

FACT BOOK

2014年3月期 第2四半期 / Second quarter of year ended March 31, 2014



目次

Contents

会社概要	Company profile	01
財務ハイライト	Financial highlights	02
収益性	Profitability	03
健全性	Soundness	04
その他の財務指標	Other financial indicators	05
セグメント情報	Segment information	06
関係会社情報	Group company information	08
財務諸表	Financial statements	09
株価情報	Stock information	12
脚注	Footnotes	14

注) 本誌は百万円未満を切り捨てて記載しています。

Note) The figures in this report has been rounded down to the nearest million yen.



第一実業株式会社
DAIICHI JITSUGYO CO., LTD.

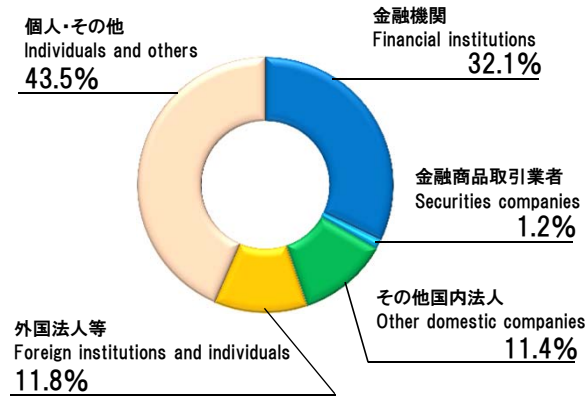
会社概要 / Company profile

■ 会社概要 / Company information

※2013年9月30日現在 / As of September 30, 2013

会社名	第一実業株式会社	Company name	DAIICHI JITSUGYO CO., LTD.
設立年月日	1948年8月12日	Establishment date	August 12, 1948
代表者	代表取締役社長 山片康司	President & CEO	Koji Yamagata
資本金	5,105百万円	Capitalization	¥5,105 million
株式上場	東京証券取引所第一部	Stock market	The First Section of the Tokyo Stock Exchange
本社所在地	〒102-0084 東京都千代田区二番町11番19号	Headquarters	11-19, Niban-cho Chiyoda-ku, Tokyo 102-0084 Japan
連結従業員数	1,069名	Number of employees	1,069(Consolidated)

■ 発行済株式の所有者別状況 / Distribution of ownership among shareholders



※2013年9月30日現在 / As of September 30, 2013

■ 大株主リスト / Major shareholders

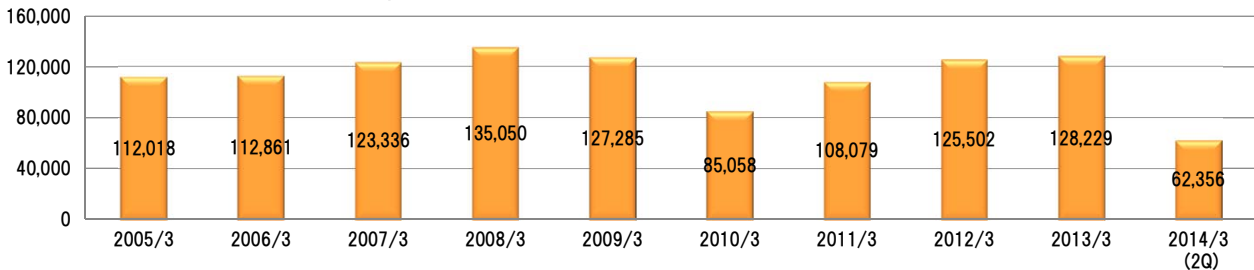
※2013年9月30日現在 / As of September 30, 2013

大株主	出資比率 (%)
株式会社みずほ銀行	4.83
株式会社三井住友銀行	4.82
株式会社三菱東京UFJ銀行	3.52
株式会社りそな銀行	3.19
日本トラスティ・サービス信託銀行株式会社(信託口)	2.98
日本興亜損害保険株式会社	2.87

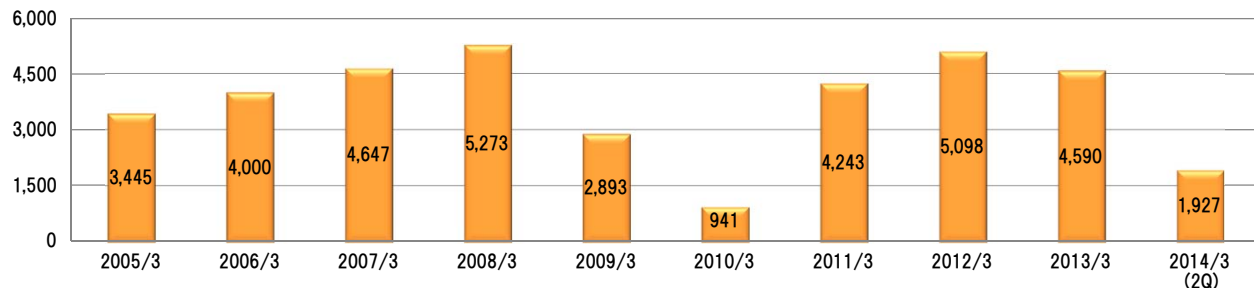
Major shareholders	Share of total (%)
Mizuho Bank, Ltd.	4.83
Sumitomo Mitsui Banking Corporation	4.82
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	3.52
Resona Bank, Limited.	3.19
Japan Trustee Service Bank, Ltd. (Trust Account)	2.98
Nipponkoa Insurance Co., Ltd.	2.87

■ 連結業績推移 / Consolidated financial highlights

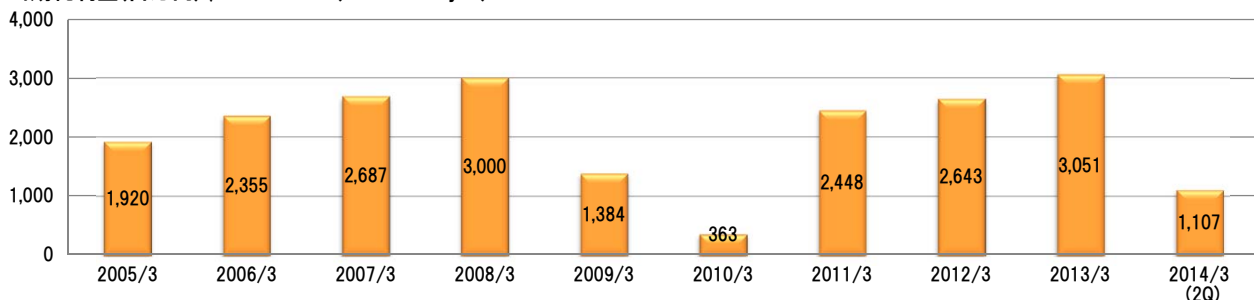
売上高(百万円) / Net sales(millions of yen)



