

# Consolidated 11-Year Financial Summary Year Ended March 31

	Millions of yen				Millions of yen								Thousands of U.S. Dollars (Note 1)	
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2023		
<b>For the year:</b>														
Net sales	¥ 128,229	¥ 122,102	¥ 143,361	¥ 124,177	¥ 154,120	¥ 185,686	¥ 161,891	¥ 161,476	¥ 140,029	¥ 148,075	¥ 153,674	\$ 1,150,859		
Gross profit	16,710	17,363	18,922	18,164	20,476	22,362	24,269	23,938	21,457	24,138	26,671	199,739		
Operating income	4,590	4,074	4,341	3,886	5,844	6,394	7,573	6,998	5,729	6,866	6,717	50,307		
Net income attributable to owners of parent*1	3,051	2,459	2,897	2,637	3,338	4,730	4,457	4,876	4,754	5,363	6,316	47,303		
Comprehensive income	4,485	3,430	4,482	1,480	3,781	5,391	3,759	3,890	6,764	5,944	7,237	54,201		
Overseas sales*2	67,441	61,387	78,610	57,965	76,096	75,707	80,769	75,784	65,586	79,112	82,367	616,844		
China	18,780	16,803	19,215	19,335	16,231	21,940	31,407	28,287	23,207	37,719	30,581	229,025		
Asia	40,059	30,361	37,056	25,575	37,402	36,539	32,124	32,998	23,868	25,108	30,121	225,580		
Americas	6,035	8,068	11,116	9,437	13,244	13,593	14,333	8,575	14,897	11,888	13,701	102,609		
Europe	2,289	1,527	3,946	2,174	8,799	3,379	2,815	3,044	3,459	4,368	7,942	59,477		
Other	276	4,626	7,276	1,443	418	254	87	2,877	152	27	20	151		
Depreciation and amortization	316	352	874	847	850	805	774	890	883	774	1,033	7,737		
Capital expenditures	1,065	1,052	4,050	968	937	525	387	1,166	1,050	720	837	6,270		
<b>At year-end:</b>														
Total assets	¥ 81,478	¥ 81,443	¥ 91,835	¥ 94,767	¥ 116,681	¥ 102,379	¥ 112,561	¥ 111,486	¥ 119,958	¥ 132,235	¥ 152,535	\$ 1,142,329		
Working capital	20,322	21,935	22,670	23,372	25,636	28,495	32,497	35,008	38,950	43,729	48,767	365,215		
Interest-bearing debt	7,486	8,809	11,035	10,711	9,289	8,409	7,802	7,850	7,805	7,631	5,882	44,051		
Total equity	29,013	31,197	35,310	36,006	38,794	43,194	45,710	48,446	53,845	58,722	63,658	476,732		
<b>Per share of common stock (in yen and U.S. dollars)*3:</b>														
Net income	¥ 57.97	¥ 46.45	¥ 54.46	¥ 49.24	¥ 62.47	¥ 443.97	¥ 418.31	¥ 456.38	¥ 444.70	¥ 501.02	¥ 591.91	\$ 4.43		
Cash dividends	15.00	18.00	16.00	17.00	95.0(19.0)	105.0(21.0)	110.0(22.0)	130.0(26.0)	130.0(26.0)	145.0(29.0)	178.0(35.6)	1.33(0.27)		
Shareholders' equity	545.78	586.85	659.44	669.51	726.61	4,042.28	4,274.47	4,521.29	5,023.70	5,470.86	6,013.95	45.04		
<b>Other statistics:</b>														
Number of shares of common stock outstanding (in thousands)*3*4	52,881	53,002	53,400	53,652	53,240	10,656	10,655	10,692	10,691	10,709	10,558	—		
Number of employees	1,043	1,069	1,080	1,064	1,097	1,134	1,167	1,209	1,229	1,258	1,319	—		
<b>Key ratios (%):</b>														
Gross profit margin	13.0	14.2	13.2	14.6	13.3	12.0	15.0	14.8	15.3	16.3	17.4	—		
Operating income margin	3.6	3.3	3.0	3.1	3.8	3.4	4.7	4.3	4.1	4.6	4.4	—		
Return on sales	2.4	2.0	2.0	2.1	2.2	2.5	2.8	3.0	3.4	3.6	4.1	—		
Return on assets	3.7	3.0	3.3	2.8	3.2	4.3	4.1	4.4	4.1	4.3	4.4	—		
Return on equity	11.2	8.2	8.7	7.4	9.0	11.6	10.1	10.4	9.3	9.6	10.3	—		
Asset turnover (times)	1.55	1.50	1.65	1.33	1.46	1.69	1.51	1.44	1.21	1.17	1.08	—		
Current ratio	139.8	145.4	143.4	142.1	134.1	151.2	149.7	156.4	161.0	161.3	156.4	—		
Equity ratio	35.4	38.2	38.3	37.9	33.2	42.1	40.5	43.4	44.8	44.3	41.6	—		
Debt-to-equity ratio	0.26	0.28	0.31	0.30	0.24	0.20	0.17	0.16	0.15	0.13	0.09	—		

