
Held-to-maturity	9	10	0
Equity securities	7,178	7,178	
Total	¥ 88,950	¥88,945	¥ (4)

Payables	¥ 34,423	¥34,423	¥ (0)
Short-term bank loans	5,023	5,023	
Long-term debt	360	354	(5)
Total	¥ 39,806	¥39,801	¥ (5)

Thousands of U.S. Dollars			
At March 31, 2024	Carrying Amount	Fair Value	Unrealized Gain (Loss)
Cash and cash equivalents	\$ 199,574	\$ 199,574	
Time deposits	11,967	11,967	
Receivables	367,945	367,937	\$ (7)
Electronically recorded monetary claims	51,321	51,321	
Marketable and investment securities			
Held-to-maturity			
Equity securities	61,935	61,935	
Total	\$ 692,743	\$ 692,735	\$ (7)

Payables	\$ 263,727	\$ 263,727	\$ (0)
Short-term bank loans	44,057	44,057	
Long-term debt	1,585	1,561	(23)
Total	\$ 309,370	\$ 309,346	\$ (24)

Cash and cash equivalents

The carrying values of cash and cash equivalents approximate fair value because of their short maturities.

Time deposit

The carrying values of time deposit approximate fair value because of their short maturities.

Electronically recorded monetary claims

The carrying values of electronically recorded monetary claims approximate fair value because of their short maturities.

Marketable and investment securities

The fair values of marketable and investment securities are measured at the quoted market price of the stock exchange for the equity instruments, and at the quoted price obtained from the financial institution for certain debt instruments. Fair value information for marketable and investment securities by classification is included in Note 4.

Receivables and payables

The fair values of receivables and payables are measured at the amount to be received or paid at maturity discounted at the Group's assumed corporate discount rate. The foreign currency forward contracts are utilized to hedge foreign currency exposures in the procurement of raw machinery from overseas customers/suppliers. Trade account receivables/payables denominated in foreign currencies are translated at the contracted rates if the forward contracts qualify for hedge accounting.

Short-term bank loans and long-term debt

The carrying values of short-term bank loans approximate fair value because of their short maturities. The fair values of long-term debt are determined by discounting the cash flows related to the debt at the Group's assumed corporate borrowing rate.

Derivatives

Fair value information for derivatives is included in Note 16.

(b) Carrying amount of financial instruments whose fair value cannot be reliably determined

Millions of yen			Thousands of U.S. Dollars
	2024	2023	2024
Investments in equity instruments that do not have a quoted market price in an active market	¥ 2,875	¥ 2,798	\$ 18,992
Investments in investment limited partnerships (Silent partnership investment)	¥ 847	¥ 64	\$ 5,595

(6) Maturity Analysis for Financial Assets and Securities with Contractual Maturities

Millions of yen			
At March 31, 2024	Due in 1 year or less	Due after 1 year through 5 years	Due after 5 years
Cash and cash equivalents	¥ 30,217		
Time deposits	1,811		
Receivables	55,651	¥ 59	
Electronically recorded monetary claims	7,770		
Marketable and investment securities			
Government bonds			
Total	¥ 95,451	¥ 59	

Millions of yen			
At March 31, 2023	Due in 1 year or less	Due after 1 year through 5 years	Due after 5 years
Cash and cash equivalents	¥ 32,309		
Time deposits	2,208		
Receivables	39,866	¥ 235	
Electronically recorded monetary claims	7,141		
Marketable and investment securities			
Government bonds	9		
Total	¥ 81,536	¥ 235	

Thousands of U.S. Dollars			
At March 31, 2024	Due in 1 year or less	Due after 1 year through 5 years	Due after 5 years
Cash and cash equivalents	\$ 199,574		
Time deposits	11,967		
Receivables	367,552	\$ 392	
Electronically recorded monetary claims	51,321		
Marketable and investment securities			
Government bonds			
Total	\$ 630,415	\$ 392	

- Please see Note 6 for annual maturities of long-term debt and Note 14 (1) for obligations under finance leases.