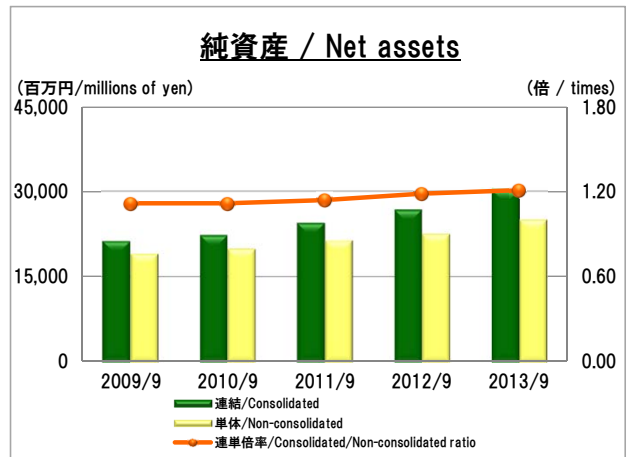
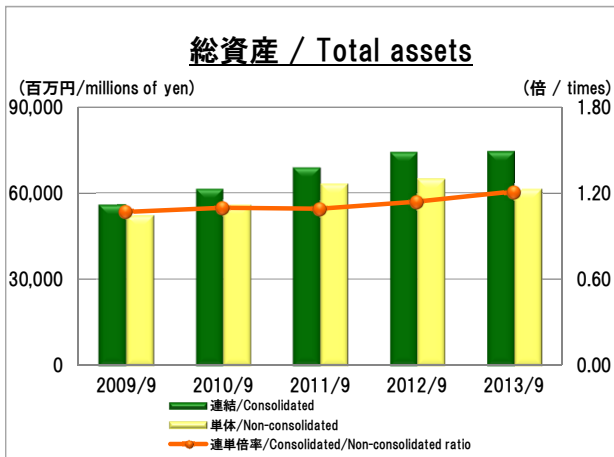
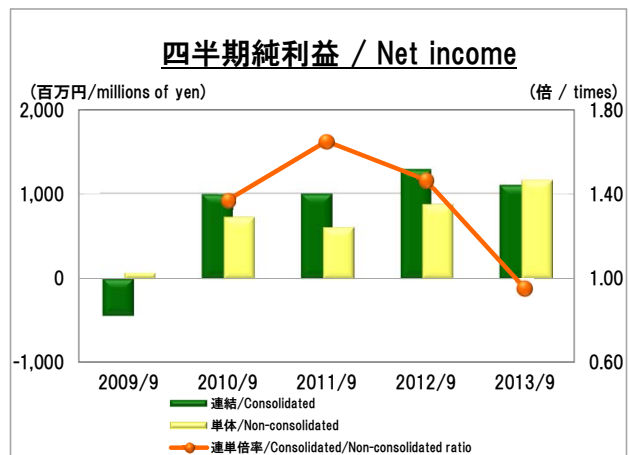
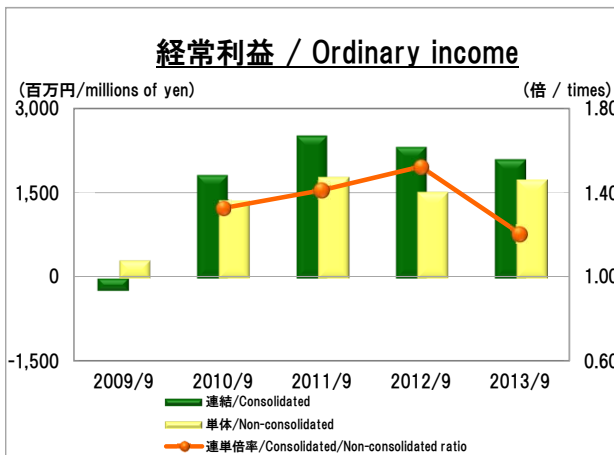
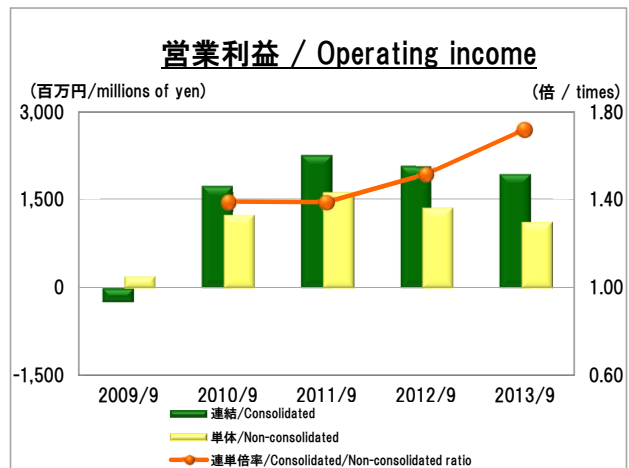
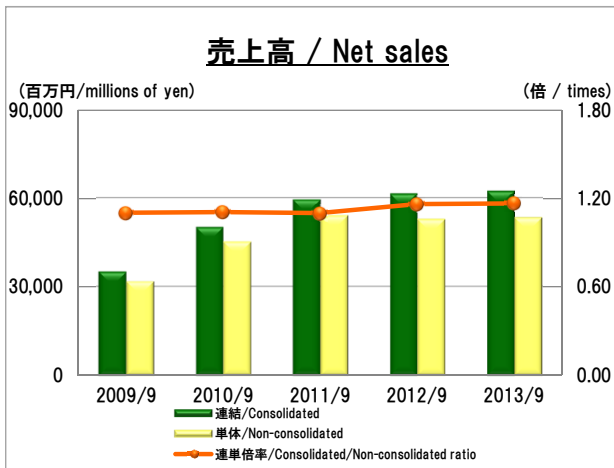
営業利益(百万円) / Operating income(millions of yen)



当期純利益(百万円) / Net income(millions of yen)

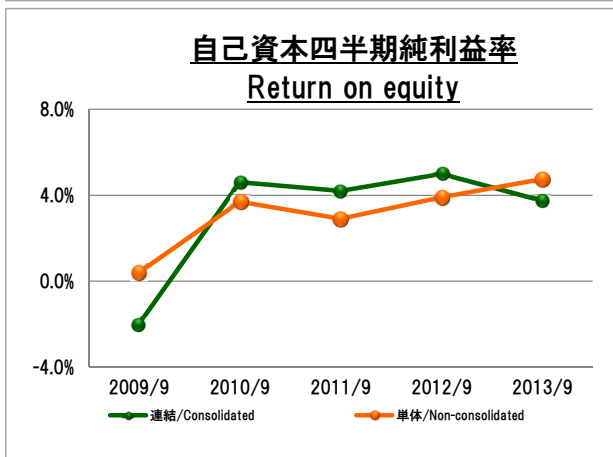
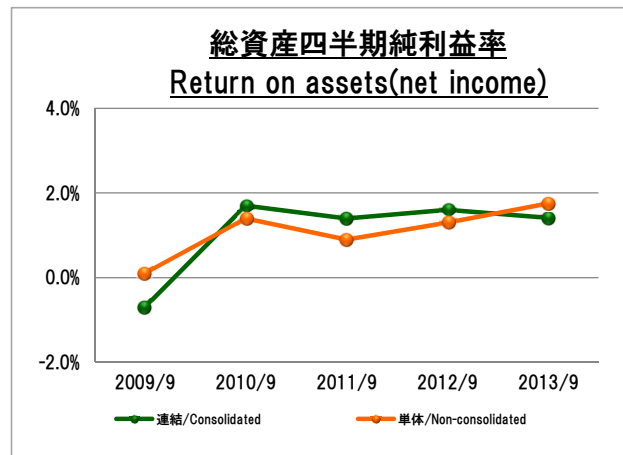
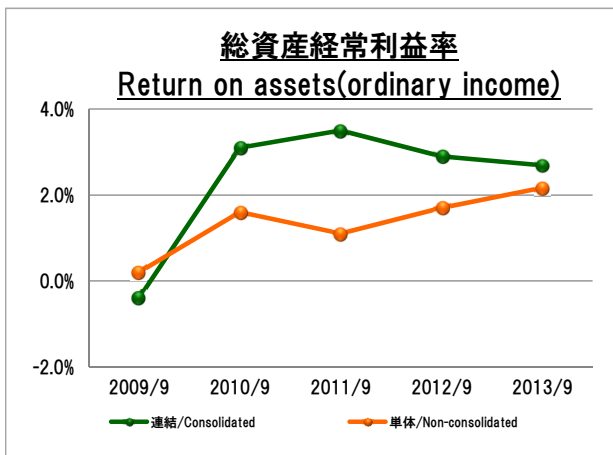
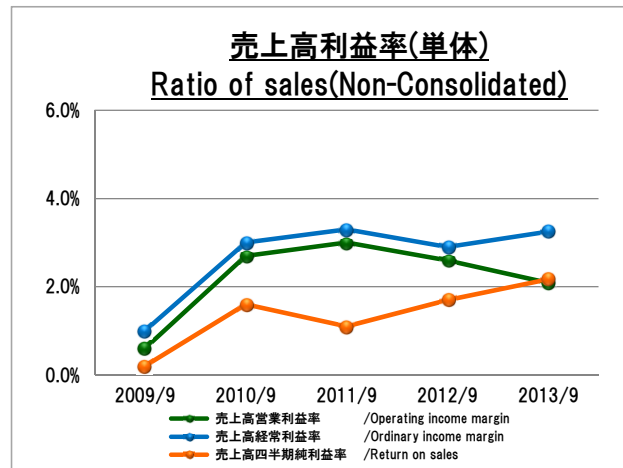
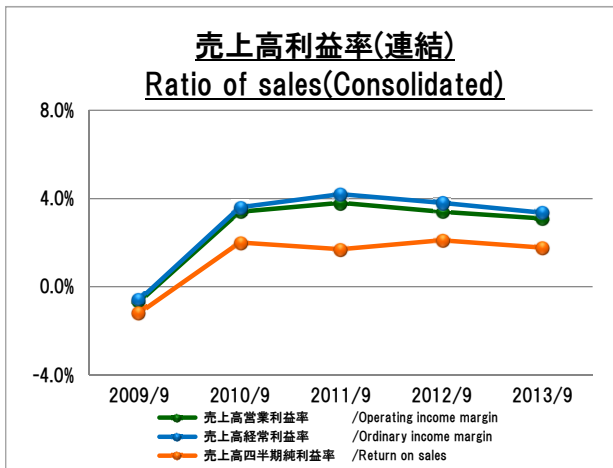


財務ハイライト / Financial highlights



		(百万円 / millions of yen)				
連結/Consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
売上高	/Net sales	35,182	50,198	59,542	61,514	62,356
営業利益	/Operating income	-230	1,725	2,246	2,067	1,927
経常利益	/Ordinary income	-212	1,824	2,515	2,318	2,099
四半期純利益	/Net income	-434	1,000	1,004	1,292	1,107
総資産	/Total assets	55,912	61,509	68,940	74,245	74,471
純資産	/Net assets	21,329	22,355	24,517	26,830	30,402
		(百万円 / millions of yen)				
単体/Non-consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
売上高	/Net sales	31,899	45,291	54,055	52,929	53,447
営業利益	/Operating income	202	1,239	1,617	1,363	1,120
経常利益	/Ordinary income	316	1,375	1,782	1,521	1,741
四半期純利益	/Net income	74	730	608	879	1,161
総資産	/Total assets	52,273	55,943	63,196	65,065	61,408
純資産	/Net assets	19,059	19,997	21,465	22,594	25,071