Notes 1. U.S. Dollar figures have been converted from Japanese yen, for convenience only, at the rate of ¥133.53 to U.S. \$1.  
2. Minority interests in equity has been excluded from equity when key ratio is calculated.  
3. Shares have been restated, as appropriate, to reflect a one-for-five reverse stock split effected on October 1, 2017.  
4. Treasury stock is excluded from the total number of shares issued.

## Group Companies

(As of September 30, 2023)

	Location	Business details
<b>Consolidated subsidiaries</b>		
DAIICHI MECHA-TECH CORPORATION	Kawaguchi, Saitama	Repair, manufacturing, and sales of various types of industrial machinery
DAIICHI JITSUGYO VISWILL CO., LTD.	Suita, Osaka	Development, manufacturing, and sales of visual inspection devices
WAVE ENGINEERING CORPORATION	Saitama City, Saitama	Design and production of various types of equipment and parts for petrochemical, fertilizer, and other plants, and consulting
DAIICHI JITSUGYO (AMERICA), INC.	Chicago, USA	Sales of various types of industrial machinery
DJK GLOBAL MEXICO, S.A. DE C.V.	Queretaro, Mexico	Sales of various types of industrial machinery
DJK EUROPE GMBH	Frankfurt, Germany	Sales of various types of industrial machinery
DC ENERGY GMBH	Frankfurt, Germany	Sales of lithium-ion battery manufacturing equipment
SHANGHAI YISHI TRADING CO., LTD.	Shanghai, China	Sales of various types of industrial machinery
DAIICHI JITSUGYO (HONG KONG) LIMITED	Hong Kong, China	Sales of various types of industrial machinery
DAIICHI JITSUGYO (GUANGZHOU) TRADING CO., LTD.	Guangzhou, China	Sales of various types of industrial machinery
DAIICHI JITSUGYO ASIA PTE. LTD.	Singapore	Sales of various types of industrial machinery
DAIICHI JITSUGYO (THAILAND) CO., LTD.	Bangkok, Thailand	Sales of various types of industrial machinery
DAIICHI PROJECT SERVICE CO., LTD.	Bangkok, Thailand	Construction contractor
DAI-ICHI JITSUGYO (MALAYSIA) SDN. BHD.	Kuala Lumpur, Malaysia	Sales of various types of industrial machinery
DAIICHI JITSUGYO (PHILIPPINES), INC.	Makati, Philippines	Sales of various types of industrial machinery
PT. DJK INDONESIA	Jakarta, Indonesia	Sales of various types of industrial machinery
DAIICHI JITSUGYO (VIETNAM) CO., LTD.	Hanoi, Vietnam	Sales of various types of industrial machinery
DAIICHI JITSUGYO INDIA PVT. LTD.	New Delhi, India	Sales of various types of industrial machinery
<b>Non-consolidated subsidiaries</b>		
FLOW DYNAMICS CO., LTD.	Chiyoda-ku, Tokyo	Manufacturing and sales of various types of industrial machinery
DJK KOHSAN CO., LTD.	Chiyoda-ku, Tokyo	Sales of various types of industrial machinery
DAIICHI ENGINEERING CO., LTD.	Chiyoda-ku, Tokyo	Provision of environment-related equipment engineering and sales of processing units in various industries
DAIICHI JITSUGYO DO BRASIL COMERCIO DE MAQUINAS LTDA.	Sao Paulo, Brazil	Sales of various types of industrial machinery
DJK (TAIWAN) CORP.	Taipei, Taiwan	Sales of various types of industrial machinery
DAIICHI MECHA-TECH (SHANGHAI) CORPORATION	Shanghai, China	Repair and manufacturing of various types of industrial machinery
DJK FACTORY SOLUTIONS(PHILIPPINES), INC.	Laguna, Philippines	Sales and purchases of trial machines and parts Maintenance of parts for use in assembly systems
<b>Equity-method affiliate</b>		
ASANO LABORATORIES CO., LTD.	Aichi-gun, Aichi	Manufacturing and sales of plastics vacuum forming machines
<b>Non-equity method affiliate</b>		
SULZER DAIICHI K. K.	Chiyoda-ku, Tokyo	Import and sales of pumps, agitators and mixers, and related equipment for industrial applications