(7) Financial Instruments Categorized by Fair Value Hierarchy

The fair value of financial instruments is categorized into the following three levels, depending on the observability and significance of the inputs used in making fair value measurements:

Level1:Fair values measured by using quoted prices(unadjusted) in active markets for identical assets or liabilities  
Level2:Fair values measured by using inputs other than quoted prices included within Level1 that are observable for the assets or liabilities, either directly or indirectly  
Level3:Fair values measured by using unobservable inputs for the assets or liabilities

If multiple inputs are used that have a significant impact on the measurement of fair value, fair value is categorized at the lowest level in the fair value measurement among the levels to which each of these inputs belongs.

(a) The financial assets and liabilities measured at the fair values in the consolidated balance sheet

Millions of yen				
At March 31, 2024	Level1	Level2	Level3	Total
Marketable and investment securities				
Available-for-sale securities				
Equity securities	¥ 9,377			¥ 9,377
Total	¥ 9,377			¥ 9,377

Derivative transactions				
Foreign currency forward contracts	¥ 639			¥ 639
Total	¥ 639			¥ 639

Millions of yen				
At March 31, 2023	Level1	Level2	Level3	Total
Marketable and investment securities				
Available-for-sale securities				
Equity securities	¥ 7,178			¥ 7,178
Total	¥ 7,178			¥ 7,178

Derivative transactions				
Foreign currency forward contracts	¥ (298)			¥ (298)
Total	¥ (298)			¥ (298)

Thousands of U.S. Dollars				
At March 31, 2024	Level1	Level2	Level3	Total
Marketable and investment securities				
Available-for-sale securities				
Equity securities	\$ 61,935			\$ 61,935
Total	\$ 61,935			\$ 61,935

Derivative transactions				
Foreign currency forward contracts	\$ 4,221			\$ 4,221
Total	\$ 4,221			\$ 4,221

(b) The financial assets and liabilities not measured at the fair values in the consolidated balance sheet

Millions of yen			
At March 31, 2024	Level1	Level2	Total
Receivables	¥ 55,709		¥ 55,709
Marketable and investment securities			
Held-to-maturity securities			
Government bonds			
Total	¥ 55,709		¥ 55,709
Payables	¥ 39,930		¥ 39,930
Long-term debt	236		236
Total	¥ 40,167		¥ 40,167

Notes to Consolidated Financial Statements

Millions of yen				
At March 31, 2023	Level1	Level2	Level3	Total
Receivables		¥ 40,096		¥ 40,096
Marketable and investment securities				
Held-to-maturity securities				
Government bonds	¥	10		10
Total	¥	10	¥ 40,096	¥ 40,106
Payables		¥ 34,423		¥ 34,423
Long-term debt			354	354
Total		¥ 34,778		¥ 34,778

Thousands of U.S. Dollars				
At March 31, 2024	Level1	Level2	Level3	Total
Receivables		<b>\$367,937</b>		<b>\$367,937</b>
Marketable and investment securities				
Held-to-maturity securities				
Government bonds				
Total		<b>\$367,937</b>		<b>\$367,937</b>
Payables		<b>\$263,727</b>		<b>\$263,727</b>
Long-term debt		<b>1,561</b>		<b>1,561</b>
Total		<b>\$265,288</b>		<b>\$265,288</b>

The following is a description of valuation methodologies and inputs used for measurement of the fair value of assets and liabilities

Marketable and investment securities

The fair values of listed equity securities and government bonds are measured at the quoted market prices. Since listed equity securities and government bonds are traded in active markets, the fair values of listed equity securities and government bonds are categorized as Level1.

Derivatives

The fair values of foreign currency forward contracts are measured by using discounted present value techniques considering observable inputs such as interest rates and foreign currency exchange rate, and are categorized as Level2.

16. DERIVATIVES

The Group enters into foreign currency forward contracts to hedge foreign exchange risk associated with certain assets and liabilities denominated in foreign currencies.