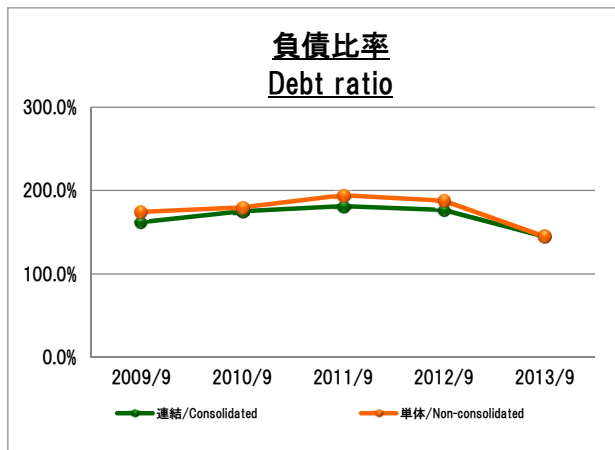
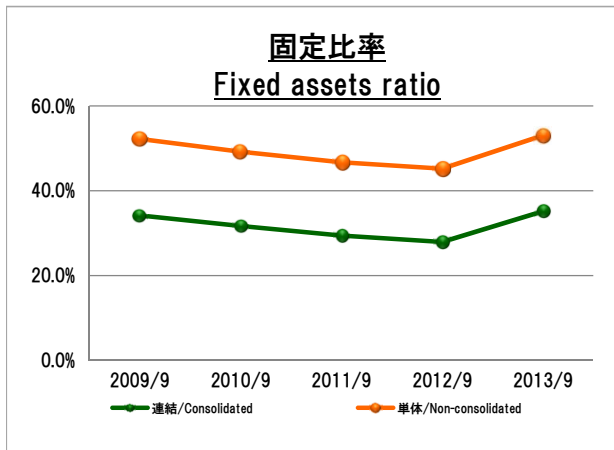
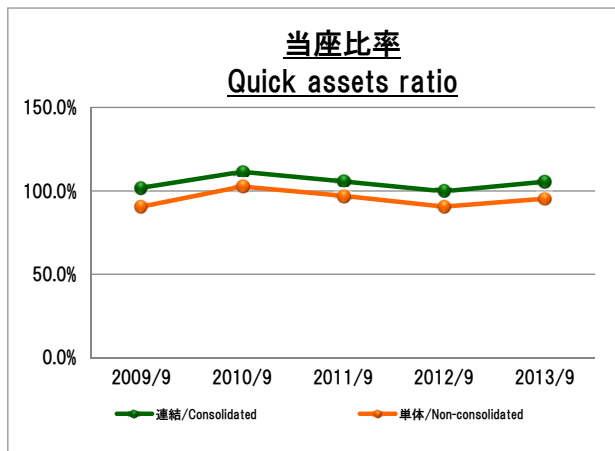
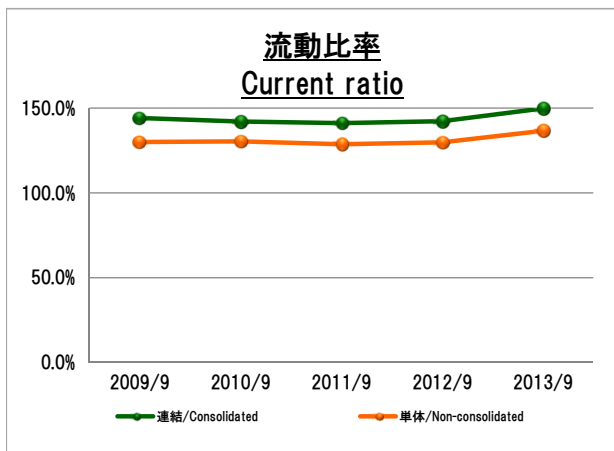
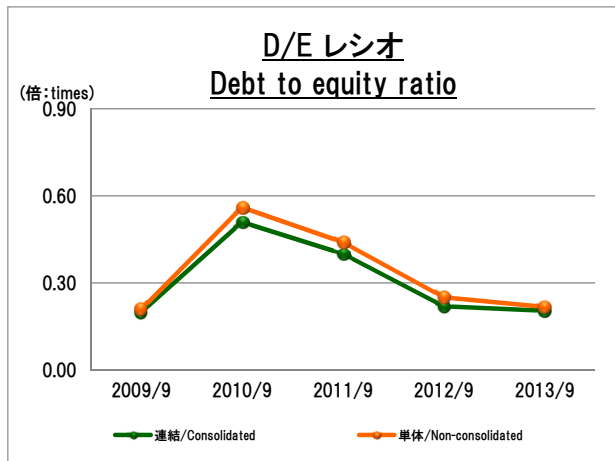
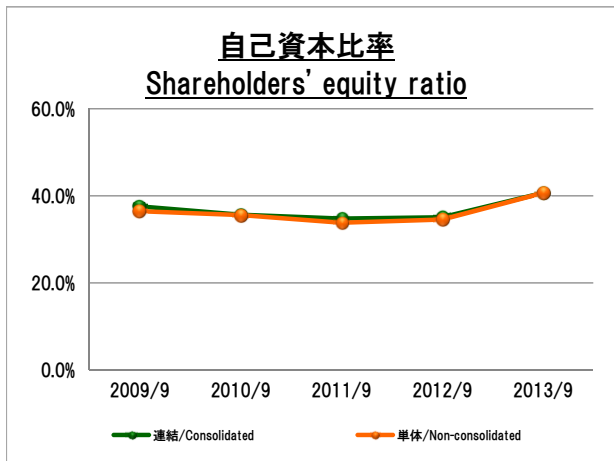
収益性 / Profitability



連結/Consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
売上高営業利益率	/Operating income margin	-0.7%	3.4%	3.8%	3.4%	3.1%
売上高経常利益率	/Ordinary income margin	-0.6%	3.6%	4.2%	3.8%	3.4%
売上高四半期純利益率	/Return on sales	-1.2%	2.0%	1.7%	2.1%	1.8%
総資産経常利益率	/Return on assets(ordinary income)	-0.4%	3.1%	3.5%	2.9%	2.7%
総資産四半期純利益率	/Return on assets(net income)	-0.7%	1.7%	1.4%	1.6%	1.4%
自己資本四半期純利益率	/Return on equity	-2.0%	4.6%	4.2%	5.0%	3.7%

単体/Non-consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
売上高営業利益率	/Operating income margin	0.6%	2.7%	3.0%	2.6%	2.1%
売上高経常利益率	/Ordinary income margin	1.0%	3.0%	3.3%	2.9%	3.3%
売上高四半期純利益率	/Return on sales	0.2%	1.6%	1.1%	1.7%	2.2%
総資産経常利益率	/Return on assets(ordinary income)	0.6%	2.6%	2.7%	2.2%	2.6%
総資産四半期純利益率	/Return on assets(net income)	0.1%	1.4%	0.9%	1.3%	1.8%
自己資本四半期純利益率	/Return on equity	0.4%	3.7%	2.9%	3.9%	4.8%

健全性 / Soundness



連結/Consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
自己資本比率	/Shareholders' equity ratio	37.6%	35.7%	34.8%	35.1%	40.7%
有利子負債(百万円) /	Interest-bearing debt(millions of yen)	4,274	11,120	9,584	5,634	6,198
D/E レシオ(倍)	/Debt to equity ratio(times)	0.20	0.51	0.40	0.22	0.20
流動比率	/Current ratio	144.2%	142.1%	141.2%	142.4%	149.9%
当座比率	/Quick assets ratio	101.8%	111.5%	105.7%	99.8%	105.5%
固定比率	/Fixed assets ratio	34.2%	31.7%	29.4%	27.9%	35.2%
負債比率	/Debt ratio	162.1%	175.1%	181.2%	176.7%	145.0%

単体/Non-consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
自己資本比率	/Shareholders' equity ratio	36.5%	35.6%	33.8%	34.6%	40.7%
有利子負債(百万円) /	Interest-bearing debt(millions of yen)	3,950	11,069	9,466	5,565	5,436
D/E レシオ(倍)	/Debt to equity ratio(times)	0.21	0.56	0.44	0.25	0.22
流動比率	/Current ratio	130.1%	130.4%	128.8%	129.9%	136.7%
当座比率	/Quick assets ratio	90.6%	102.6%	97.0%	90.6%	95.4%
固定比率	/Fixed assets ratio	52.2%	49.2%	46.7%	45.2%	53.1%
負債比率	/Debt ratio	174.3%	179.8%	194.4%	188.0%	144.9%

その他の財務指標 / Other financial indicators

■資産の回転期間 / Asset turnover

連結/Consolidated	2009/9	2010/9	2011/9	2012/9	2013/9
売上債権回転期間(月) / Receivable turnover period(month)	4.63	4.06	3.84	3.72	3.49
仕入債務回転期間(月) / Payable turnover period(month)	4.32	3.02	3.15	3.33	3.26
棚卸資産回転期間(月) / Inventory turnover period(month)	0.68	0.69	0.82	0.88	0.85
総資産回転率(回) / Total assets turnover(times)	1.17	1.72	1.67	1.56	1.60
単体/Non-consolidated	2009/9	2010/9	2011/9	2012/9	2013/9
売上債権回転期間(月) / Receivable turnover period(month)	4.79	4.17	3.99	4.02	3.60
仕入債務回転期間(月) / Payable turnover period(month)	4.47	3.12	3.26	3.46	3.24
棚卸資産回転期間(月) / Inventory turnover period(month)	0.33	0.43	0.60	0.67	0.62
総資産回転率(回) / Total assets turnover(times)	1.14	1.70	1.66	1.51	1.62