## Corporate Data / Investor Information

### Corporate Data (As of March 31, 2023)

Company Name: DAIICHI JITSUGYO CO., LTD.  
 Headquarters: Ochanomizu Sola City,  
 4-6 Kandasurugadai, Chiyoda-ku, Tokyo  
 Date of Establishment: August 12, 1948  
 Paid-in Capital: ¥5,105 million  
 Stock Exchange Listing: Tokyo Stock Exchange, Prime Market  
 Securities Code: 8059  
 Branches & Offices: Osaka, Nagoya, Tohoku (Sendai),  
 Hiroshima, Fukuoka, Toyama  
 Overseas Branches: Seoul  
 Domestic Subsidiaries: 5  
 Overseas Subsidiaries: 19  
 Consolidated Subsidiaries: 17  
 Number of Employees: Non-consolidated: 591 Consolidated: 1,319

### Directors and Audit & Supervisory Board Members (As of June 22, 2023)

\*President & CEO Ichiro Uno  
 \*Senior Managing Executive Officer Ryuichi Ninomiya  
 Director, Managing Executive Officer Masatoshi Ueno  
 Director, Managing Executive Officer Yasushi Marumoto  
 Director, Managing Executive Officer Osamu Fukawa  
 Director, Managing Executive Officer Yuji Funawatari  
 Outside Director Yoshikazu Sakamoto  
 Outside Director Namika Yamada  
 Outside Director Kazuo Nakayama

Full-time Audit & Supervisory Board Member Akihiro Kawai  
 Outside Audit & Supervisory Board Member Toshihiko Matsumiya  
 Outside Audit & Supervisory Board Member Mitsuyoshi Koyama

Managing Executive Officer Masahiko Mizumoto  
 Managing Executive Officer Daisuke Ozono  
 Managing Executive Officer Shigehiro Aoyama  
 Managing Executive Officer Shinji Otsuki  
 Managing Executive Officer Shoichiro Okada  
 Senior Executive Officer Zenichiro Minami  
 Senior Executive Officer Kanji Kubota  
 Senior Executive Officer Takahiro Toyozumi  
 Executive Officer Masao Hiwatari  
 Executive Officer Daijiro Kodama  
 Executive Officer Yuji Shika  
 Executive Officer Katsuhisa Kouzuki  
 Executive Officer Keisuke Nishii  
 Executive Officer Keiji Yamamoto  
 Executive Officer Kenji Murabe  
 Executive Officer Hajime Fujii  
 Executive Officer Kazuya Fukunaga

\*: Representative Director

### Common Stock (As of March 31, 2023)

**Stock Information\***  
 Authorized: 32,000,000 shares  
 Issued: 11,086,400 shares  
 Number of Shares per Unit: 100 shares  
 Number of Shareholders: 3,771

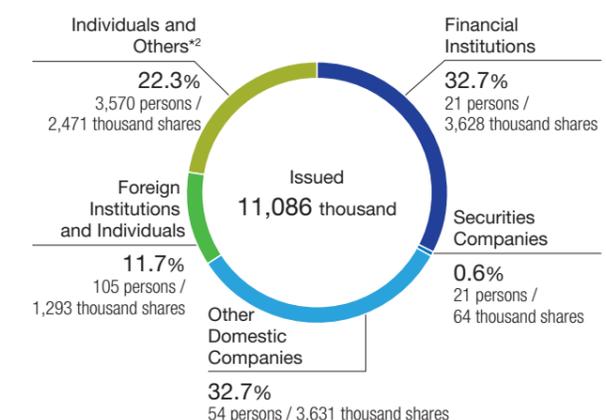
\*Pursuant to the stock split (3-for-1 stock split) executed on October 1, 2023, the total number of authorized shares became 96,000,000 shares and the total number of issued shares became 33,259,200 shares.

### Major Shareholders

Shareholder Name	Number of Shares Held (Thousand shares)	(% of total)*1
UH Partners 2, Inc.	1,013	9.59
The Master Trust Bank of Japan, Ltd. (Trust Account)	948	8.97
HIKARI TSUSHIN, K. K.	796	7.54
UH Partners 3, Inc.	686	6.50
MIZUHO BANK, LTD.	511	4.84
SUMITOMO MITSUI BANKING CORPORATION	511	4.84

\*1 Percentages of total shares issued are calculated based on the total number of shares issued excluding 528 thousand shares of treasury stock.

### Distribution of Ownership among Shareholders



\*2 "Individuals and Others" includes 528 thousand shares of treasury stock (4.8%).

### Information on DJK's corporate website

Visit our website to learn more about our business activities and information on IR and sustainability, and to view our past news releases.



<https://www.djk.co.jp/en/>