All derivative transactions are entered into hedge foreign currency exposures incorporated within the Group's business. Accordingly, market risk in these derivatives is basically offset by opposite movements in the value of hedged assets or liabilities.

Derivative transactions entered into by the Group have been made in accordance with internal policies which regulate their authorization.

Receivables

Receivables are first classified into groups based on maturities. Then, the fair values of receivables are measured by using discounted present value techniques considering assumptions including expected future cash flows and discount rates taking into account maturity and credit risk, and are categorized as Level2.

Payables

The fair values of each group of payables are measured by using discounted present value techniques considering assumptions including expected future cash flows and discount rates taking into account maturity and credit risk, and are categorized as Level2.

Long-term debt

The fair values of long-term debt are measured by using discounted present value techniques based on the interest rates that would be applicable to new similar types of borrowings with similar terms and remaining maturities, and are categorized as Level2.

Millions of yen				
At March 31, 2023	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Gain (Loss)
Foreign currency forward contracts:				
Selling				
S\$	¥ 715	¥ 18	¥ (19)	¥ (19)
U.S.\$	600	266	(14)	(14)
JP ¥	322		16	16
CNY	4		0	0
Buying				
JP ¥	1,905		(0)	(0)
U.S.\$	880		(5)	(5)
S\$	51		0	0
EURO€	21		(0)	(0)
Total	¥ 4,501	¥ 285	¥ (24)	¥ (24)

Thousands of U.S. Dollars				
At March 31, 2024	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Gain (Loss)
Foreign currency forward contracts:				
Selling				
U.S.\$	<b>\$ 5,693</b>	<b>\$ 1,259</b>	<b>\$ (466)</b>	<b>\$ (466)</b>
S\$	<b>1,274</b>	<b>26</b>	<b>(100)</b>	<b>(100)</b>
JP ¥	<b>145</b>		<b>3</b>	<b>3</b>
Buying				
JP ¥	<b>16,391</b>		<b>(838)</b>	<b>(838)</b>
U.S.\$	<b>425</b>		<b>12</b>	<b>12</b>
EURO€	<b>154</b>		<b>(2)</b>	<b>(2)</b>
S\$	<b>137</b>		<b>1</b>	<b>1</b>
Total	<b>\$ 24,222</b>	<b>\$ 1,286</b>	<b>\$ (1,391)</b>	<b>\$ (1,391)</b>

Derivative Transactions to Which Hedge Accounting is Applied

Millions of yen				
At March 31, 2024	Hedged Item	Contract Amount	Contract Amount Due after One Year	Fair Value
Forecasted transactions				
Foreign currency forward contracts:				
Selling				
U.S.\$	Order Backlog	¥ 3,904	¥ 312	¥ (233)
EURO€	-	<b>1,589</b>		<b>(207)</b>
CNY	-	<b>629</b>	<b>37</b>	<b>(25)</b>
UK£	-	<b>89</b>		<b>(5)</b>
THB	-	<b>56</b>		<b>(1)</b>
Buying				
KRW	Released Order	<b>13,375</b>	<b>3,240</b>	<b>1,096</b>
EURO€	-	<b>2,665</b>	<b>819</b>	<b>100</b>
U.S.\$	-	<b>1,931</b>	<b>157</b>	<b>102</b>
DKK	-	<b>437</b>		<b>18</b>
CNY	-	<b>384</b>		<b>5</b>
SWF	-	<b>13</b>		<b>(0)</b>

Assigned transactions

Foreign currency forward contracts:

Selling				
U.S.\$	Receivables	<b>2,455</b>	<b>44</b>	Note2
CNY	-	<b>1,005</b>		Note2
EURO€	-	<b>683</b>	<b>3</b>	Note2
JP ¥	-	<b>162</b>		Note2
S\$	-	<b>7</b>		Note2
THB	-	<b>1</b>		Note2
Buying				
U.S.\$	Payables and other	<b>359</b>		Note2
SWF	-	<b>270</b>		Note2
EURO€	-	<b>166</b>		Note2
KRW	-	<b>117</b>		Note2
THB	-	<b>10</b>		Note2
CNY	-	<b>3</b>		Note2
Total		<b>¥30,322</b>	<b>¥ 4,616</b>	<b>¥ 849</b>