■従業員1人当たりデータ / Data per employee

連結/Consolidated	2009/9	2010/9	2011/9	2012/9	2013/9
従業員1人当たり売上高(百万円) / Net sales per employee(millions of yen)	36	51	59	60	59
従業員1人当たり四半期純利益(百万円) / Net income per employee(millions of yen)	-0.4	1.0	1.0	1.2	1.0
従業員数(人) /Number of employees	970	984	1,006	1,029	1,069
単体/Non-consolidated	2009/9	2010/9	2011/9	2012/9	2013/9
従業員1人当たり売上高(百万円) / Net sales per employee(millions of yen)	72	106	129	128	127
従業員1人当たり四半期純利益(百万円) / Net income per employee(millions of yen)	0.1	1.7	1.4	2.1	2.7
従業員数(人) /Number of employees	444	425	418	414	423

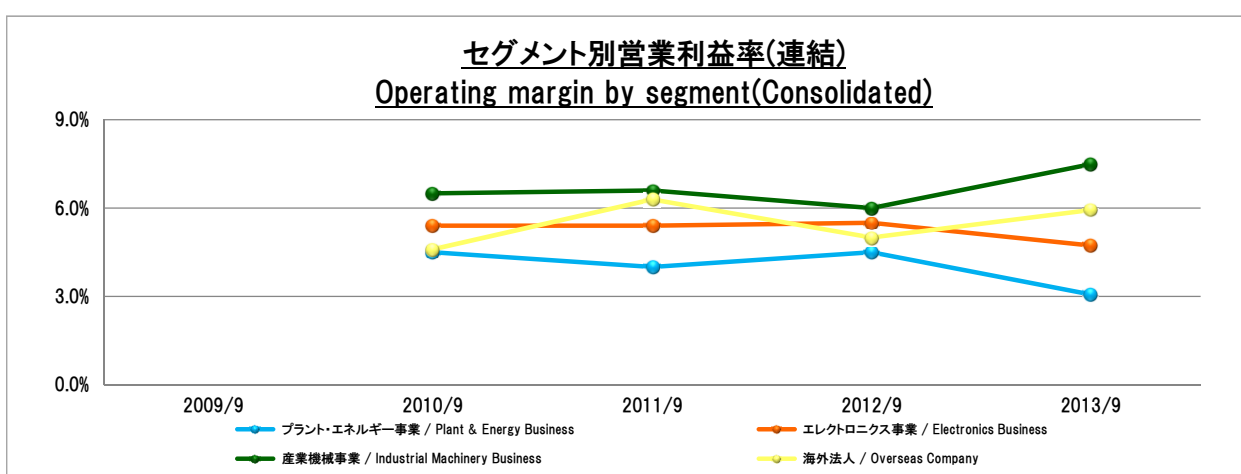
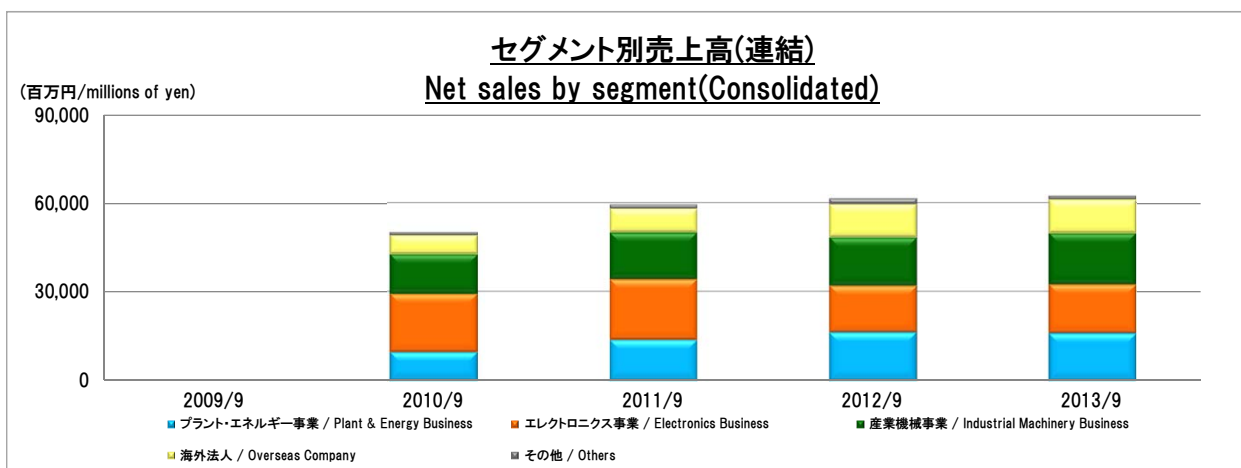
■販売費及び一般管理費の内訳 / Selling, general and administrative expenses(SGA)

連結/Consolidated	2009/9	2010/9	2011/9	2012/9	2013/9
人件費 /Personnel expenses	2,913	3,192	3,448	3,785	4,009
賃借料 /Rent expenses	524	497	489	500	556
通信費 /Communication expenses	108	103	103	106	112
減価償却費 /Depreciation expenses	64	81	69	84	89
その他 /Other expenses	1,421	1,272	1,484	1,585	1,692
販管費合計 /Total of SGA	5,032	5,148	5,594	6,062	6,461
単体/Non-consolidated	2009/9	2010/9	2011/9	2012/9	2013/9
人件費 /Personnel expenses	1,899	2,059	2,221	2,334	2,336
賃借料 /Rent expenses	328	312	305	310	312
通信費 /Communication expenses	59	50	51	52	51
減価償却費 /Depreciation expenses	28	24	23	39	43
その他 /Other expenses	839	732	848	918	936
販管費合計 /Total of SGA	3,154	3,179	3,450	3,656	3,680

■設備投資費・減価償却費・人件費 / Capital expenditures, Depreciation and amortization, Personnel expenses

連結/Consolidated	2009/9	2010/9	2011/9	2012/9	2013/9
設備投資費 /Capital expenditure	233	138	346	90	232
減価償却費 /Depreciation and amortization	157	183	177	154	163
人件費 /Personnel expenses	3,334	3,640	3,897	4,248	4,487
※人件費には、製造原価処理した人件費を含んでおります。 / Personnel expenses include related cost for manufacturing.					
単体/Non-consolidated	2009/9	2010/9	2011/9	2012/9	2013/9
設備投資費 /Capital expenditure	152	66	268	39	71
減価償却費 /Depreciation and amortization	104	127	127	104	106
人件費 /Personnel expenses	1,899	2,059	2,221	2,334	2,336

セグメント情報 / Segment information



(百万円 / millions of yen)

セグメント別売上高 / Net sales by segment	2009/9	2010/9	2011/9	2012/9	2013/9
プラント・エネルギー事業 / Plant & Energy Business	-	9,675	13,829	16,304	15,964
構成比 / Component ratio	-	19.3%	23.2%	26.5%	25.6%
エレクトロニクス事業 / Electronics Business	-	19,654	20,408	15,775	16,606
構成比 / Component ratio	-	39.2%	34.3%	25.6%	26.6%
産業機械事業 / Industrial Machinery Business	-	13,398	15,812	16,314	17,302
構成比 / Component ratio	-	26.7%	26.6%	26.5%	27.7%
海外法人 / Overseas Company	-	6,489	8,066	11,273	11,322
構成比 / Component ratio	-	12.9%	13.5%	18.3%	18.2%
その他 / Others	-	980	1,425	1,846	1,160
構成比 / Component ratio	-	1.9%	2.4%	3.1%	1.9%
合計 / Total	-	50,198	59,542	61,514	62,356