Millions of yen				
At March 31, 2023	Hedged Item	Contract Amount	Contract Amount Due after One Year	Fair Value
Forecasted transactions				
Foreign currency forward contracts:				
Selling				
U.S.\$	Order Backlog	¥ 6,736	¥ 314	¥ 195
CNY	-	3,262	156	(14)
EURO€	-	1,677	919	(47)
THB	-	69		(3)
UK£	-	4		(0)
Buying				
KRW	Released Order	18,267	10,847	(459)
EURO€	-	2,062	9	52
U.S.\$	-	2,051	143	2
SWF	-	1,623	231	(21)
DKK	-	1,388		38
CNY	-	889		(17)
S\$	-	4		0

Assigned transactions

Foreign currency forward contracts:

Selling				
U.S.\$	Receivables	2,029	24	Note 2
CNY	-	725	0	Note 2
EURO€	-	190		Note 2
JP ¥	-	0		Note 2
Buying				
EURO€	Payables and other	155		Note 2
U.S.\$	-	125		Note 2
CNY	-	16		Note 2
SWF	-	11		Note 2
DKK	-	2		Note 2
THB	-	1		Note 2
Total		<b>¥41,294</b>	<b>¥12,647</b>	<b>¥ (274)</b>

Thousands of U.S. Dollars				
At March 31, 2024	Hedged Item	Contract Amount	Contract Amount Due after One Year	Fair Value
Forecasted transactions				
Foreign currency forward contracts:				
Selling				
U.S.\$	Order Backlog	<b>\$ 25,784</b>	<b>\$ 2,061</b>	<b>\$ (1,545)</b>
EURO€	-	<b>10,500</b>		<b>(1,369)</b>
CNY	-	<b>4,156</b>	<b>250</b>	<b>(165)</b>
UK£	-	<b>591</b>		<b>(37)</b>
THB	-	<b>374</b>		<b>(9)</b>
Buying				
KRW	Released Order	<b>88,337</b>	<b>21,402</b>	<b>7,243</b>
EURO€	-	<b>17,605</b>	<b>5,415</b>	<b>665</b>
U.S.\$	-	<b>12,758</b>	<b>1,039</b>	<b>673</b>
DKK	-	<b>2,889</b>		<b>122</b>
CNY	-	<b>2,536</b>		<b>33</b>
SWF	-	<b>89</b>		<b>(0)</b>

Assigned transactions

Foreign currency forward contracts:

Selling				
U.S.\$	Receivables	<b>16,220</b>	<b>293</b>	Note2
CNY	-	<b>6,641</b>		Note2
EURO€	-	<b>4,516</b>	<b>25</b>	Note2
JP ¥	-	<b>1,074</b>		Note2
S\$	-	<b>51</b>		Note2
THB	-	<b>10</b>		Note2
Buying				
U.S.\$	Payables and other	<b>2,371</b>		Note2
SWF	-	<b>1,783</b>		Note2
EURO€	-	<b>1,098</b>		Note2
KRW	-	<b>778</b>		Note2
THB	-	<b>68</b>		Note2
CNY	-	<b>25</b>		Note2
Total		<b>\$ 200,266</b>	<b>\$30,488</b>	<b>\$ 5,612</b>

- Notes: 1. The fair value of derivative transactions is measured at the quoted price obtained from the financial institution.
2. Fair value of the foreign currency forward contracts assigned for receivables and payables is included in the fair value of receivables and payables disclosed at Note 15. (5) (a).

Derivative Transactions to Which Hedge Accounting Is Not Applied

Millions of yen				
At March 31, 2024	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Gain (Loss)
Foreign currency forward contracts:				
Selling				
U.S.\$	¥ 862	¥ 190	¥ (70)	¥ (70)
S\$	<b>192</b>	<b>4</b>	<b>(15)</b>	<b>(15)</b>
JP ¥	<b>21</b>		<b>0</b>	<b>0</b>
Buying				
JP ¥	<b>2,481</b>		<b>(126)</b>	<b>(126)</b>
U.S.\$	<b>64</b>		<b>1</b>	<b>1</b>
EURO€	<b>23</b>		<b>(0)</b>	<b>(0)</b>
S\$	<b>20</b>		<b>0</b>	<b>0</b>
Total	<b>¥ 3,667</b>	<b>¥ 194</b>	<b>¥ (210)</b>	<b>¥ (210)</b>



17. OTHER COMPREHENSIVE INCOME

The components of other comprehensive income for the years ended March 31, 2024 and 2023, were as follows:

	Millions of yen		Thousands of U.S. Dollars
	2024	2023	2024
Unrealized gain (loss) on available-for-sale securities:			
Gain arising during the year	¥ 3,414	¥ 2,309	\$ 22,552
Reclassification adjustments to profit or loss	(1,150)	(1,947)	(7,598)
Amount before income tax effect	2,264	361	14,954
Income tax effect	(692)	(108)	(4,571)
Total	1,572	253	10,382
Deferred gain on derivatives under hedge accounting:			
Gain arising during the year	1,576	286	10,411
Amount before income tax effect	1,576	286	10,411
Income tax effect	(482)	(88)	(3,187)
Total	1,093	197	7,224
Foreign currency translation adjustments:			
Adjustments arising during the year	1,471	540	9,715
Total	1,471	540	9,715
Defined retirement benefit plans			
Gain (loss) arising during the year	318	(37)	2,103
Reclassification adjustments to profit or loss	(28)	(2)	(188)
Amount before income tax	290	(39)	1,915
Income tax effect	(90)	12	(594)
Total	199	(27)	1,320
Total other comprehensive income	¥ 4,336	¥ 964	\$ 28,643

18. NET INCOME PER SHARE

A reconciliation of the differences between basic and diluted net income per share (“EPS”) for the years ended March 31, 2024 and 2023, is as follows:

	Millions of yen	Thousands of Shares	Yen	U.S. Dollars
	Net Income Attributable to Owners of the Parent	Weighted- Average Shares		EPS
Year ended March 31, 2024				
Basic EPS				
Net income available to common shareholders	¥ 7,461	31,706	¥ 235.33	\$ 1.55
Effect of dilutive securities Warrants		108		
Diluted EPS				
Net income for computation	¥ 7,461	31,815	¥ 234.53	\$ 1.55
Year ended March 31, 2023				
Basic EPS				
Net income available to common shareholders	¥ 6,316	32,013	¥ 197.30	
Effect of dilutive securities Warrants		126		
Diluted EPS				
Net income for computation	¥ 6,316	32,140	¥ 196.53	

19. SEGMENT INFORMATION

The Group is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available and for which such information is evaluated regularly by the chief operating decision-maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally

for evaluating operating segment performance and deciding how to allocate resources to operating segments.

(1) Description of Reportable Segments

The Group’s reportable segments are those for which separate financial information is available and regular evaluation by the Company’s management is being performed in order to decide how resources are allocated among the Group. As such, the Group’s reportable segments consist of the Plant & Energy Business, Industrial Machinery Business, Electronics Business,

Automotive Business, Pharmaceuticals Business, and Aviation Business.

- Plant & Energy Business: Machinery and equipment for energy development and production, oil and gas refining, chemical, engineering, construction, and pulp and paper industries.
- Energy Solutions Business: Machinery and equipment for Lithium - ion battery production.
- Industrial Machinery Business: Machinery and equipment for plastics, rubber, steel, and food industries.
- Electronics Business: Machinery and equipment for the industries of electronics, IT, electric machinery, precision, optical, audio, and musical instruments.
- Automotive Business: Machinery and equipment for

automotive industries.