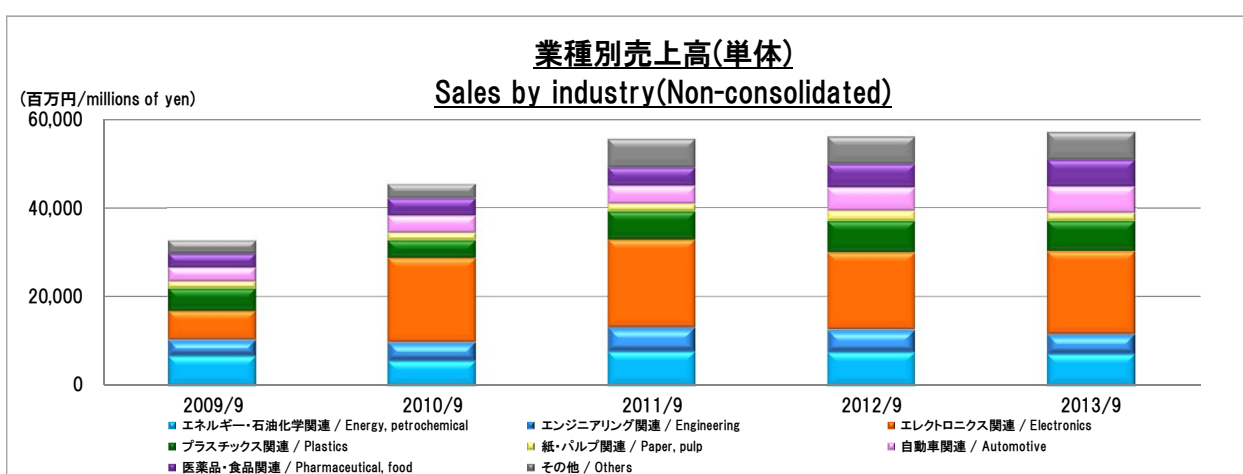
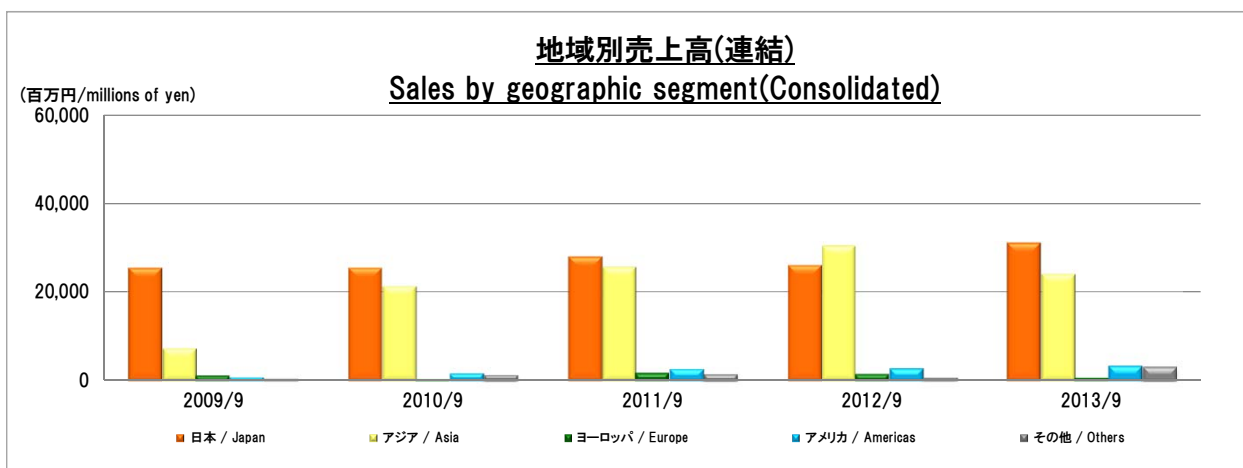
※2010年9月期より新セグメント会計基準を適用しております。 / The new accounting standard for segment reporting has been applied since September 2010.

※売上高は、外部顧客に対する売上高を記載しております。 / Sales indicate the sales to external customers.

(百万円 / millions of yen)

セグメント別営業利益 / Operating margin by segment	2009/9	2010/9	2011/9	2012/9	2013/9
プラント・エネルギー事業 / Plant & Energy Business	-	430	548	731	491
構成比 / Component ratio	-	4.5%	4.0%	4.5%	3.1%
エレクトロニクス事業 / Electronics Business	-	1,062	1,103	869	786
構成比 / Component ratio	-	5.4%	5.4%	5.5%	4.7%
産業機械事業 / Industrial Machinery Business	-	873	1,038	974	1,297
構成比 / Component ratio	-	6.5%	6.6%	6.0%	7.5%
海外法人 / Overseas Company	-	298	504	560	673
構成比 / Component ratio	-	4.6%	6.3%	5.0%	5.9%
その他 / Others	-	258	353	275	161
構成比 / Component ratio	-	26.3%	24.8%	14.9%	13.9%
調整額 / Adjustment	-	-1,198	-1,302	-1,343	-1,483
合計 / Total	-	1,725	2,246	2,067	1,927

セグメント情報 / Segment information



(百万円 / millions of yen)

地域別連結売上高 / Sales by geographic segment	2009/9	2010/9	2011/9	2012/9	2013/9
日本 / Japan	25,469	25,512	28,018	26,108	31,142
構成比 / Component ratio	72.4%	50.8%	47.1%	42.4%	49.9%
アジア / Asia	7,339	21,346	25,645	30,485	24,109
構成比 / Component ratio	20.9%	42.5%	43.1%	49.6%	38.7%
ヨーロッパ / Europe	1,182	391	1,750	1,525	663
構成比 / Component ratio	3.4%	0.8%	2.9%	2.5%	1.1%
アメリカ / Americas	792	1,666	2,694	2,718	3,339
構成比 / Component ratio	2.2%	3.3%	4.5%	4.4%	5.4%
その他 / Others	398	1,281	1,433	676	3,100
構成比 / Component ratio	1.1%	2.6%	2.4%	1.1%	4.9%
合計 / Total	35,182	50,198	59,542	61,514	62,356

※地域別売上高は、顧客の所在地を国または地域に分類して集計しております。 / Sales are classified in countries or regions based on the location of customers.

(百万円 / millions of yen)

業種別売上高(単体) / Sales by industry	2009/9	2010/9	2011/9	2012/9	2013/9
エネルギー・石油化学関連 / Energy, petrochemical	6,718	5,625	7,744	7,576	7,125
エンジニアリング関連 / Engineering	3,703	4,272	5,513	5,166	4,562
エレクトロニクス関連 / Electronics	6,520	18,959	19,735	17,344	18,676
プラスチック関連 / Plastics	5,044	4,008	6,374	7,104	6,807
紙・パルプ関連 / Paper, pulp	1,520	1,597	1,660	2,267	1,750
自動車関連 / Automotive	3,164	3,922	4,099	5,286	6,035
医薬品・食品関連 / Pharmaceutical, food	2,266	3,645	2,496	2,039	2,287
その他 / Others	2,960	3,260	6,430	6,144	6,202
合計 / Total	31,899	45,291	54,055	52,929	53,447

※業種別売上高は、顧客の業種により分類して集計しております。 / Sales are classified based on the industry of customers.

関係会社情報 / Group company information

■ 関係会社数の推移 / Number of group company

	2009/9	2010/9	2011/9	2012/9	2013/9
子会社数 / Number of subsidiaries	22	24	23	22	23
連結子会社 / Number of consolidated subsidiaries	13	13	13	13	14
非連結子会社 / Number of Non-consolidated subsidiaries	9	11	10	9	9
関係会社数 / Number of affiliates	5	5	5	6	6
うち持分法適用の関連会社 / Equity-method affiliates	1	1	1	2	2

■ 連結子会社の状況 / Results of consolidated subsidiaries

会社名 Company name	資本金 Capital	売上高 Net sales	前期比 previous period (%)	経常利益 Ordinary income	前期比 previous period (%)	四半期純利益 Net income	前期比 previous period (%)	事業内容 Business description
(株)第一メカテック DAIICHI MECHA-TECH CORPORATION	160 百万円/millions of yen	2,100 百万円/millions of yen	104.6%	165 百万円/millions of yen	197.2%	106 百万円/millions of yen	228.8%	産業用各種機械器具の修理・製造・販売 Repairing, manufacturing, and sales of various types of industrial machinery and equipment
(株)DJTECH DJTECH CO., LTD.	160 百万円/millions of yen	298 百万円/millions of yen	72.8%	13 百万円/millions of yen	91.7%	12 百万円/millions of yen	90.9%	半導体検査装置・製造装置および部品、画 像認識応用システムの開発・製造・販売なら びに保守 Maintenance, development, design, manufacturing, and sales of Automatic Optical Inspection systems
第一実業ビスウィル(株) DAIICHI JITSUGYO VISWILL CO., LTD.	100 百万円/millions of yen	1,437 百万円/millions of yen	105.9%	37 百万円/millions of yen	55.6%	19 百万円/millions of yen	52.2%	外観検査装置の開発・製造・販売 Development, manufacturing and sales of inspection equipment
DAIICHI JITSUGYO (AMERICA), INC.	4,000 千US\$/thousands of US\$	2,359 百万円/millions of yen	105.9%	67 百万円/millions of yen	146.9%	42 百万円/millions of yen	158.1%	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DJK EUROPE GMBH	25 千EUR/thousands of EUR	787 百万円/millions of yen	116.1%	-22 百万円/millions of yen	-	-22 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
上海一実貿易有限公司 SHANGHAI YISHI TRADING CO., LTD.	4,000 千US\$/thousands of US\$	4,423 百万円/millions of yen	125.6%	226 百万円/millions of yen	308.7%	167 百万円/millions of yen	314.1%	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
第一実業(香港)有限公司 DAIICHI JITSUGYO (HONG KONG) LIMITED	194 百万円/millions of yen	879 百万円/millions of yen	88.2%	-1 百万円/millions of yen	-	-1 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
第一実業(広州)貿易有限公司 DAIICHI JITSUGYO (GUANGZHOU) TRADING CO., LTD.	19,485 千HK\$/thousands of HK\$	659 百万円/millions of yen	108.6%	-21 百万円/millions of yen	-	-25 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DAIICHI JITSUGYO ASIA PTE. LTD.	317 百万円/millions of yen	2,183 百万円/millions of yen	69.7%	-7 百万円/millions of yen	-	-7 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DAIICHI JITSUGYO (THAILAND) CO., LTD.	210,000 千BHT/thousands of BHT	1,983 百万円/millions of yen	62.0%	323 百万円/millions of yen	84.0%	224 百万円/millions of yen	74.6%	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DAI-ICHI JITSUGYO (MALAYSIA) SDN. BHD.	1,500 千RM/thousands of RM	1,165 百万円/millions of yen	88.2%	99 百万円/millions of yen	480.6%	84 百万円/millions of yen	438.2%	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DAIICHI JITSUGYO (PHILIPPINES), INC.	9,675 千PHP/thousands of PHP	314 百万円/millions of yen	124.8%	13 百万円/millions of yen	221.2%	10 百万円/millions of yen	248.4%	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
PT. DJK INDONESIA	300 千US\$/thousands of US\$	527 百万円/millions of yen	170.9%	34 百万円/millions of yen	-	13 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment
DAIICHI JITSUGYO (VIETNAM) CO., LTD.	760 千US\$/thousands of US\$	17 百万円/millions of yen	-	-2 百万円/millions of yen	-	-2 百万円/millions of yen	-	産業用各種機械器具の販売 Sales of various types of industrial machinery and equipment