- Health care Business: Machinery and equipment for pharmaceuticals and medical industries.
- Aviation & Social Infrastructure Business: Machinery and equipment for aviation and disaster prevention.

(2) Methods of Measurement for the Amounts of Sales, Profit (Loss), Assets, Liabilities and Other Items for Each Reportable Segment

The accounting policies of each reportable segment are consistent with those disclosed in Note 2, “Summary of Significant Accounting Policies.” The profit showing in the Group’s reportable segments are arranged on the basis of operating income.

(3) Information about Sales, Profit (Loss), Assets, Liabilities and Other Items

	Millions of yen											
	2024											
	Reportable segments											
	Plant & Energy Business	Energy Solutions Business	Industrial Machinery Business	Electronics Business	Automotive Business	Health care Business	Aviation & Social Infra- structure Business	Subtotal	Other	Total	Recon- ciliations	Consolidated
Sales												
Sales to external customers	¥15,723	¥34,188	¥27,897	¥50,441	¥38,819	¥12,780	¥ 7,528	¥187,379	¥ 410	¥187,790		¥187,790
Intersegment sales or transfers	81	105	549	721	624	170		2,252	27	2,280	(2,280)	
Total	15,804	34,293	28,446	51,163	39,443	12,951	7,528	189,632	438	190,070	(2,280)	187,790
Segment profit (loss)	406	1,033	1,076	2,873	1,873	998	491	8,753	25	8,778	311	9,090
Segment assets	41,118	35,416	20,875	36,814	23,513	13,044	4,226	175,009	275	175,284	18,511	193,795
Other:												
Depreciation	86	4	41	91	95	107	2	428	74	502	631	1,134
Amortization of goodwill	56							56		56		56
Investment in an equity method company			1,294					1,294		1,294		1,294
Increase in property, plant and equipment and intangible assets	¥ 30	¥ 7	¥ 11	¥ 186	¥ 53	¥ 171		¥ 461	¥ 2	¥ 464	¥ 410	¥ 874

Millions of yen												
2023												
Reportable segments												
	Plant & Energy Business	Solutions Business	Industrial Machinery Business	Electronics Business	Automotive Business	Health care Business	Aviation & Social Infra-structure Business	Subtotal	Other	Total	Recon-ciliations	Consolidated
Sales												
Sales to external customers	¥ 17,192	¥ 18,509	¥ 23,766	¥ 48,561	¥ 31,459	¥ 11,435	¥ 2,518	¥ 153,442	¥ 231	¥ 153,674		¥ 153,674
Intersegment sales or transfers	508	532	468	263	601	72		2,447		2,447	(2,447)	
Total	17,701	19,041	24,234	48,824	32,061	11,507	2,518	155,890	231	156,121	(2,447)	153,674
Segment profit (loss)	855	(68)	642	3,215	909	1,192	(45)	6,701	(93)	6,607	109	6,717
Segment assets	22,933	19,101	19,195	36,766	19,440	11,352	3,384	132,174	374	132,549	19,985	152,535
Other:												
Depreciation	80	1	41	81	53	95	18	374	102	476	556	1,033
Amortization of goodwill												
Investment in an equity method company			1,290					1,290		1,290		1,290
Increase in property, plant and equipment and intangible assets	¥ 9		¥ 26	¥ 67	¥ 86	¥ 115	¥ 13	¥ 318	¥ 120	¥ 439	¥ 397	¥ 837

Thousands of U.S. Dollars												
2024												
Reportable segments												
	Plant & Energy Business	Energy Solutions Business	Industrial Machinery Business	Electronics Business	Automotive Business	Health care Business	Aviation & Social Infra-structure Business	Subtotal	Other	Total	Recon-ciliations	Consolidated
Sales												
Sales to external customers	\$ 103,844	\$ 225,801	\$ 184,251	\$ 333,147	\$ 256,383	\$ 84,412	\$ 49,724	\$ 1,237,566	\$ 2,710	\$ 1,240,276		\$ 1,240,276
Intersegment sales or transfers	535	694	3,626	4,767	4,125	1,128		14,877	184	15,061	(15,061)	
Total	104,379	226,496	187,877	337,914	260,509	85,541	49,724	1,252,443	2,894	1,255,337	(15,061)	1,240,276
Segment profit (loss)	2,686	6,827	7,109	18,975	12,376	6,593	3,245	57,815	165	57,980	2,057	60,038
Segment assets	271,570	233,910	137,877	243,142	155,299	86,152	27,913	1,155,865	1,816	1,157,682	122,257	1,279,940
Other:												
Depreciation	569	26	272	601	630	710	19	2,829	492	3,321	4,170	7,492
Amortization of goodwill	370							370		370		370
Investment in an equity method company			8,548					8,548		8,548		8,548
Increase in property, plant and equipment and intangible assets	\$ 203	\$ 51	\$ 76	\$ 1,229	\$ 352	\$ 1,134		\$ 3,048	\$ 17	\$ 3,065	\$ 2,710	\$ 5,776

Notes: 1) Transfers between segments are made at arm's-length prices.  
2) Segment profit is adjusted to ensure consistency with the operating income set forth in the consolidated statements of income.  
3) No impairment loss was recognized in 2024 and 2023.  
4) Segment assets' reconciliation amount for the years ended March 31, 2024 and 2023, were ¥18,511 million (\$122,257 thousand) and ¥19,985 million, respectively, and include the amount classified as the entire company's assets which haven't been allocated to each segment. The major amount are the parent comapny's surplus funds(cash and fixed term deposit) and funds for long term investment(Investment securities) and assets related to management division.

(4) Information about products and services

Information about products and services is omitted as it is presented in the description of reportable segments.

(5) Information about geographical areas

a.Sales

Millions of yen						
2024						
Japan	China	Asia	Americas	Europe	Other	Total
¥97,272	¥31,881	¥28,736	¥19,249	¥10,541	¥110	¥187,790
Millions of yen						
2023						
Japan	China	Asia	Americas	Europe	Other	Total
¥71,306	¥30,581	¥30,121	¥13,701	¥7,942	¥20	¥153,674
Thousands of U.S. Dollars						
2024						
Japan	China	Asia	Americas	Europe	Other	Total
\$642,441	\$210,566	\$189,789	\$127,131	\$69,620	\$726	\$1,240,276

Notes: Sales are classified by country or region based on the location of customers.

b.Property, plant and equipment

Millions of yen			
2024			
Japan	Asia	Other	Total
¥2,711	¥502	¥326	¥3,540
Millions of yen			
2023			
Japan	Asia	Other	Total
¥2,397	¥467	¥334	¥3,200
Thousands of U.S. Dollars			
2024			
Japan	Asia	Other	Total
\$17,909	\$3,316	\$2,155	\$23,382



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Daiichi Jitsugyo Co., Ltd.:

<Audit of Consolidated Financial Statements>

Opinion

We have audited the consolidated financial statements of Daiichi Jitsugyo Co., Ltd. and its consolidated subsidiaries (the "Group"), which comprise the consolidated balance sheet as of March 31, 2024, and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies, all expressed in Japanese yen.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of March 31, 2024, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the provisions of the Code of Professional Ethics in Japan, and we have fulfilled our other ethical responsibilities as auditors. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matter

A key audit matter is a matter that, in our professional judgment, was of most significance in our audit of the consolidated financial statements of the current period. The matter was addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on the matter.