財務諸表 / Financial statements

■ 貸借対照表(連結) / Balance sheet(Consolidated)

(百万円 / millions of yen)

	2009/9	2010/9	2011/9	2012/9	2013/9
【資産の部 / Assets】					
流動資産 / Current assets	48,628	54,415	61,740	66,770	63,772
現金及び預金 / Cash and cash equivalents	11,168	6,572	8,695	13,823	11,026
受取手形及び売掛金 / Notes and accounts receivable	23,151	36,153	37,521	32,978	33,867
棚卸資産 / Inventories	4,191	7,038	7,330	8,785	8,873
前渡金 / Accounts prepaid	8,052	2,451	5,537	7,736	5,369
繰延税金資産 / Deferred tax assets	226	338	412	600	478
その他流動資産 / Other current assets	1,885	1,937	2,329	2,936	4,236
貸倒引当金 / Allowance for doubtful accounts	-47	-76	-85	-90	-79
固定資産 / Permanent assets	7,284	7,093	7,200	7,475	10,698
有形固定資産 / Net property, plant and equipment	1,755	1,735	1,858	1,758	2,536
無形固定資産 / Intangible fixed assets	161	97	101	83	171
投資その他の資産 / Investment and other assets	5,367	5,260	5,239	5,633	7,991
資産合計 / Total assets	55,912	61,509	68,940	74,245	74,471
【負債・純資産の部 / Liabilities and equity】					
流動負債 / Current liabilities	33,725	38,304	43,730	46,902	42,550
支払手形及び買掛金 / Notes and accounts payable	19,299	21,098	25,786	28,987	26,489
短期借入金 / Short-term bank loans	3,734	10,723	9,290	5,572	5,692
1年内返済予定の長期借入金 / Current portion of long-term debt	151	151	152	76	60
前受金 / Advances received	9,737	4,571	6,917	9,878	7,632
その他流動負債 / Other current liabilities	803	1,764	1,584	2,386	2,675
固定負債 / Long-term liabilities	857	849	692	513	1,519
長期借入金 / Long-term debt	379	228	76	-	320
退職給付引当金 / Accrued severance benefits	249	331	307	206	231
その他固定負債 / Other long-term liabilities	227	289	309	307	968
負債合計 / Total liabilities	34,582	39,153	44,422	47,415	44,069
純資産 / Equity	21,329	22,355	24,517	26,830	30,402
資本金 / Common stock	5,105	5,105	5,105	5,105	5,105
資本剰余金 / Capital surplus	3,790	3,789	3,786	3,786	3,786
利益剰余金 / Retained earnings	14,393	15,826	16,744	18,933	20,988
自己株式 / Treasury stock	-2,225	-2,205	-1,264	-1,200	-1,050
その他有価証券評価差額金 / Unrealized gain on available-for-sale securities	231	-121	238	48	1,236
繰延ヘッジ損益 / Deferred gain on derivatives under hedge accounting	-	3	-7	-22	31
為替換算調整勘定 / Foreign currency translation adjustments	-270	-455	-635	-604	203
新株予約権 / Stock acquisition rights	5	64	100	106	84
少数株主持分 / Minority interests	299	349	449	678	16
負債・純資産合計 / Total liabilities and equity	55,912	61,509	68,940	74,245	74,471

■ 損益計算書(連結) / Income statement(Consolidated)

(百万円 / millions of yen)

	2009/9	2010/9	2011/9	2012/9	2013/9
売上高 / Net sales	35,182	50,198	59,542	61,514	62,356
売上原価 / Cost of sales	30,380	43,325	51,700	53,384	53,968
売上総利益 / Gross profit	4,802	6,873	7,841	8,130	8,388
(売上高比 / Sales ratio)	(13.7%)	(13.7%)	(13.2%)	(13.2%)	(13.5%)
販売費及び一般管理費 / Selling, general and administrative expenses	5,032	5,148	5,594	6,062	6,461
(売上高比 / Sales ratio)	(14.3%)	(10.3%)	(9.4%)	(9.9%)	(10.4%)
営業利益 / Operating income	-230	1,725	2,246	2,067	1,927
(売上高比 / Sales ratio)	(-0.7%)	(3.4%)	(3.8%)	(3.4%)	(3.1%)
営業外収益 / Non-operating income	127	224	365	380	300
受取利息 / Interest received	23	26	22	16	30
受取配当金 / Dividend income	58	53	61	55	47
その他の営業外収益 / Other non-operating income	46	144	282	308	222
営業外費用 / Non-operating expenses	110	125	96	129	127
支払利息 / Interest expense	15	27	34	45	56
その他の営業外費用 / Non-operating expense	94	97	62	84	70
経常利益 / Ordinary income	-212	1,824	2,515	2,318	2,099
(売上高比 / Sales ratio)	(-0.6%)	(3.6%)	(4.2%)	(3.8%)	(3.4%)
特別利益 / Extraordinary profit	3	13	-	1	110
特別損失 / Extraordinary loss	14	62	712	70	43
税金等調整前四半期純利益 / Income before income taxes and minority interests	-222	1,775	1,803	2,249	2,167
(売上高比 / Sales ratio)	(-0.6%)	(3.5%)	(3.0%)	(3.7%)	(3.5%)
法人税、住民税及び事業税 / Income taxes	20	782	573	656	879
法人税等調整額 / Deferred taxes	182	-37	128	147	174
少数株主損益調整前四半期純利益 / Income before minority interests	-	1,030	1,101	1,446	1,112
(売上高比 / Sales ratio)	-	(2.1%)	(1.8%)	(2.4%)	(1.8%)
少数株主利益 / Minority interests in net income	7	29	97	153	5
四半期純利益 / Net income	-434	1,000	1,004	1,292	1,107
(売上高比 / Sales ratio)	(-1.2%)	(2.0%)	(1.7%)	(2.1%)	(1.8%)

財務諸表 / Financial statements

■ キャッシュ・フロー計算書(連結) / Statement of cash flow(consolidated)

(百万円 / millions of yen)

	2009/9	2010/9	2011/9	2012/9	2013/9
営業活動によるキャッシュ・フロー / Net cash (used in) provided by operating activities	-2,594	-6,161	-1,987	10,048	403
税金等調整前四半期純利益 / Income before income taxes and minority interests	-222	1,775	1,803	2,249	2,167
減価償却費 / Depreciation and amortization	157	183	177	154	163
キャッシュ・フローに影響しない損益項目 / Income and expense items that do not affect cash flow	102	87	75	-293	-98
売上債権の増減 / Increase/Decrease in notes and accounts receivable-trade	6,741	-5,271	418	9,755	4,805
前渡金の増減 / Increase/Decrease in advance payments to suppliers	-3,548	91	-1,558	-753	1,676
仕入債務の増減 / Increase/Decrease in notes and accounts payable-trade	-5,217	-1,269	-2,650	-1,088	-5,940
前受金の増減 / Increase/Decrease in advances from customers	-976	1,458	271	2,085	-1,022
棚卸資産の増減 / Increase/Decrease in inventories	-451	-2,670	1,574	335	132
法人税等の支払額 / Income taxes-paid	-229	-289	-1,636	-1,778	-1,451
その他 / Others	1,050	-255	-461	-617	-30
投資活動によるキャッシュ・フロー / Net cash (used in) provided by investing activities	2,504	-176	-200	-86	-90
有形固定資産の取得額 / Acquisition of property, plant and equipment	-51	-58	-244	-65	-139
投資有価証券の増減 / Acquisition of marketable and investment securities	-116	-261	-10	-10	126
その他 / Others	2,672	143	54	-11	-76
財務活動によるキャッシュ・フロー / Net cash (used in) provided by financing activities	-1,472	5,401	-1,362	-9,715	-1,661
長期借入金の返済額 / Repayment of long-term debt	-75	-75	-75	-76	-30
短期借入金の増減 / Increase/Decrease in short-term bank loans-net	-1,209	5,719	-937	-9,220	-1,252
配当金の支払等 / Dividends paid	-184	-261	-417	-419	-369
その他 / Others	-3	19	67	0	-9
現金及び現金同等物に係る換算差額 / Foreign currency translation adjustments on cash and cash equivalents	42	-79	-57	-27	-34
現金及び現金同等物の増減額 / Net increase/decrease in cash and cash equivalents	-1,520	-1,014	-3,607	218	-1,382
現金及び現金同等物の期首残高 / Cash and cash equivalents, beginning of year	1,282	7,118	11,878	13,604	12,894
新規連結に伴う現金及び現金同等物増加高 / Increase in cash and cash equivalents from newly consolidated subsidiary	72	-	-	-	-
現金及び現金同等物の四半期末残高 / Cash and cash equivalents, end of period	10,833	6,103	8,270	13,823	11,511

財務諸表 / Financial statements

■ 貸借対照表(単体) / Balance sheet(Non-consolidated)

(百万円 / millions of yen)

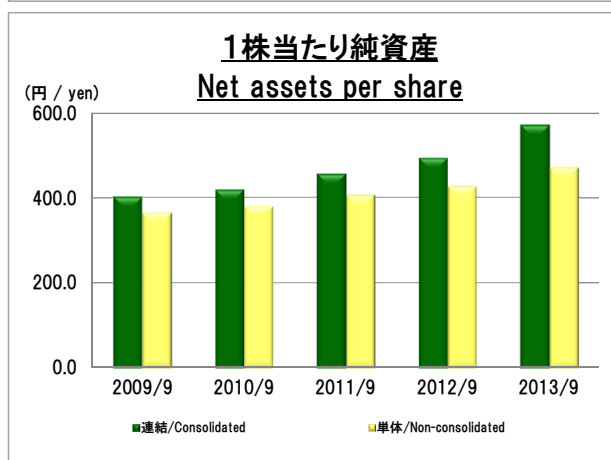
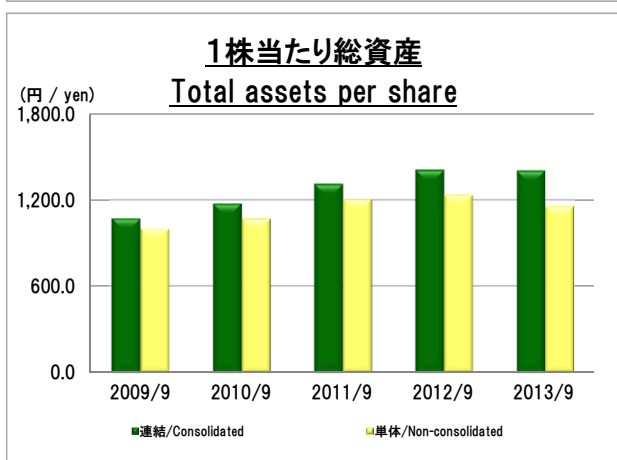
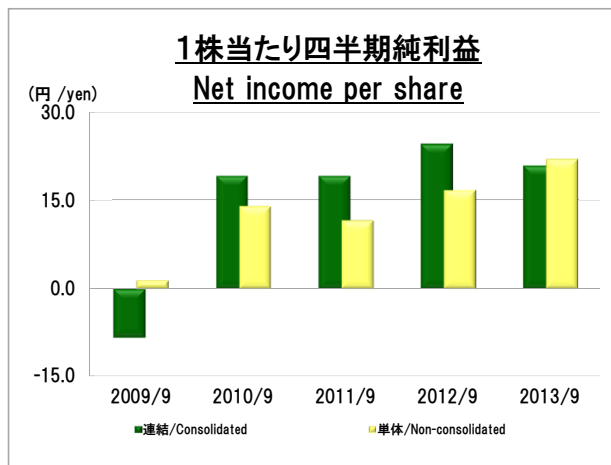
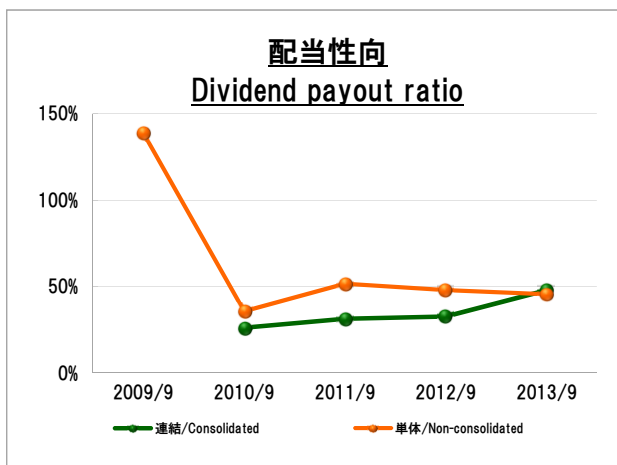
	2009/9	2010/9	2011/9	2012/9	2013/9
【資産の部 / Assets】					
流動資産 / Current assets	42,332	46,108	53,178	54,862	48,107
現金及び預金 / Cash and cash equivalents	7,864	2,860	4,380	7,778	3,603
受取手形及び売掛金 / Notes and accounts receivable	21,629	33,415	35,667	30,456	29,965
棚卸資産 / Inventories	1,958	4,131	5,047	5,520	5,123
前渡金 / Accounts prepaid	8,034	2,096	4,491	6,837	4,567
繰延税金資産 / Deferred tax assets	134	209	235	433	302
その他流動資産 / Other current assets	2,745	3,449	3,414	3,914	4,580
貸倒引当金 / Allowance for doubtful accounts	-34	-55	-58	-77	-36
固定資産 / Permanent assets	9,941	9,834	10,017	10,202	13,300
有形固定資産 / Net property, plant and equipment	1,483	1,393	1,586	1,474	1,908
無形固定資産 / Intangible fixed assets	23	22	49	41	82
投資その他の資産 / Investment and other assets	8,434	8,418	8,381	8,687	11,310
資産合計 / Total assets	52,273	55,943	63,196	65,065	61,408
【負債・純資産の部 / Liabilities and equity】					
流動負債 / Current liabilities	32,546	35,365	41,301	42,225	35,194
支払手形及び買掛金 / Notes and accounts payable	19,056	20,541	25,630	26,738	23,045
短期借入金 / Short-term bank loans	3,420	10,690	9,190	5,450	4,950
1年内返済予定の長期借入金 / Current portion of long-term debt	151	151	152	76	60
前受金 / Advances received	9,404	2,746	5,334	8,079	5,359
その他流動負債 / Other current liabilities	514	1,234	994	1,880	1,779
固定負債 / Long-term liabilities	667	580	428	245	1,142
長期借入金 / Long-term debt	379	228	76	-	320
退職給付引当金 / Accrued severance benefits	98	137	94	-	-
その他固定負債 / Other long-term liabilities	188	214	257	245	822
負債合計 / Total liabilities	33,213	35,945	41,730	42,470	36,336
純資産 / Equity	19,059	19,997	21,465	22,594	25,071
資本金 / Common stock	5,105	5,105	5,105	5,105	5,105
資本剰余金 / Capital surplus	3,790	3,789	3,786	3,786	3,786
利益剰余金 / Retained earnings	12,152	13,361	13,505	14,770	15,877
自己株式 / Treasury stock	-2,225	-2,205	-1,264	-1,200	-1,050
その他有価証券評価差額金 / Unrealized gain on available-for-sale securities	232	-120	239	48	1,236
繰延ヘッジ損益 / Deferred gain on derivatives under hedge accounting	-	3	-7	-22	31
新株予約権 / Stock acquisition rights	5	64	100	106	84
負債・純資産合計 / Total liabilities and equity	52,273	55,943	63,196	65,065	61,408

■ 損益計算書(単体) / Income statement(Non-consolidated)

(百万円 / millions of yen)

	2009/9	2010/9	2011/9	2012/9	2013/9
売上高 / Net sales	31,899	45,291	54,055	52,929	53,447
売上原価 / Cost of sales	28,541	40,873	48,987	47,909	48,646
売上総利益 / Gross profit	3,357	4,418	5,068	5,020	4,800
(売上高比 / Sales ratio)	(10.5%)	(9.8%)	(9.4%)	(9.5%)	(9.0%)
販売費及び一般管理費 / Selling, general and administrative expenses	3,154	3,179	3,450	3,656	3,680
(売上高比 / Sales ratio)	(9.9%)	(7.0%)	(6.4%)	(6.9%)	(6.9%)
営業利益 / Operating income	1,202	1,239	1,617	1,363	1,120
(売上高比 / Sales ratio)	(0.6%)	(2.7%)	(3.0%)	(2.6%)	(2.1%)
営業外収益 / Non-operating income	167	247	267	279	716
受取利息 / Interest received	22	30	23	19	15
受取配当金 / Dividends income	90	79	102	83	540
その他の営業外収益 / Other non-operating income	54	136	141	176	159
営業外費用 / Non-operating expenses	54	111	101	122	95
支払利息 / Interest expense	13	26	33	45	27
その他の営業外費用 / Non-operating expense	40	85	67	76	67
経常利益 / Ordinary income	316	1,375	1,782	1,521	1,741
(売上高比 / Sales ratio)	(1.0%)	(3.0%)	(3.3%)	(2.9%)	(3.3%)
特別利益 / Extraordinary profit	-	11	-	-	87
特別損失 / Extraordinary loss	5	61	712	67	41
税引前四半期純利益 / Income before income taxes	310	1,325	1,069	1,455	1,786
(売上高比 / Sales ratio)	(1.0%)	(2.9%)	(2.0%)	(2.7%)	(3.3%)
法人税、住民税及び事業税 / Income taxes	21	624	350	443	503
法人税等調整額 / Deferred taxes	215	-29	111	132	121
四半期純利益 / Net income	74	730	608	879	1,161
(売上高比 / Sales ratio)	(0.2%)	(1.6%)	(1.1%)	(1.7%)	(2.2%)