Timing of sales based on satisfaction of performance obligations upon customer acceptance	
Key Audit Matter Description	How the Key Audit Matter Was Addressed in the Audit
<p>The Group recognized net sales of JPY 187,790 million on the consolidated statement of income for the year ended March 31, 2024, of which JPY 130,551 million or 69.5% was sales based on satisfaction of performance obligations upon customer acceptance and consisted mainly of the sales recorded by Daiichi Jitsugyo Co., Ltd. (the "Company"). The Group operates seven businesses, including businesses in plant and energy, industrial machinery and electronics, and has a wide variety of products. From the customer's perspective, the Company's products are considered to be fixed assets, such as machinery equipment. As such, the products are tailored for each customer. Therefore, the majority of the Group's sales transactions are recognized based on satisfaction of performance obligations upon customer acceptance.</p> <p>The Group reviews and approves evidence of customer acceptance in determining the appropriateness of timing of the sales prior to recognizing the revenue. Due to the nature of the products mentioned above, the Group's customers may issue an evidence for acceptance at various timings or in various forms for each transaction. When an evidence for acceptance is provided by the customer's procurement personnel at the delivery site, significant judgment is required to determine whether customer acceptance is fully satisfied. In addition, a large portion of sales from domestic customers or their foreign affiliates tends to be recognized in March due to the timing of their capital investment budgets and purchasing budgets.</p> <p>The determination of whether customer acceptance has been satisfied by the end of the fiscal year has a significant impact on the consolidated financial statements and the amount of net sales is one of the key performance indicators of the Group. Based on above, we identified the appropriateness of timing of sales recognized based on satisfaction of performance obligation upon customer acceptance as a key audit matter.</p>	<p>Audit procedures related to the appropriateness of timing of sales recognized based on satisfaction of performance obligation upon customer acceptance included the following, among others:</p> <p>(1) Evaluation of Internal control</p> <p>—We tested the design and operating effectiveness of controls over the appropriateness of the timing of sales recognized, including the review and approval of sales recognition based on evidence such as acceptance certificates and the monitoring of collections of accounts receivable.</p> <p>(2) Inspection of the timing of sales recognized upon customer acceptance</p> <p>—We tested the timing of sales recognized upon acceptance provided by the customer's procurement personnel near the year-end by inquiring of the sales representatives to obtain an understanding of those considerations, and inspecting sales orders, acceptance certificates and bank statements or payments notice issued by the administrative department of the customer for the following specified transactions:</p> <ol style="list-style-type: none"><li>1. Sales where the initial delivery dates were planned in the next year or were not decided</li><li>2. Sales where the timing from the order to sales recognition was shorter than the Group's standard transactions</li><li>3. Sales where the cost of sales was additionally recognized, and the gross profit margin was negative in the following year</li></ol> <p>—We selected samples of other sales recognized upon customer acceptance provided by the procurement personnel and inspected sales orders, acceptance certificates and so forth for the selected samples.</p>



## Information Other than the Financial Statements and Auditor's Report Thereon

Other information comprises the information included in the Group's disclosure documents accompanying the audited consolidated financial statements, but does not include the consolidated financial statements and our auditor's report thereon.

We determined that no such information existed and therefore, we did not perform any work thereon.

## Responsibilities of Management and Audit & Supervisory Board Members and the Audit & Supervisory Board for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Audit & Supervisory Board members and the Audit & Supervisory Board are responsible for overseeing the Directors' execution of duties relating to the design and operating effectiveness of the controls over the Group's financial reporting process.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks. The procedures selected depend on the auditor's judgment. In addition, we obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain, when performing risk assessment procedures, an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate whether the overall presentation and disclosures of the consolidated financial statements are in accordance with accounting principles generally accepted in Japan, as well as the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with Audit & Supervisory Board members and the Audit & Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide Audit & Supervisory Board members and the Audit & Supervisory Board with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with Audit & Supervisory Board members and the Audit & Supervisory Board, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## <Fee-Related Information>

Fees for audit and other services for the year ended March 31, 2024, which were charged by us and our network firms to Daiichi Jitsugyo Co., Ltd. and its subsidiaries were JPY 58 million and JPY 106 million, respectively.

## Interest Required to Be Disclosed by the Certified Public Accountants Act of Japan

Our firm and its designated engagement partners do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

Deloitte Touche Tohmatsu LLC

March 21, 2025