株式情報 / Stock information

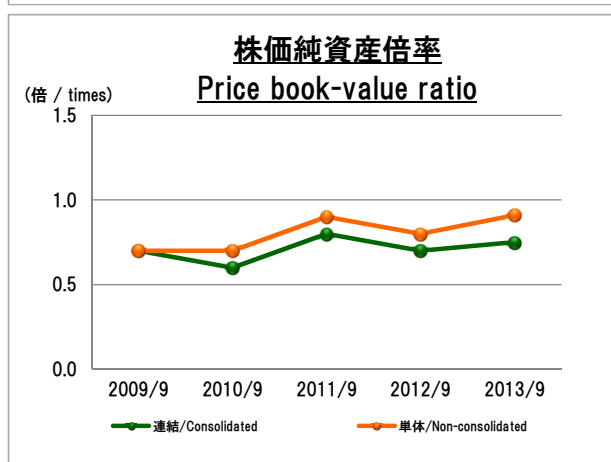
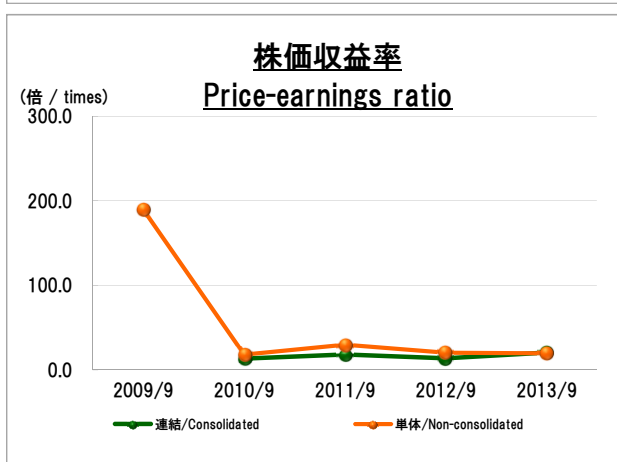
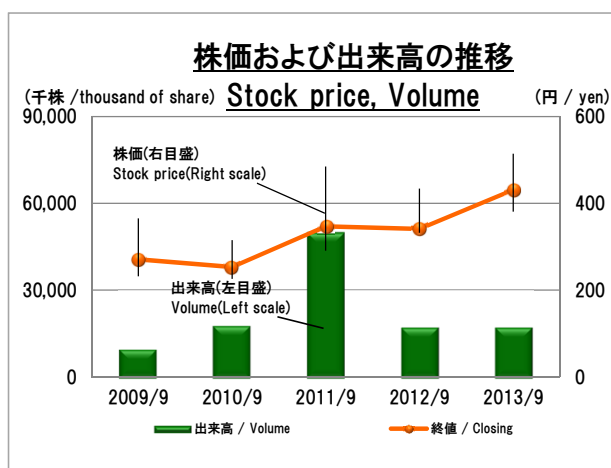


連結/Consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
配当性向	/ Dividend payout ratio	-	26.1%	31.2%	32.6%	47.8%
1株当たり四半期純利益(円)	/ Net income per share(yen)	-8.3	19.2	19.2	24.6	20.9
1株当たり総資産(円)	/ Total assets per share(yen)	1,073.2	1,177.7	1,314.5	1,411.6	1,406.4
1株当たり純資産(円)	/ Net assets per share(yen)	403.6	420.1	457.0	495.2	572.2
1株当たり配当金(円)	/ Dividends per share(yen)	2.0	5.0	6.0	8.0	10.0

単体/Non-consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
配当性向	/ Dividend payout ratio	138.9%	35.7%	51.5%	47.8%	45.6%
1株当たり四半期純利益(円)	/ Net income per share(yen)	1.4	14.0	11.6	16.7	22.0
1株当たり総資産(円)	/ Total assets per share(yen)	1,003.4	1,071.2	1,205.0	1,237.1	1,159.7
1株当たり純資産(円)	/ Net assets per share(yen)	365.8	381.7	407.4	427.6	471.9
1株当たり配当金(円)	/ Dividends per share(yen)	2.0	5.0	6.0	8.0	10.0

※2013/9の1株当たり配当金には創立65周年記念配当3.0円を含んでおります。 / Dividends per share in 2013/9 include 3.0 yen as a commemorative dividend of 65th anniversary.

株式情報 / Stock information



	2009/9	2010/9	2011/9	2012/9	2013/9
期末株価(円) / Share price at the end of (the fiscal) year(yen)	271	253	347	341	431
単元株主数(人) / Number of unit shareholders	5,883	5,784	5,731	5,895	5,556
総株主数(人) / Number of shareholders	8,079	8,038	7,956	8,136	7,558
発行済株式数(千株) / Common shares issued(thousand of share)	52,096	52,227	52,447	52,596	52,952
時価総額(百万円) / Market capitalization(millions of yen)	14,118	13,213	18,199	17,935	22,822

※発行済株式数は自己株式を控除した株式数 / The Common shares issued is the number of shares excluding treasury shares.

株価の推移 / Price range, Volume		2009/9	2010/9	2011/9	2012/9	2013/9
出来高(千株) / Volume(thousand of shares)		9,860	17,920	49,858	17,460	17,388
高値(円) / High(yen)		365	315	485	434	514
安値(円) / Low(yen)		232	226	291	332	381
終値(円) / Closing(yen)		271	253	347	341	431

連結/Consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
株価収益率(倍) / Price-earnings ratio(times)		-	13.2	18.1	13.9	20.6
株価純資産倍率(倍) / Price book-value ratio(times)		0.7	0.6	0.8	0.7	0.8

単体/Non-consolidated		2009/9	2010/9	2011/9	2012/9	2013/9
株価収益率(倍) / Price-earnings ratio(times)		189.5	18.1	29.8	20.4	19.6
株価純資産倍率(倍) / Price book-value ratio(times)		0.7	0.7	0.9	0.8	0.9

脚注 / Footnotes

収益性 / Profitability

売上高営業利益率(%)=営業利益÷売上高×100	Operating income margin(%)=Operating income/Net sales×100
売上高経常利益率(%)=経常利益÷売上高×100	Ordinary income margin(%)=Ordinary income/Net sales×100
売上高四半期純利益率(%)=四半期純利益÷売上高×100	Return on sales(%)=Net income/Net sales×100
総資産経常利益率(%)=経常利益÷平均総資産×100	Return on assets(ordinary income)(%)=Ordinary income/Average total assets×100
総資産四半期純利益率(%)=四半期純利益÷平均総資産×100	Return on assets(net income)(%)=Net income/Average total assets×100
自己資本四半期純利益率(%)=四半期純利益÷平均自己資本×100	Return on equity(%)=Net income/Average shareholders'equities

健全性 / Soundness

自己資本比率(%)=自己資本÷総資産×100	Shareholders'equity ratio(%)=Shareholders'equities/Total assets×100
D/E レシオ(倍)=有利子負債÷自己資本	Debt to equity ratio(times)=Interest-bearing debt/Shareholders'equities
流動比率(%)=流動資産÷流動負債×100	Current ratio(%)=Current asstes/Current liabilities×100
当座比率(%)=当座資産÷流動負債×100	Quick assets ratio(%)=Liquid assets/Current liabilities×100
固定比率(%)=固定資産÷純資産×100	Fixed assets ratio(%)=Permanent assets/Equities×100
負債比率(%)=負債合計÷純資産×100	Debt ratio(%)=Total liabilities/Equities×100

その他の財務指標 / Other financial indicators

売上債権回転期間(月)=売上債権(期中平均)÷売上高×6	Receivable turnover period(month)=Average trade receivable/Net sales×6
仕入債務回転期間(月)=仕入債務(期中平均)÷売上原価×6	Payable turnover period(month)=Average trade payable/Cost of sales×6
棚卸資産回転期間(月)=棚卸資産(期中平均)÷売上高×6	Inventory turnover period(month)=Average Inventories/Net sales×6
総資産回転率(回)=売上高×2÷平均総資産	Total assets turnover period(times)=Net sales×2/Average total assets
1人当たり売上高=売上高÷従業員数(期中平均)	Net sales per employee=Net sales/Average number of employee
1人当たり四半期純利益=四半期純利益÷従業員数(期中平均)	Net income per employee=Net income/Average number of employee
販売費及び一般管理費の件費=	Personnel expense(Selling, general and administrative expenses)=
報酬及び給料+賞与+役員賞与+退職給付費用+役員退職慰労金+	Compensation and salary+Bonus+Bonus to directors+Retirement
福利厚生費+株式報酬費用(引当金繰入額を含む)	benefit expenses+Retirement benefits
	for directors+Welfare expense+Stock-based
	compensation expense(including provision allowance)

株式情報 / Stock information

配当性向=1株当たり配当金÷1株当たり四半期純利益	Dividend payout ratio=Divended payout per share/Net income per share
1株当たり四半期純利益率=四半期純利益÷期中平均株式数	Net income per share=Net income/Average number of shares
1株当たり総資産=総資産÷期末発行済株式数	Total assets per share=Total assets/Outstanding stock
1株当たり純資産=(純資産-新株予約権-少数株主持分)÷期末発行済株式数	Net assets per share=(Equities-Stock acquisition rights-Minority interests)/Outstanding stock(end of the fiscal year)
株価収益率(倍)=期末株価÷1株当たり四半期純利益	Price-earnings ratio(times)=Share price of year end/Net income per share
株価純資産倍率(倍)=期末株価÷1株当たり純資産	Price book-value ratio(times)=Share price of year end/Net assets per share